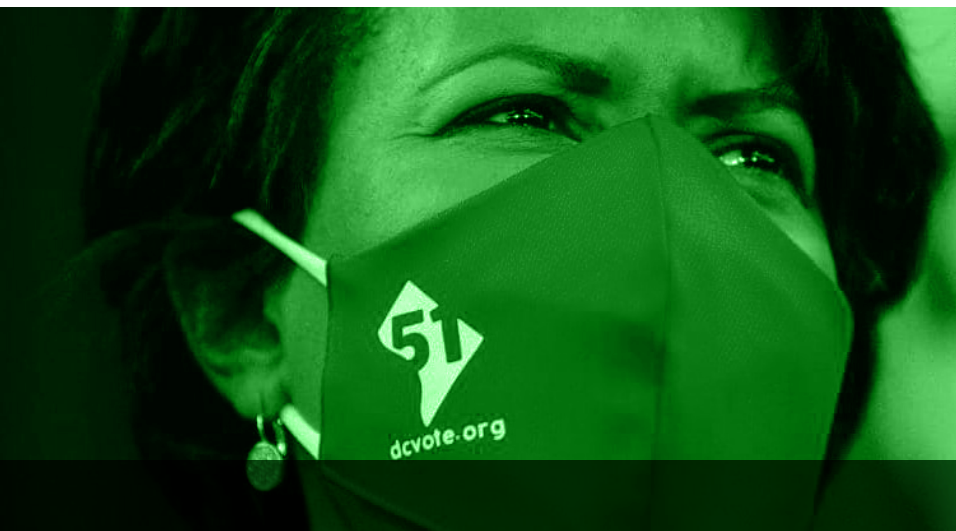


GREENBOOK

sixth edition

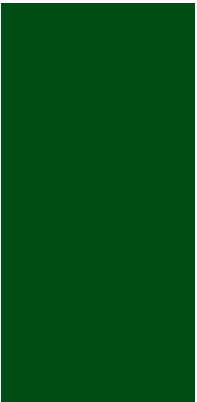
2021



#FAIRSHOT

DSLBD
DEPT. OF SMALL & LOCAL BUSINESS DEVELOPMENT

WE ARE
WASHINGTON
GOVERNMENT OF THE
DISTRICT OF COLUMBIA
MURIEL BOWSER, MAYOR





Muriel Bowser | Mayor

Dear Small Business Stakeholder:

Small businesses are the backbone and driving force behind our local economy. They represent the dreams of our residents and the culture of our city. When our small businesses succeed, so do our communities, neighborhoods, and residents who rely on them for goods, services, and jobs.

This year, we came together to face the unprecedented public health and financial challenges created by the coronavirus pandemic. Through it all, the District has remained committed to using the procurement process to increase equity and create economic opportunities for our community of more than 73,000 small businesses.

The release of the Sixth Annual Small Business Enterprise (“SBE”) Opportunity Guide (“Green Book”) represents our ongoing focus on ensuring local businesses get a fair shot. The Green Book provides small business enterprises with an overview of contract and procurement opportunities with the District Government as well as with our regional partners, including the Metropolitan Washington Airports Authority, Pepco, Washington Gas, DC Water, and the Washington Metropolitan Area Transit Authority.

When the Green Book was first released five years ago, I set a goal for executive agencies to spend just over \$317 million with SBEs. Each year, we have consistently grown and surpassed our annual goal, culminating in this fiscal year’s goal of spending \$917 million with District SBEs. In

addition to this enhanced spending commitment with SBEs, I recently proposed the “*Supporting Local Business Enterprises Amendment Act of 2020*,” legislation to strengthen the integrity of the Certified Business Enterprise (“CBE”) Program and better ensure that District investments stay in and benefit our community.

This year has been challenging, especially for our small business community. But by working together and staying focused on an equitable recovery, we will get through this and emerge even stronger.

Sincerely,

Muriel Bowser

Mayor, District of Columbia



John Falcicchio
Deputy Mayor

Dear Small Business Community:

Since the beginning of the Bowser Administration, we have made it a priority to propel the District's economy forward by focusing on the long-term success of the small and local businesses community and the residents they serve. Our approach is grounded in our commitment to giving every Washingtonian a fair shot and building pathways to the middle class that make our city's prosperity more inclusive.

It is evident that the current public health crisis is top of mind for District businesses and residents. It is top of mind for this Administration as well. In direct response to the COVID-19 pandemic, the Office of the Deputy Mayor for Planning and Economic Development ("DMPED") has remained more committed than ever before to empowering and upholding District small business enterprises ("SBEs") through tailored programs and grant opportunities that promote longevity and success.

In this past year, DMPED has:

- Launched the Bridge Fund, a \$100 million investment in businesses and workers grappling with the COVID-19 public health emergency in the hospitality, entertainment, and retail sectors. Through this fund, the District will strategically invest to sustain the hospitality, entertainment, and retail industries to help mitigate the ongoing impact of COVID-19 on workers and businesses.
- Created an equity inclusion prioritization in Request for Proposals (RFP) that will increase access to development opportunities for entities or organizations that are owned or majority controlled by individuals determined to be part of a socially disadvantaged population.
- Released a Request for Proposals (RFP) to conduct a District-wide study to examine the availability and utilization of minority-and women-owned businesses under DC procurement and contracting activities.
- Established the DC Small Business Recovery Microgrant Program which awarded more than \$33M in emergency relief to assist local businesses with operational expenses, rent,

employee wages, personal protective equipment (PPE) and more;

- Established the DC Child Care Provider Relief Fund to provide \$5 million in emergency operational funding to local childcare facilities;
- In partnership with MONC, implemented the \$4 million in Streatery Winter Ready Grant program to assist restaurants maintain outdoor dining operations during the winter;
- Launched a \$3 million Small Business Resiliency Fund which awarded District small businesses \$10,000 in emergency operational funds to help adapt to current landscape and implement creative measures to stay open;
- Awarded \$2.7 million in Great Streets grants to 56 local small businesses and non-profits to help them thrive, hire D.C. residents and transform emerging corridors.
- And more to continue to meet the immediate and future needs of local businesses.

In addition to these programs and opportunities, Mayor Bowser recognizes the vast power that leveraging the District's significant procurements can have on the growth potential of our small businesses.

Accordingly, the FY21 SBE Opportunity Guide ("Green Book") was designed to help SBEs navigate the more than \$917 million dollars in contracting and procurement opportunities purposefully made available to them by the Bowser Administration. With improved and streamlined access to these opportunities year after year through use of the Green Book I am hopeful that District-based small businesses will continue to grow and flourish in the District of Columbia.

Sincerely,

John Falcicchio

Deputy Mayor, Office of the Deputy Mayor for Planning and Economic Development



Kristi C. Whitfield

Director, Department of Small and Local Business Development

Dear Small Business Community:

This year, the Bowser Administration will release its Sixth Annual SBE Opportunity Guide ("Green Book"). The Green Book helps District-based small business enterprises ("SBEs") to better navigate the local government procurement process by providing an agency-by-agency overview of SBE spending availability. I am proud to announce that the Administration is focused on expanding access to the information and resources offered in the Green Book by making it available via an online platform, beginning in FY21.

I am also pleased to announce that, in conjunction with the FY21 release of the Green Book, the Bower Administration has set the ambitious goal of spending \$917 million with SBEs, an increase of \$7 million from the previous year. This commitment to increasing the amount of local dollars spent with SBEs is indicative of Mayor Muriel Bowser's firmness of purpose and overall resolve in maximizing opportunities for SBEs to build back better during these unparallel times marked by an unyielding global health crisis.

The unmistakable economic and social disruption caused by the novel coronavirus has been devastating for the more than 73,000 businesses that call the District of Columbia home. To those businesses, I can confidently assure you that the Bowser Administration will continue to steer this District out of these uncharted territories and zealously combat the negative effects of this pandemic.

During the COVID-19 era, I have personally continued to challenge my team to re-envision how we champion the District's small and local businesses and reimagine how we engage with this community in order to remain effective and efficient. As a result, DSLBD has assisted businesses to better navigate through the pandemic, to date, by:

- Awarding and disbursing in record time, close to \$800,000 in citywide Robust Retail grants and \$200,000 in Dream Grants for microbusinesses in Wards 7 and 8;
- Collaborating with the Office of the Deputy Mayor for Planning and Economic Development to promote and score over \$30,000,000 in small business recovery micro-grants;

- Helping the District's Main Streets reconfigure their operations, repurpose their budgets to meet the changing demands of impacted businesses, and award over \$750,000 in sub-grants to over 300 local businesses;
- Securing a Small Business Administration declaration for economic injury assistance allowing District businesses to be the first-in-line in the region to apply for pandemic disaster loans;
- Assisting numerous businesses across all industries with federal loan application processes;
- Utilizing the DC Business Toolkit to direct businesses to resources offered through Community Development Financial Institution (CDFI) partners;
- Organizing and participating in a host of tele-town halls and webinars geared towards helping businesses find new and innovative ways to pivot, survive, and thrive;
- Contacting over 1,800 certified business enterprises to check in and address their needs; and
- Conducting over 450 virtual spot checks to guarantee continued compliance amongst current certified business enterprises.

DSLBD will continue to fight for and advocate on behalf of the interests of our small and local businesses, and I would be remiss if I did not applaud the resilience and strength these businesses have demonstrated through these trying times. Through it all, the entrepreneurial spirit in our city remains strong; and, DSLBD is committed to standing beside the District's small and local business community as together - we survive, pivot and thrive.

And, please remember, as Mayor Bowser has said, "There is light at the end of the tunnel."

Sincerely,

Kristi C. Whitfield

Director, Department of Small and
Local Business Development



Kenyan R. McDuffie

Councilmember, Ward 5

Dear Small Business Stakeholder:

Small and local businesses are the engines of our local economy and vital to the District's fiscal health. I am proud to support local small businesses and entrepreneurs as Chair of the DC Council's Committee on Business and Economic Development. The Committee is responsible for matters concerning small and local business development policy and fosters inclusive development and smart investment through thoughtful and efficient oversight and leadership of that sector.

As Chair, I make a point to visit small business owners in their places of business and invite them to provide feedback – both informal and through Council testimony – on what they need to thrive in the District of Columbia. Our small business owners have faced significant economic challenges this year due to the public health emergency induced by the novel coronavirus. The economic challenges are deep, and I fear will be sustained for some time to come. What I hear articulated is a desire for the District government to be intentional about providing opportunities and economic support, especially as we continue to face the challenges created by the COVID-19 public health emergency. The release of the sixth annual Small Business Enterprise Opportunity Guide (“Green Book”) represents one tool to assist you in accessing opportunities within the District government.

Despite the economic relief provided thus far, our small businesses continue to struggle and many of them have closed their doors. When the public health emergency started I worked with my colleagues to increase the required subcontracting amount from 35% to 50% in our certified business enterprise program. I also authored emergency legislation to provide targeted grant relief for the hardest hit industries, including restaurants, live music venues, childcare centers, and more. In the Fiscal Year 2021 Budget Support Act I took steps to address the economic inequities that many of our minority and women-owned small businesses have historically faced.

When small business succeeds, the District succeeds. We must build an equity driven economy for our small business owners to thrive through the COVID-19 public health emergency and beyond.

Sincerely,

Kenyan R. McDuffie, Ward 5

Chair, D.C. Council Committee on Business and Economic Development

Chair Pro Tempore, D.C. Council



**TOP 10 INDUSTRIES
YOUR COMPANY SHOULD
BE TARGETING!**

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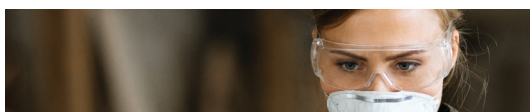
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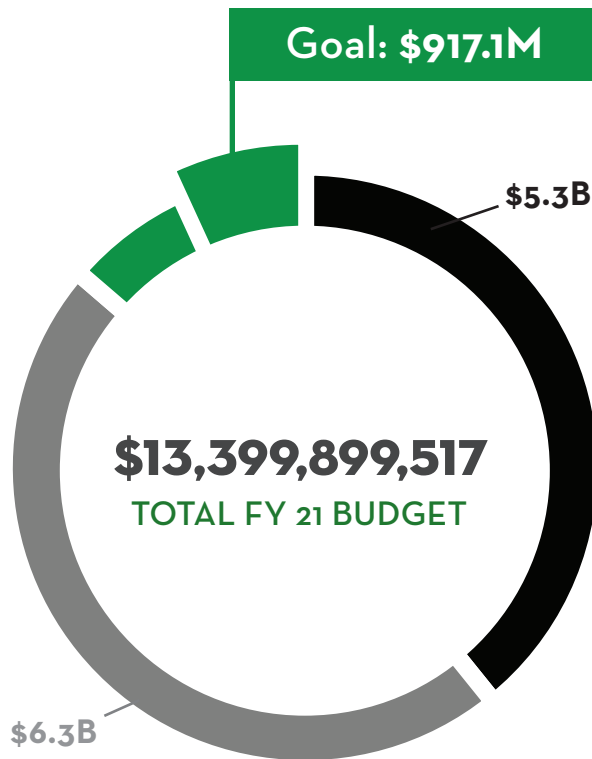
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FY21 SPEND & TOP 10 INDUSTRIES

FY 2021 SUMMARY FOR ALL MONITORED AGENCIES



\$917,112,578

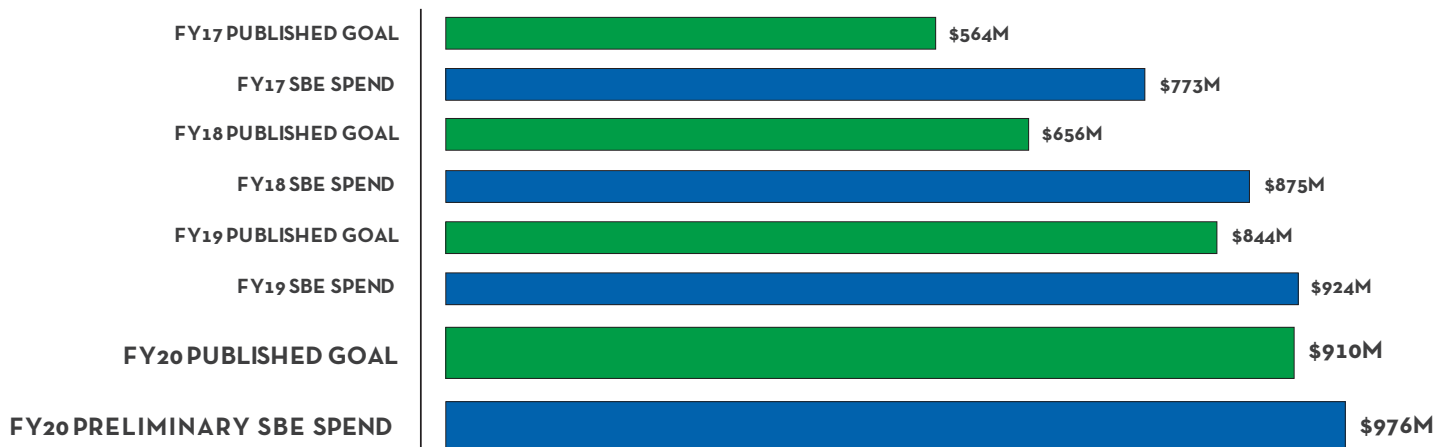
FY 21 INITIAL SBE SPENDING GOAL

- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

SPENDING WITH SBEs

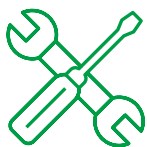
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



TOP 10 INDUSTRIES TO TARGET

This year, we have identified the top 10 industries with high opportunity for SBEs. This section features almost \$600 million worth of opportunities. This information is based on an in-depth analysis of waivers and special exceptions submitted by agencies. SBEs can utilize this information to gain faster insight as to where potential business opportunities exist that align with their service offerings.

FEATURED OPPORTUNITY AREAS



CONSTRUCTION
& FACILITY
MAINTENANCE
\$95.7M



HEALTH
CARE
\$61.8M



INFORMATION
TECHNOLOGY
\$55.9M



FOOD
SERVICES
\$51.7M



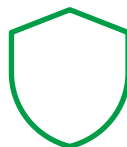
FINANCIAL
SERVICES
\$41.3M



EDUCATION
SERVICES
\$23.5M



TRANSPORTATION
\$22.8M



SECURITY & SAFETY
EQUIPMENT
\$6.6M

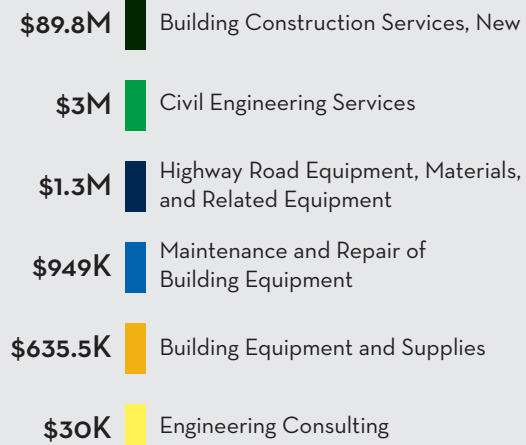
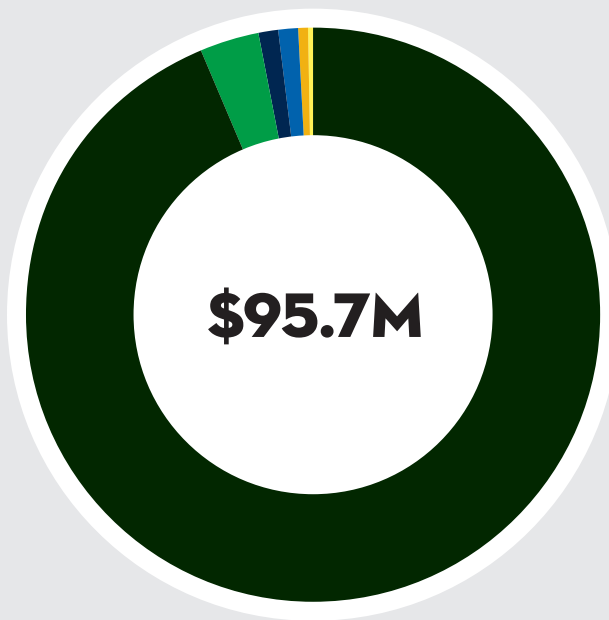


PROFESSIONAL
SERVICES
\$6M

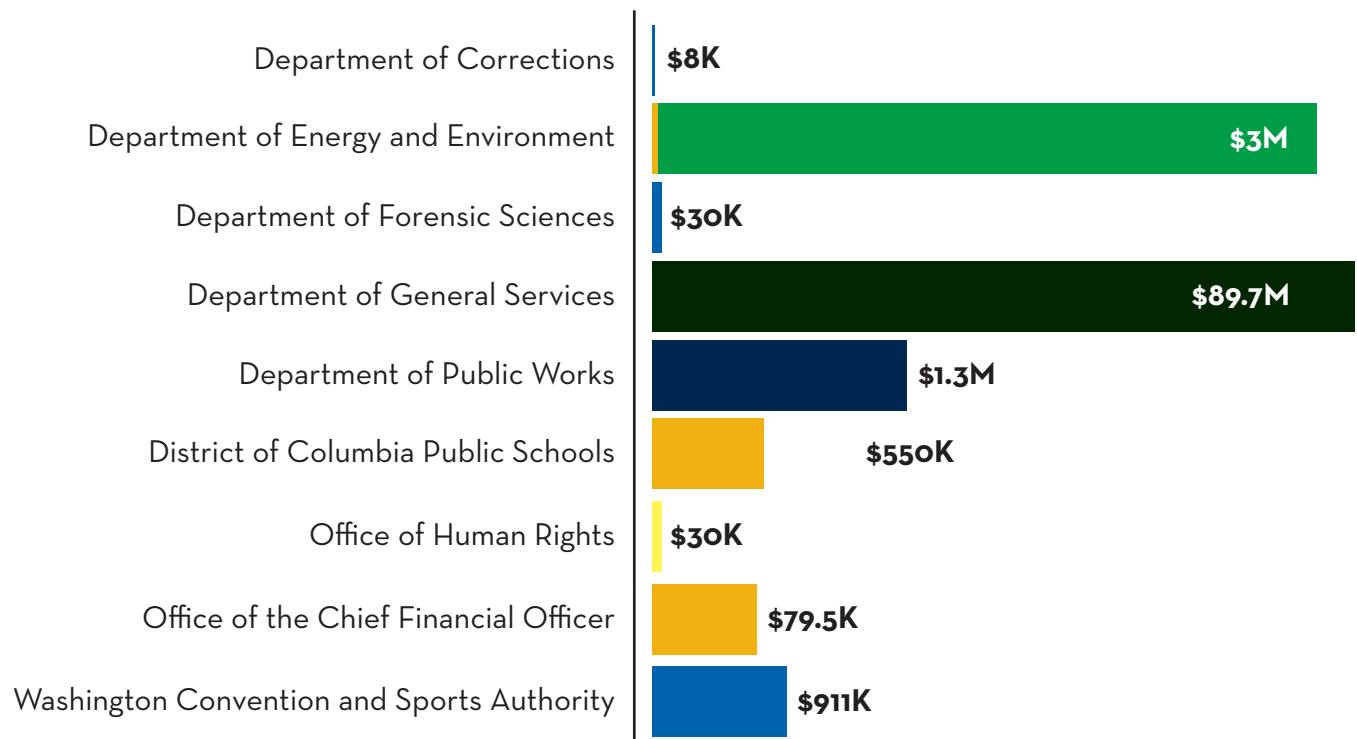


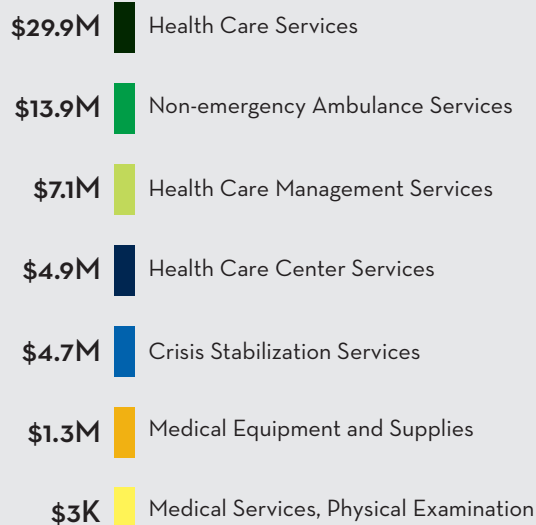
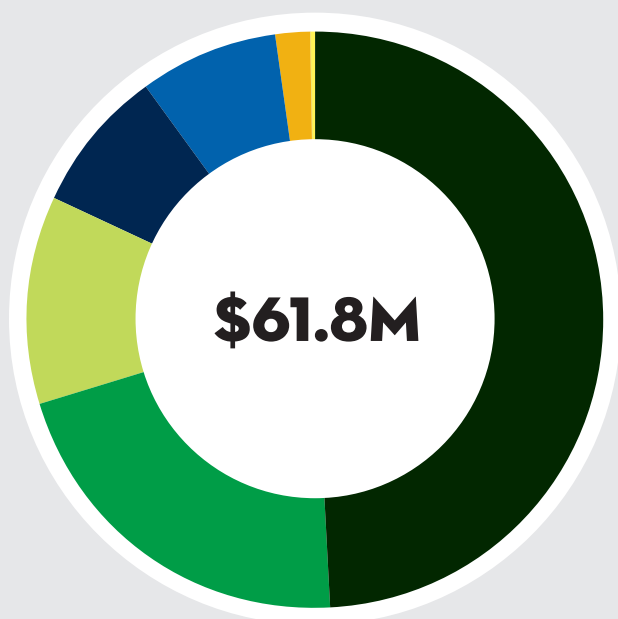
LEGAL
SERVICES
\$5M

TOTAL: **\$593.5M**

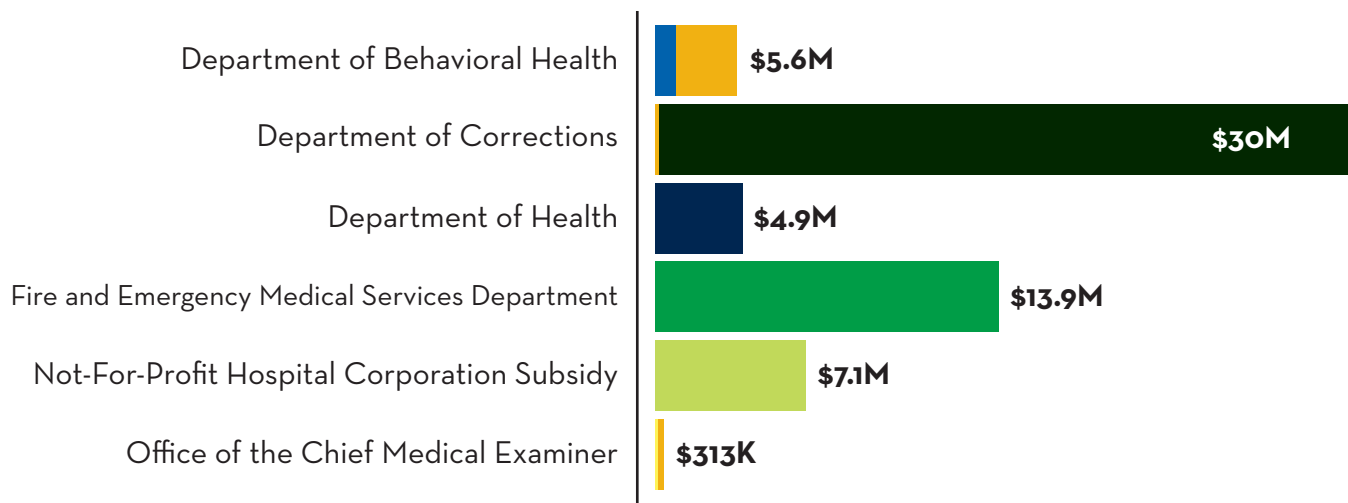


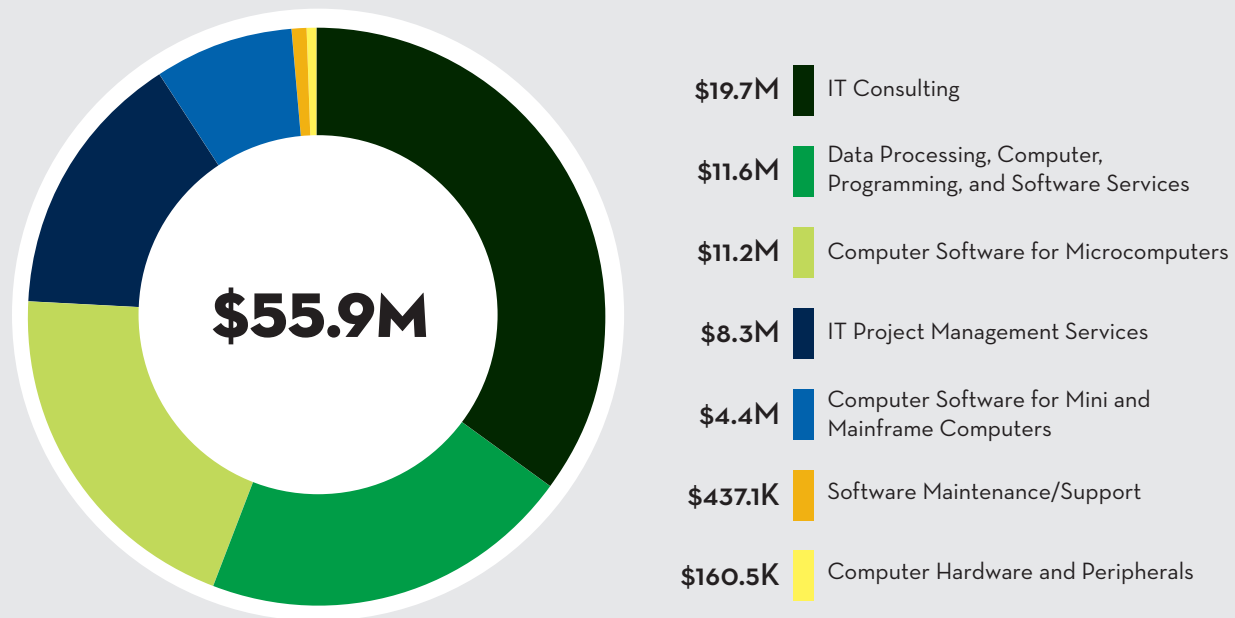
AGENCIES NEEDING THESE SERVICES



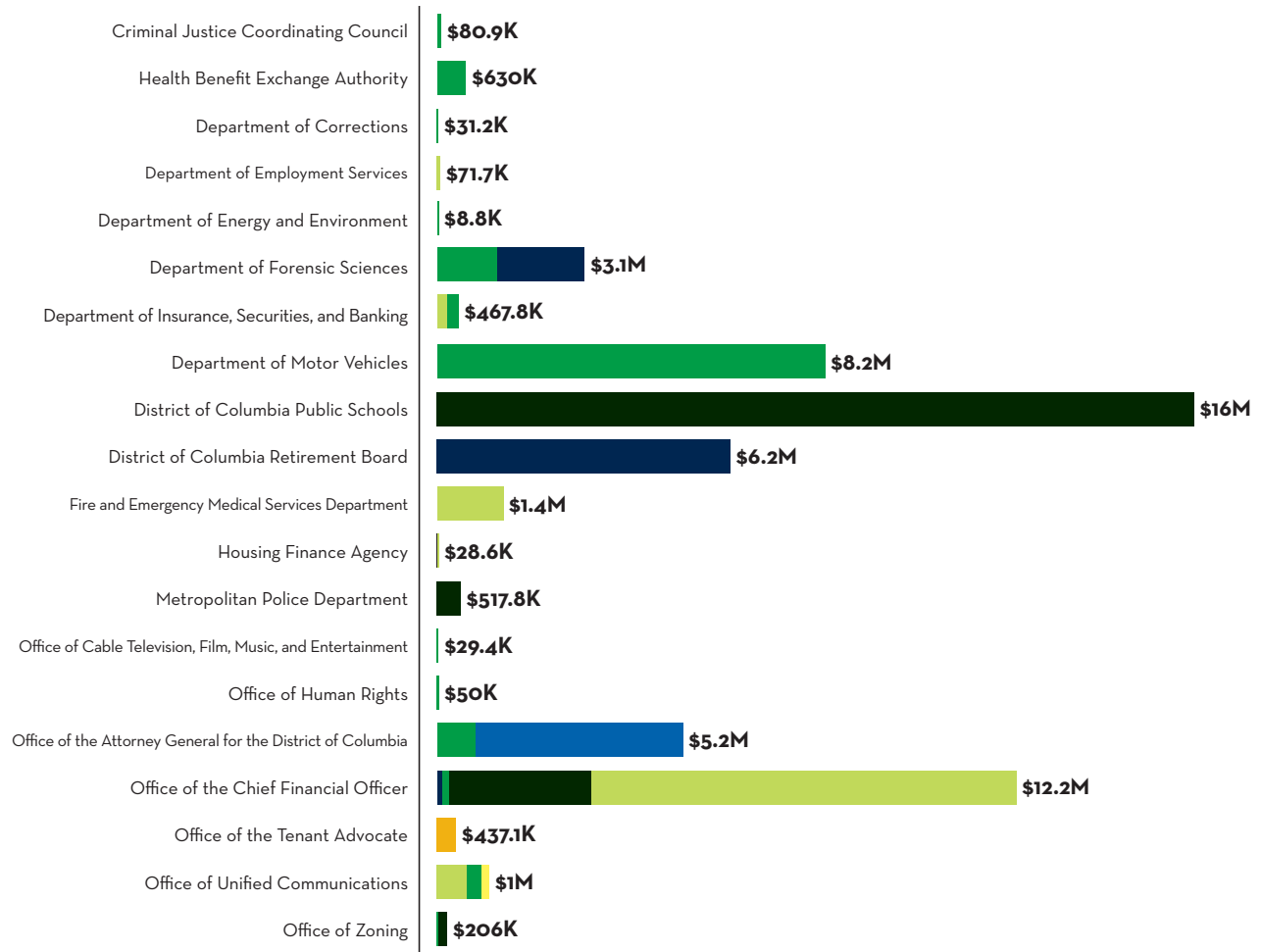


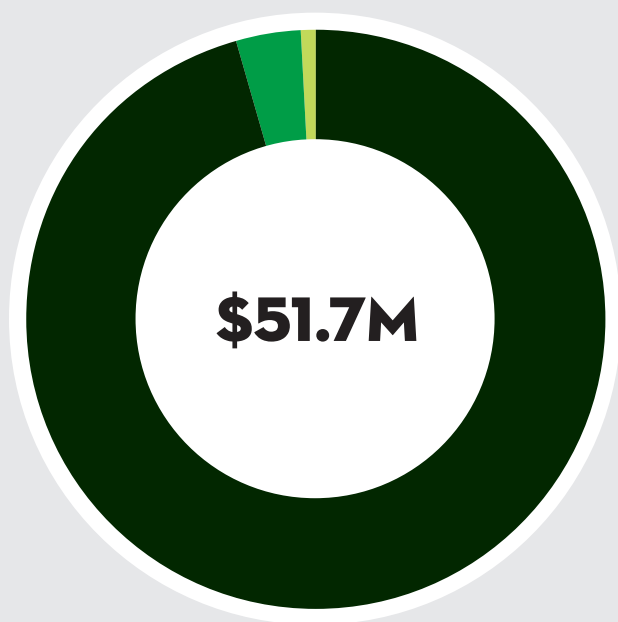
AGENCIES NEEDING THESE SERVICES



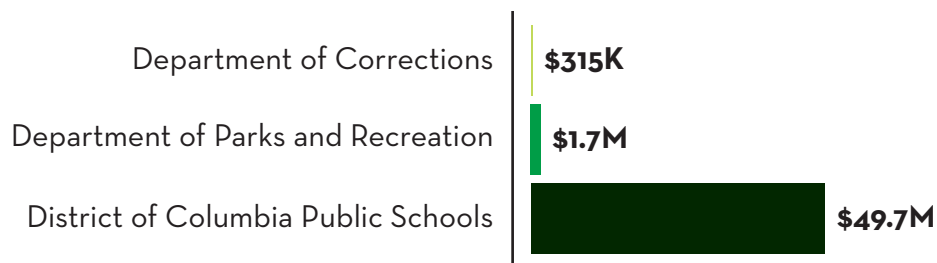


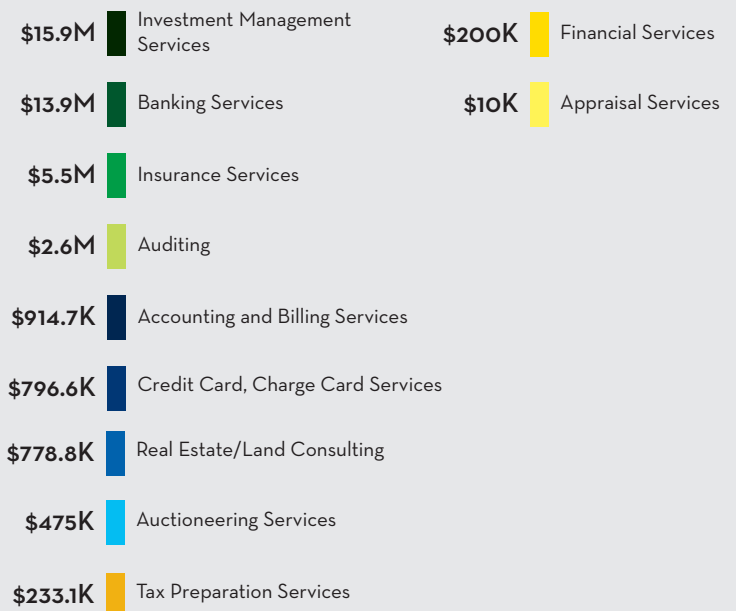
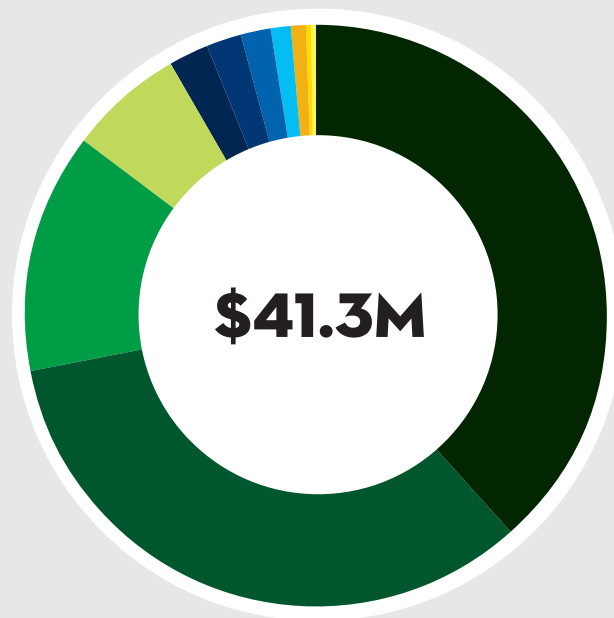
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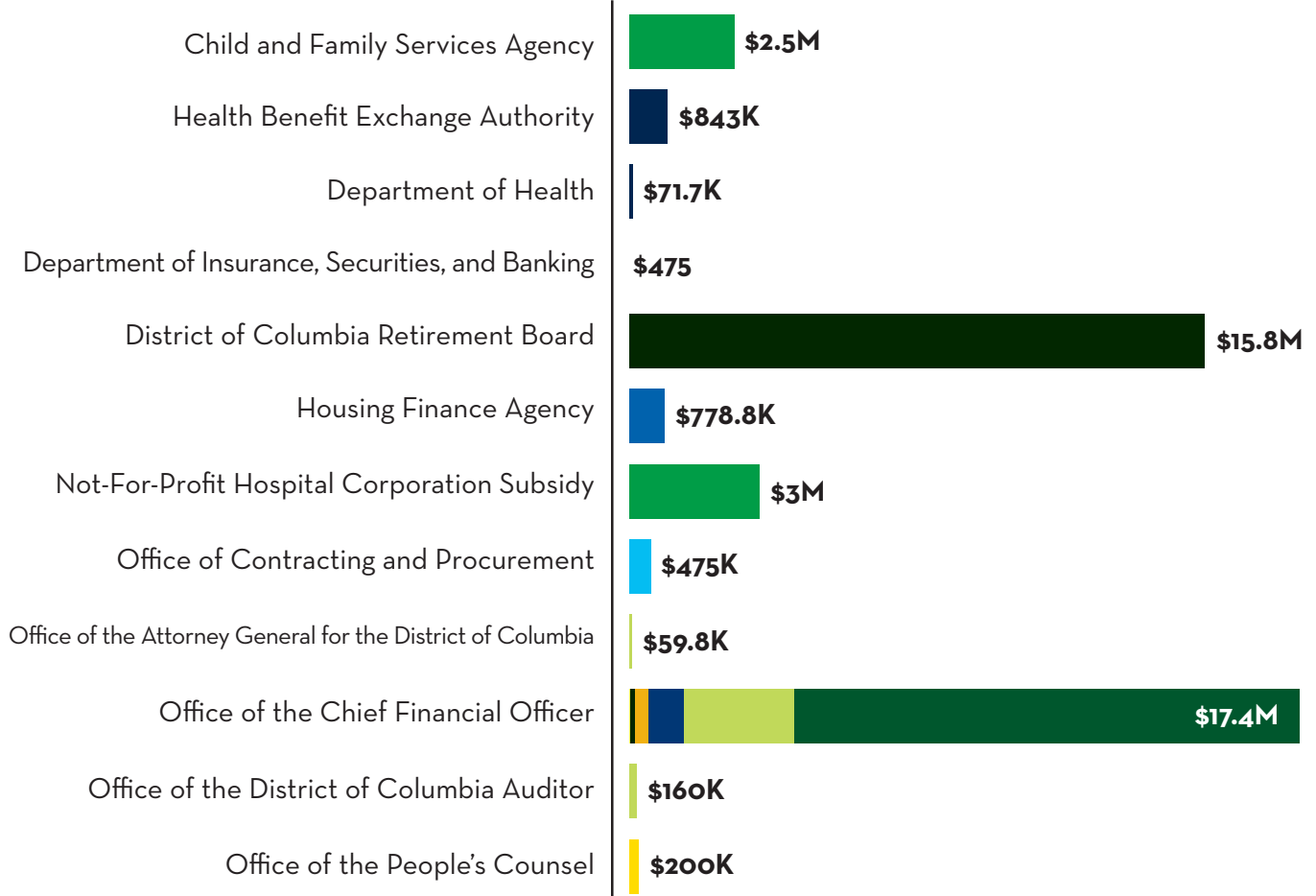


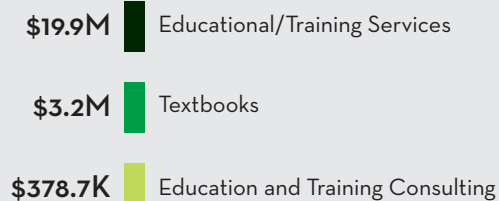
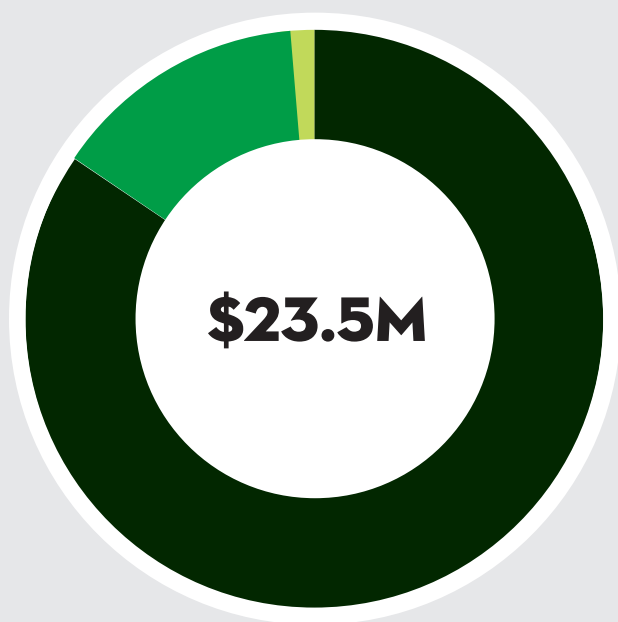
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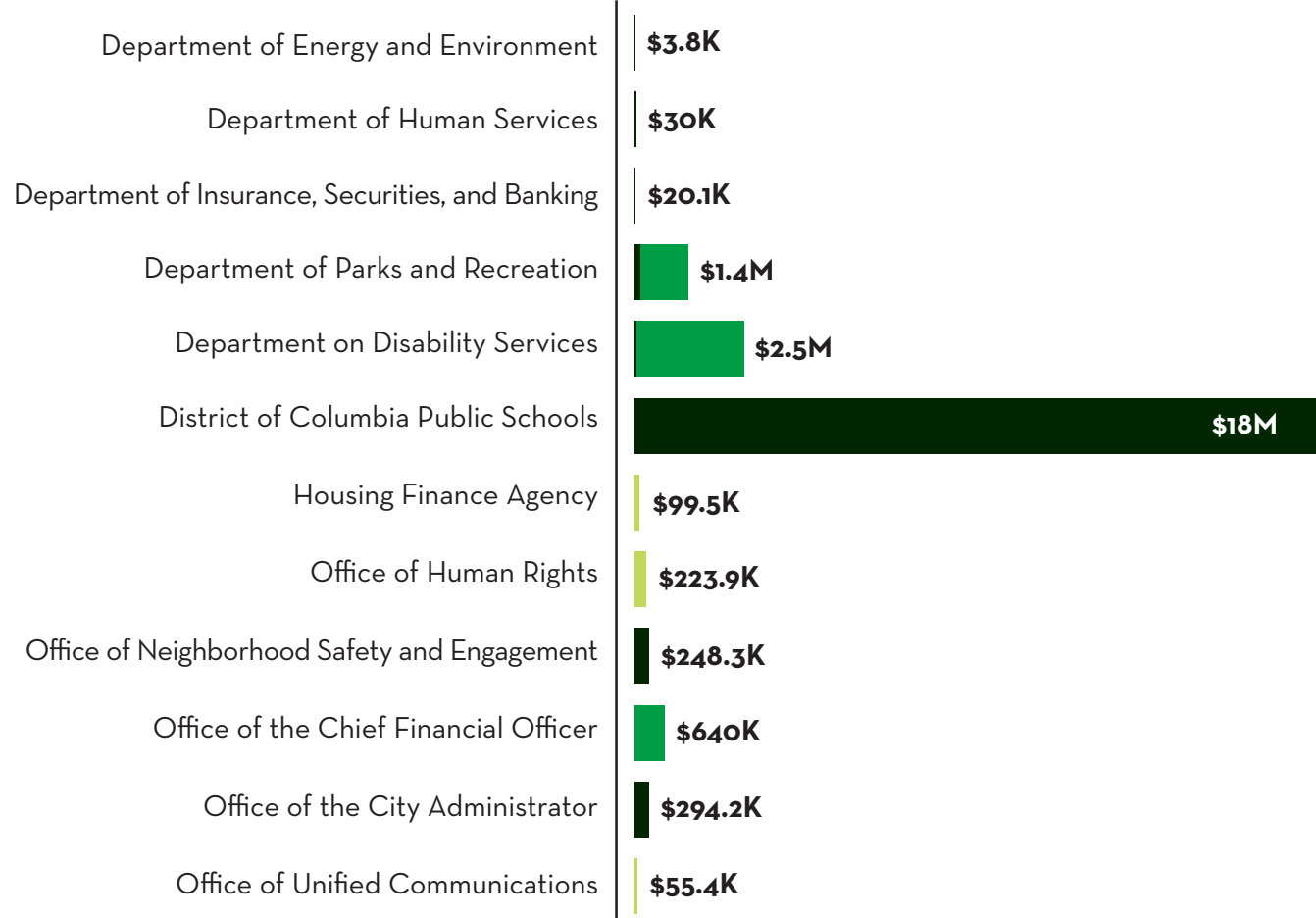


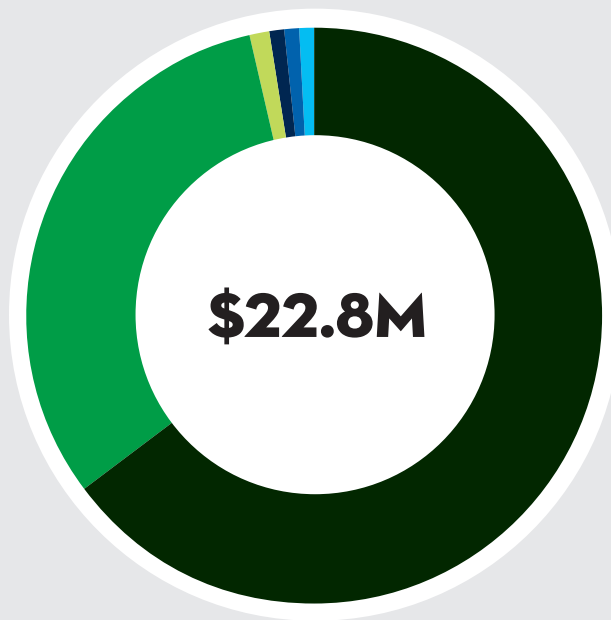
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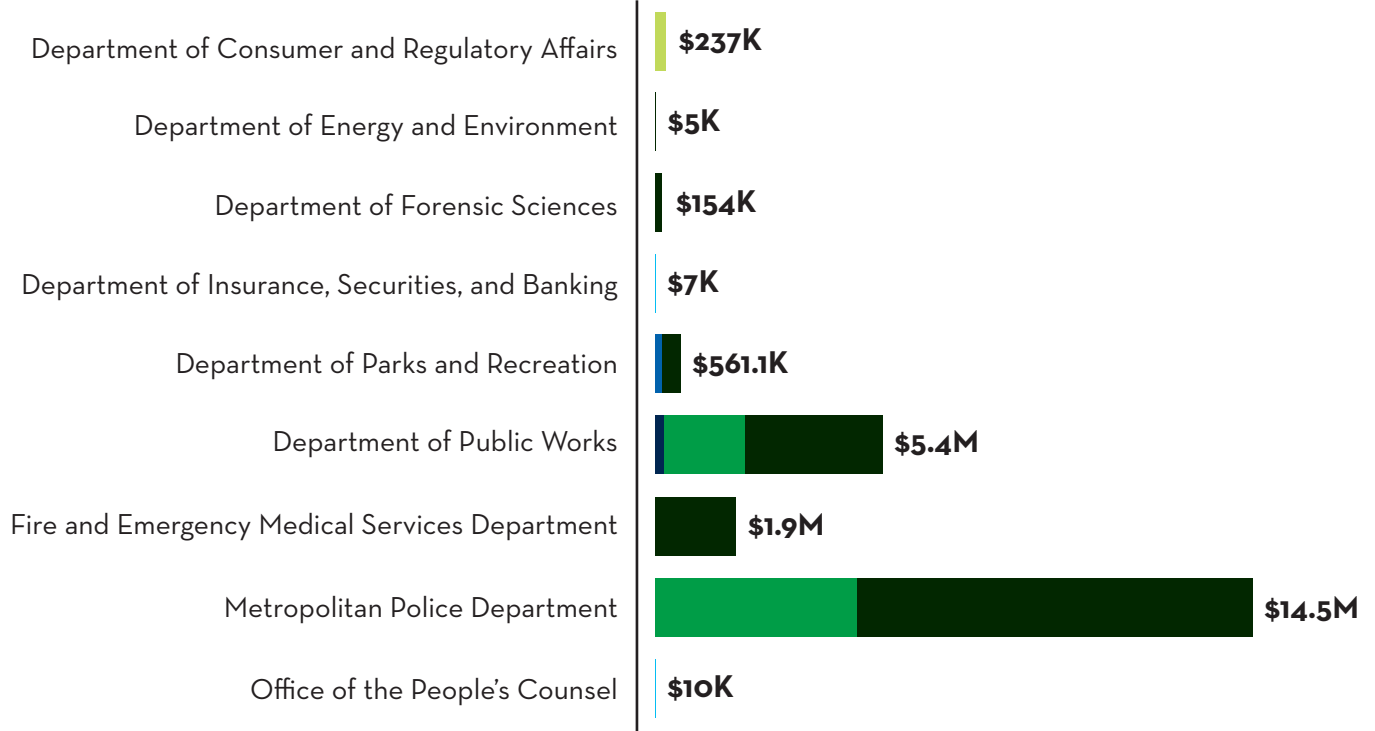


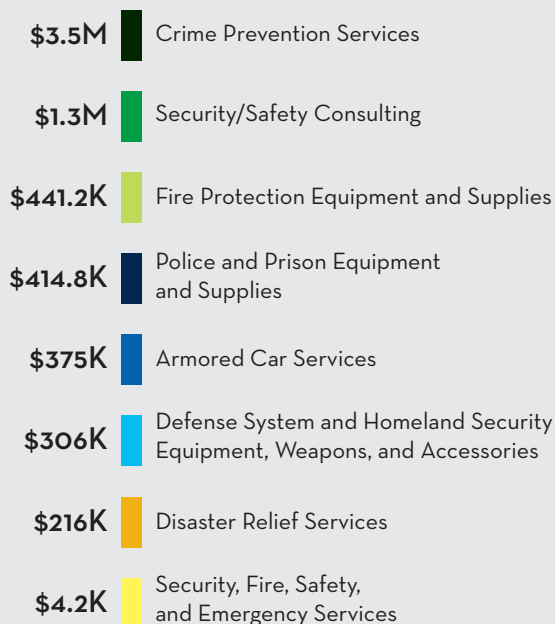
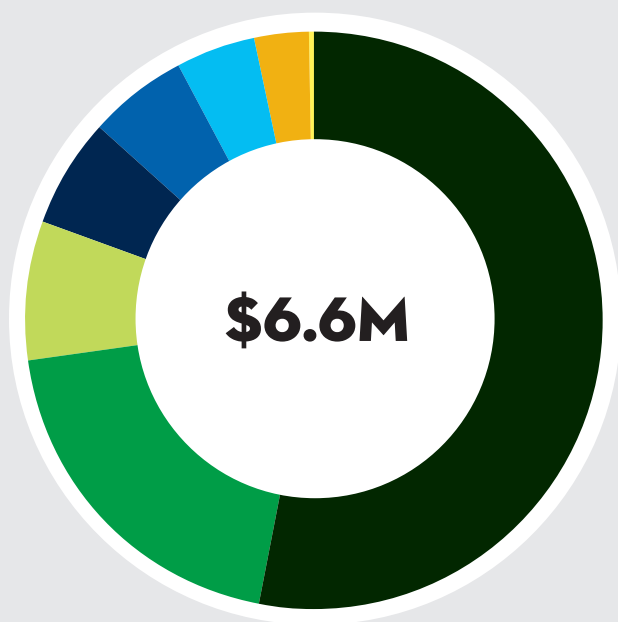
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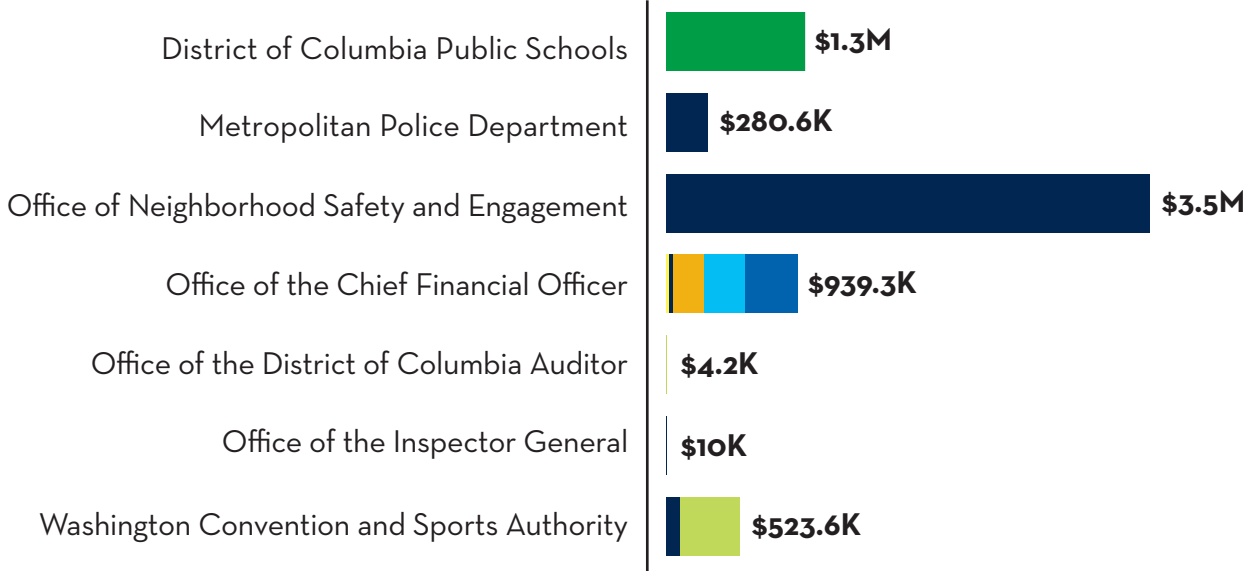


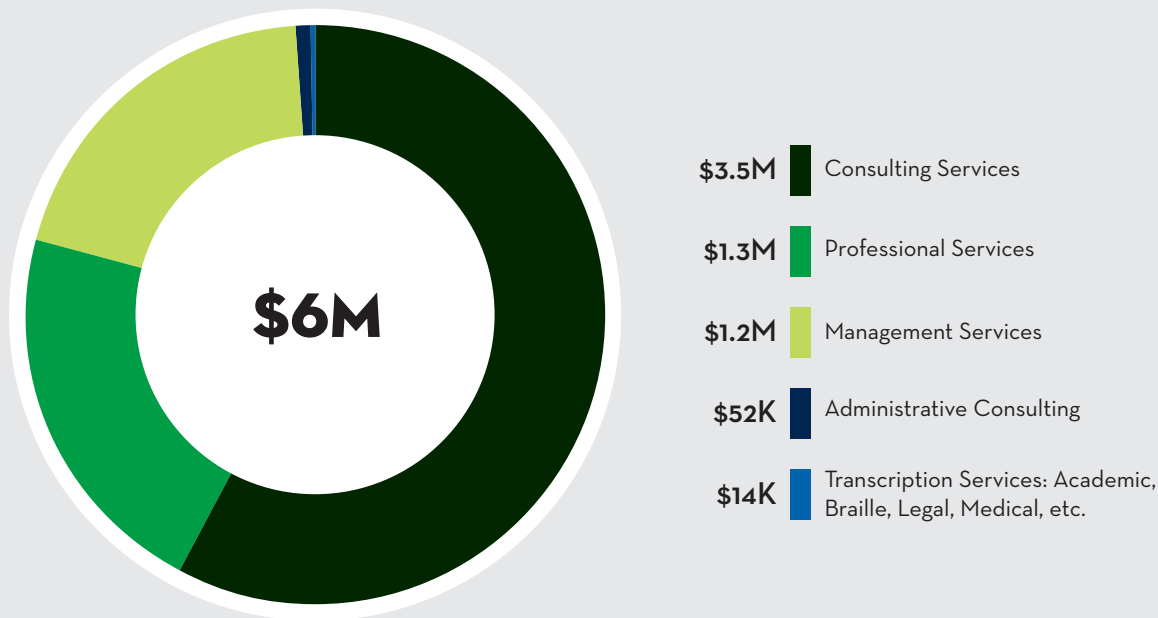
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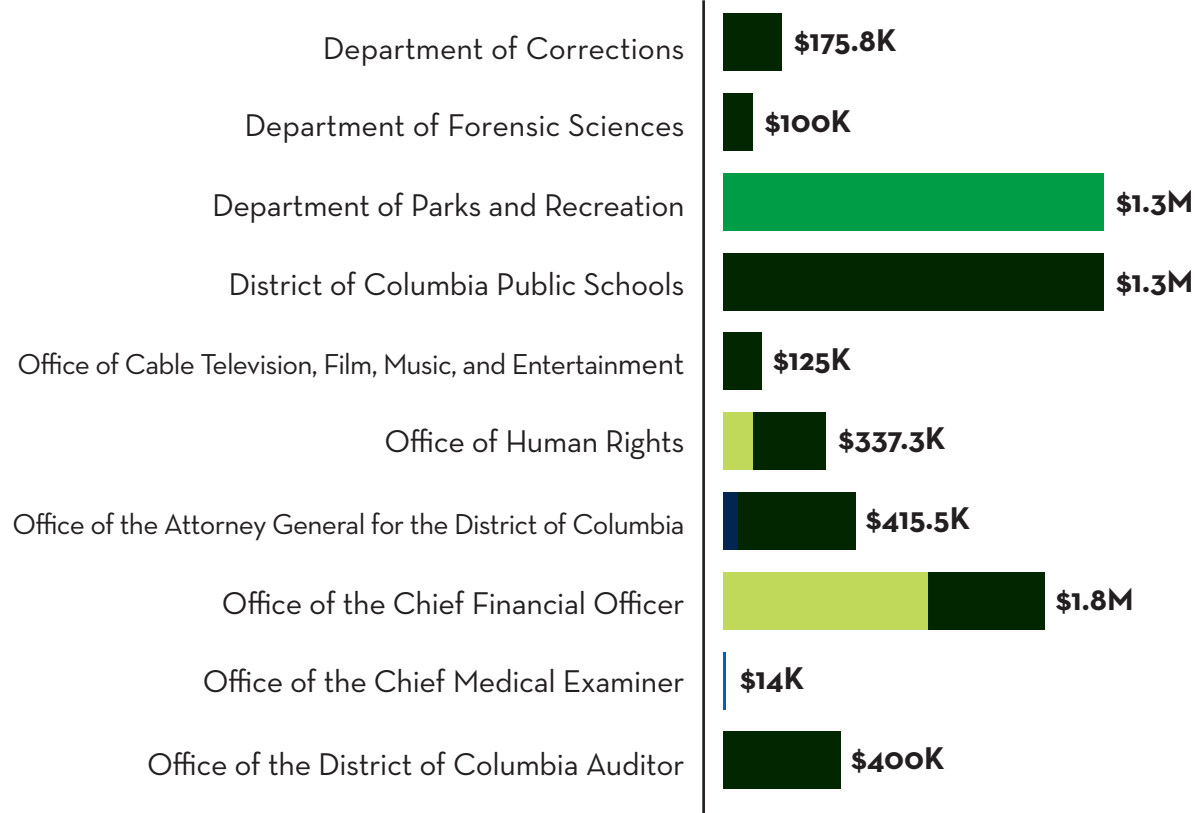


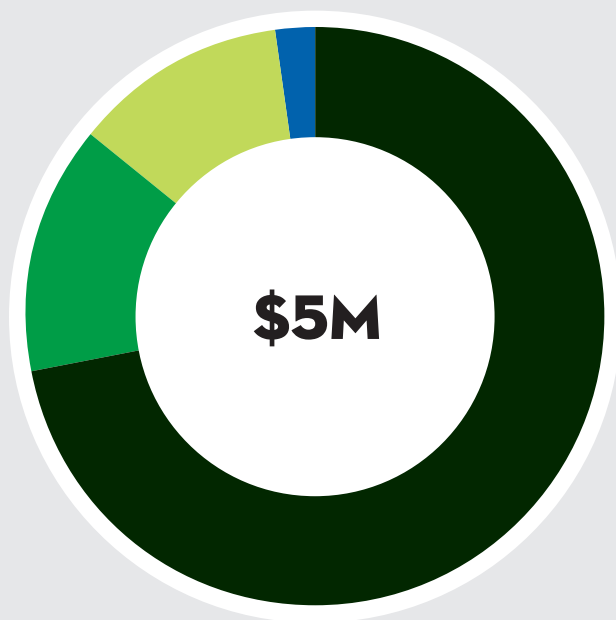
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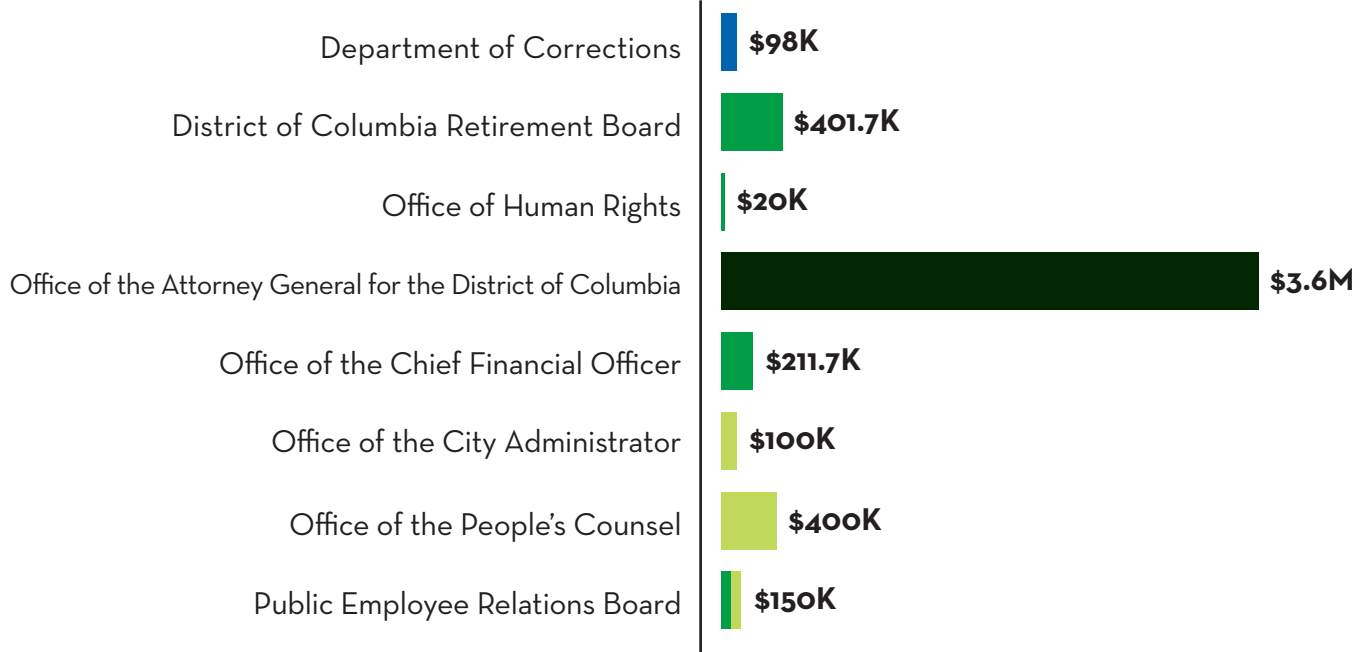


AGENCIES NEEDING THESE SERVICES





AGENCIES NEEDING THESE SERVICES





TESTIMONIALS



Creative Junkfood

Candice Taylor & Nabeeh Bilal

“In 2020, we were awarded a Dream Grant, provided by DSLBD. This funding allowed us to make decisions about purchases and staffing that were not rooted in financial fear. We were able to hire new contractors, acquire new tools and software, and increase our working capacity.

Last year, with the help of our PTAC Specialist, we were also able to successfully get on the DC Supply schedule. And this year, we received assistance with contract research, and marketing to DC agencies, that resulted in our first BPA contract award.”

CBE Testimonials



Plum Good LLC

Angela Chester-Johnson

“Plum Good LLC sells unique blends of spices, herbs, and teas. We became a District of Columbia Certified Business Enterprise (CBE) five years ago and there has been no looking back. With technical assistance and overall business support from the staff at DSLBD, our company has grown from a one-woman Ward 8 Farmer’s Market stall to hiring three employees living East of the River. The consistent information on CBE and Made in DC merchant workshops and opportunities have bolstered our skills, networking, and funding sources. We were awarded a concession at the DC Entertainment and Sports Arena (ESA), and recipients of a Dream Grant in Fiscal Year 2018. With the funds it provided, we purchased equipment to make Hot Pops (our original spicy popcorn) for customers.

Plum Good is the only concession at the Arena where you can buy a salad. We are dedicated to providing healthy food alternatives in our community. Post COVID-19, we’ve made a pivot to expand our e-commerce platform at www.tasteplumgood.com. This strategy employs social media marketing tips from DSLBD’s Innovation & Equitable Development Division series and is making a beneficial difference in our work to create new streams of income.”

CBE Testimonials



DigiDoc

Daryl Wiggins

“It has always been my belief that the certified local business status is a marketplace designation, not a business definition. That said, the foundation upon which my business stands and many more like mine, is the CBE program. The Certified Business Enterprise (CBE) program has been an incubator for local business innovation, a conduit for leveling the playing field, and a tool for job creation for thousands of DC residents. While laser-focused on customer service and value-based contracting, the CBE program has enabled local businesses to develop the requisite skills, experience, and core competencies required to compete for and win substantive local business opportunities effectively. As local contractors, CBEs develop, socialize, and leverage crucial marketplace intelligence, and recruit, train, and employ highly educated and skilled local talent. This intellectual capital and talent are exported nationally and, often, globally.

DigiDoc has been a Certified Business Enterprise firm in the District since 2000. The program has allowed our organization to build an extensive professional network, develop specific marketplace skills, enhance, elevate performance, and leverage local talent while generating revenue. Also, the opportunity to contract and partner with non-CBE Prime contractors has enabled DigiDoc to expand beyond local markets and develop a national footprint in which we have reciprocal relationships, whereby the same prime contractor is now the subcontractor to us.

The opportunities afforded by the CBE program allow local CBEs to demonstrate equivalent on-time and on-budget performance while showcasing flexibility and innovation. The DC Department of Small and Local Business Development (DSLBD) team has always shown a willingness to support DigiDoc as a local DC-based firm through intentional, sustained engagement and active collaboration to create an overall local business ecosystem that enables us all to compete on a level playing field.”

CBE Testimonials



ProFish

Gary Casten

“The CBE program has been a real benefit to me. Further, DSLBD has provided much mentorship and training in understanding the complexities involved with preparing my business to be qualified for and useful to the contracting opportunities and the businesses who have contracts and need CBE participation.

As the owner and operator of several small businesses located in multiple Wards (2, 5, 6, and 7) in the District, it has been a great relief to have the DSLBD support and the CBE Certification Program. Aside from being certified and enhancing our direct bids, the certification process and training have helped build a foundation to grow our opportunities and achieve credibility without denying such an opportunity. The support and experience mentoring have been a welcome breath of fresh air as their aim is our success – it shows in their follow-through and in the continued work to assist us in getting recognition and awards!”

CBE Testimonials



The CALPRO Group

Socrates Cala & Roman Cala

“My name is Socrates A. Cala’, and along with my brother, Roman A. Cala’, we own a District-based CBE business called ‘The CALPRO Group. We have enjoyed doing business in the District, neighboring areas, and internationally for over 30 years. Our family-owned meeting planning firm produces tradeshow, conferences, meetings, and special events and offers security services, staffing services, and entertainment services, amongst many other hospitality industry services.

After the devastating halt that the COVID-19 pandemic took on our hospitality business in 2020, we found ourselves immediately pivoting to provide and add other relevant services to keep our over 80% DC resident staff force employed. Previous positive and successful coaching that DSLBD and their technical arm PTAC provided our company helped lay the groundwork to launch these new services. We added services to our wheelhouse. Due to the relevant adjustments and innovative support programs that DSLBD has continued to cultivate, we have again successfully participated in the DC Government market with our current and pivoted services.

We are looking forward to using the “Green Book” as we have done in the past to flush out opportunities that our current services can participate in and also inject our pivoted services. Family is important to us, as brothers, and the culture of our business. We definitely feel that the Mayor Muriel Bowser’s Administration, Director Kristi Whitfield, the DSLBD team, and the District business community they support are all part of our true family. Thank you for all your continued hard work to make sure that our small businesses have the resources and the tools to participate in all DC opportunities.”

CBE Testimonials



Haul Masters

Willie Hill

“The main thing I have to say about DSLBD – and the people who lead the agency and its programs – is that they want you and your business to succeed. In everything they do – from funding programs that uplift small businesses in marginalized communities, to providing a variety of support and advisory services, and to inviting input from the audiences served, DSLBD displays understanding and openness to collaborating with the people it helps.

Every person I have ever dealt with at DSLBD has provided excellent and respectful service – from walking me through Haul Masters’ CBE application process to supporting me in applying for various grants and opportunities. Not every government agency welcomes your phone calls, remembers your name, and treats you like a valued client. At DSLBD, that is the rule, not the exception.”

CBE Testimonials



Results One LLC

Kim Alfonso

“As a relatively new CBE which provides training and website accessibility testing services, I have been impressed with the current staff at DLSBD. Whenever I have a call or send an email, I am responded to with accurate information quickly. The team has always exhibited patience, empathy, and an understanding that this is all very new to many of us new entrepreneurs.

I have participated in many DSLBD training workshops, and the PTAC - CBE Speaker Series, and every instructor, including Ariel Giles, has been outstanding. The courses have been timely, productive, and very informative. DSLBD has helped me to secure business, respond to RFPs, and win business! The DSLBD Small Biz Quarterly is also a welcomed resource to small businesses!

As a small business owner, I am a sponge for information that will help me grow my business, especially during this turbulent and chaotic time. Being a CBE has also helped me to win business with other companies as the certification validates you as a business and gives you credibility. Results One LLC received one of its first contracts as a subcontractor to a large CBE due to being a CBE! This opportunity gave us the much-needed past performance that so many small businesses need.

The Green Book has also helped me identify agencies with training and professional development budgets. As a result, I have had the benefit of holding several meetings with some of the agencies!

DSLBD, under the leadership of Director Kristi Whitfield, has “taken on the challenge of identifying and implementing new ways to help small businesses in DC to have their fair shot at opportunities.” I am thrilled with all of her work on the new reforms to the CBE Law that, as Director Whitfield says, “will keep local dollars local.” I am very excited about the impact this reform may potentially have on my small business.”

CBE Testimonials



Bayne LLC

Anthony Hales

“Becoming a Certified Business Enterprise (CBE) with the District was a big game-changer for us as a small company. Over the past four years, our revenue has increased by over 400%, primarily driven off by CBE-based opportunities with the District Government.

The work that DSLBD does is critical to ensuring that District tax dollars are being spent with small business owners in the District. The CBE program has allowed us to grow and develop so that we can compete for more opportunities across the country.

For any DC-based business owners out there who are interested in pursuing government contracts, I highly recommend applying for the CBE program and taking advantage of DSLBD’s various workshops.”

CBE Testimonials



Run Veggie DC

Jermaine Kelly

“Government contract opportunities are more important now than ever before for small businesses. An agency like DSLBD plays a vital role in helping small local businesses access opportunities. I appreciate having the ability to speak to someone at DSLBD to discuss an agency’s contracting needs. Ms. Whitfield and Mr. Edwards are spearheading positive changes for small businesses in the city.

DC is a wonderful city to start and build a business. Mayor Bowser has stated that small businesses are the lifeblood of the city. DC provides many opportunities that enable small businesses to grow through contracting. It takes hard work to create success in business and contracting requires a degree of patience. You must familiarize yourself with the agencies in the city and their contracting staff. Start by researching how your business can benefit an agency.”

CBE Testimonials



Ideal Electrical Supply Corp.

Cora Williams

“I am Cora Williams, President/CEO and Founder of Ideal Electrical Supply (T/A Ideal Electric). Ideal Electric was founded and incorporated in the District of Columbia 30 years ago. Our headquarters and warehouse are located in northeast DC, Ward 5. I tell my staff constantly that we are very blessed to still be here, as it takes more than hard work to be successful.

Additionally, we must have strong community, customer, vendor and employee relationships. District government agencies (including DSLBD and Councilmember Kenyan McDuffie) have always made themselves available to discuss a wide variety of issues (the good, the bad, and the ugly). This continued communication has been instrumental and extremely beneficial to the growth of our firm.”

CBE Testimonials



GUIDE OVERVIEW

HOW TO USE THIS GUIDE

GUIDE OVERVIEW

The Green Book – coupled with the online resource greenbookdc.com – is designed to help Small Business Enterprise (SBE) business owners:



Understand the Government of District of Columbia's:

- **Goal for spending its Fiscal Year 2021 budget** with SBEs via agencies subject to monitoring (summary page 9; agency detail pages (43 to 130); and
- **Progress on spending its Fiscal Year 2021 budget** with SBEs subject to monitoring (summary page 9).



Learn How to Use the Data in this Guide and at greenbookdc.com to:

- Understand the **types of products and services** sought by the D.C. Government;
- Locate **current and pending contract opportunities** for these products and services;
- Consider whether to **expand a business to compete** for contracts that request products/services similar to its current business model; and
- Connect with free, **in-depth contracting assistance** to help small and local businesses build their capacity to compete effectively for D.C. Government contracts.

WHICH AGENCIES ARE INCLUDED IN THE GUIDE?

There are 88 Monitored Agencies included in this guide.

Monitored Agencies have budgets with expenditures that can be spent with SBEs and will be monitored to determine if they meet their annual SBE Spending Goal. Review the list of these agencies on pages 40 to 42, and their individual agency detail on pages 43 to 130.

Non-monitored Agencies or Funds do not have an expendable budget and are not required to participate in the D.C. Government's SBE goal-setting process.

WHAT ARE SMALL BUSINESS ENTERPRISES (SBEs)?

This guide focuses on Small Business Enterprises (SBEs). SBE is a subcategory of the D.C. Government's Certified Business Enterprise (CBE) program that gives certified businesses a preference when bidding on D.C. Government contracts.

To be certified as an SBE, a business must demonstrate that they are local and receive the Local Business Enterprise (LBE) designation. Then, the business must demonstrate that it is independently owned, operated, and controlled; meets the U.S. Small Business Administration definition of a small business; and has not exceeded DSLBD thresholds for annualized gross receipts over the past three years.

NAVIGATING GREEN BOOK TERMS

The Summary of Agencies Monitored for FY21 SBE Spending (page 9) and individual agency pages (pages 43 to 130) of this guide contain the following information:

1. FY21 BUDGET Details
2. FY21 SBE Spending Goal & Calculation
3. FY21 Planned Acquisitions Highlights
4. Previous Fiscal Years' SBE Spending

1. FY21 BUDGET Details

Total Budget is the Fiscal Year 2021 (FY21) Total Appropriated Monitored Budget, which includes operating and capital dollars. FY21 begins October 1, 2020 and ends September 30, 2021. FY21 BUDGET information published in this book is current as of October 30, 2020. For the most current data, please visit greenbookdc.com.

Personnel & Fixed Costs are the expenditures for agency staff salaries, utilities, rent, and other fixed costs that cannot be contracted out to SBEs. These costs are not subject to the SBE spending requirement. These are also called **Automatic Exclusions**.

Expenditures that agencies proposed and DSLBD confirmed are not SBE eligible & Anticipated Transfers. This amount is also referred to as **Special Exceptions** and comprises the types of expenditures listed below. During FY21, agencies may report that some of these funds are contracts for which SBEs may apply. DSLBD will update the agency's online record at greenbookdc.com.

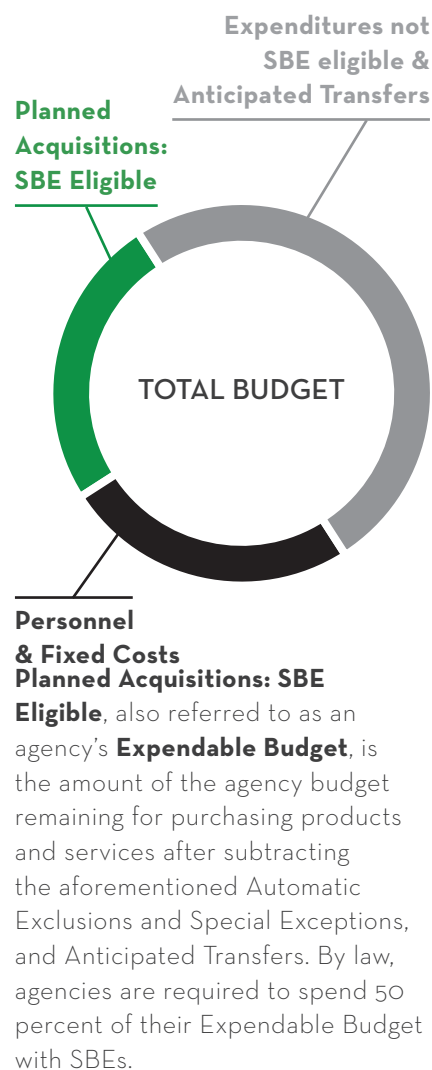
a) Anticipated Transfers are funds that one agency will transfer to another agency for services. For example, the transfer of funds from an agency to the Office of Chief

Technology Officer to provide technology upgrades.

b) Reasons to approve Special Exceptions are outlined in 27 DCMR 830.6 and approved by the DSLBD Director, which may include:

- No SBEs are available to provide the product/service due to lack of availability, interest and/or business capacity;
- Local or federal law controlling the expenditure of the funds (such as Medicaid services);
- Proprietary products/services that are owned by another entity or require special licensure (such as LexisNexis subscription service); and
- Specialized services that require specific expertise unique to a particular agency (such as biologists to support watershed restoration efforts).

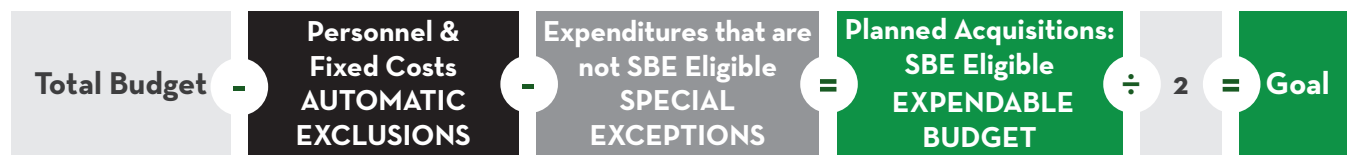
c) Waivers: District Government contracts exceeding \$250,000 require a 35 percent subcontracting set-aside with SBEs. Subcontracting requirements may be waived by the Department of Small and Local Business Development (DSLBD) if an agency submits an official waiver request to DSLBD justifying why the requirement cannot be met by SBEs.



Businesses are encouraged to review the detailed records for this budget category at greenbookdc.com to identify potential areas in which to expand their business and pursue contract opportunities.

2. FY21 SBE Spending Goal & Calculation

The FY21 SBE Spending Goal is the minimum amount that each D.C. government agency is required to spend with SBEs between October 1, 2020 and September 30, 2021. The goal is set by dividing the Expendable Budget in half (50%). Goals will be adjusted throughout the year based on budget changes and adjustments (ADJUSTED GOAL).



3. FY21 SBE Spending Goal & Calculation

Annually, agencies report how they plan to spend their procurement dollars on various products and services. They update their forecasted spending plans throughout the year.

This guide highlights some of the Planned Acquisitions by category and includes the associated NIGP/commodity code. These highlighted examples may be of particular interest to SBEs because:

- in the past agencies indicated they could not find SBEs for the product/service; or
- these are products/services that SBEs could provide directly, via subcontracting with primes, teaming with other CBEs and/or building the business' capacity.

FY21 Planned Acquisitions Highlights data published in this book is current as of November 25, 2021. For the most current data, please visit greenbookdc.com.

4. Previous Fiscal Years' SBE Spending

The SBE Spending is the total amount of funds that an agency spent with SBEs. The amounts for FY17, FY18 and FY19 are final (audited and verified).

The FY20 Preliminary SBE Spending amounts included herein are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited, which are subject to change based on final adjustments and modifications to the District's accounting records in preparation for the District of Columbia 2020 Comprehensive Annual Financial Report (CAFR).

Agencies SBE spending amounts may vary year to year depending on several factors including:

- Priorities specific to a fiscal year;
- Overall budget increases and decreases, such as technology upgrades or other mission-critical procurements that may be funded in one fiscal year but not the next; and
- The source of the funds received may have a restricted use and is not available to SBEs.

Goals will be adjusted throughout the year based on budget changes and adjustments.

To view the FY20 Adjusted SBE Spending Goal and Actual SBE Spending based on final, audited data, visit greenbookdc.com in February 2021 and click Reporting.

Requirements Behind the SBE Goal Setting and Spending

To read the full text of the policy and legislation governing the SBE goal setting, agency spending requirements and the CBE program, visit greenbookdc.com and click Review Agency SBE Requirements.

WHY DO CERTAIN DSLBD DOCUMENTS REFERENCE CBE SPENDING GOALS?

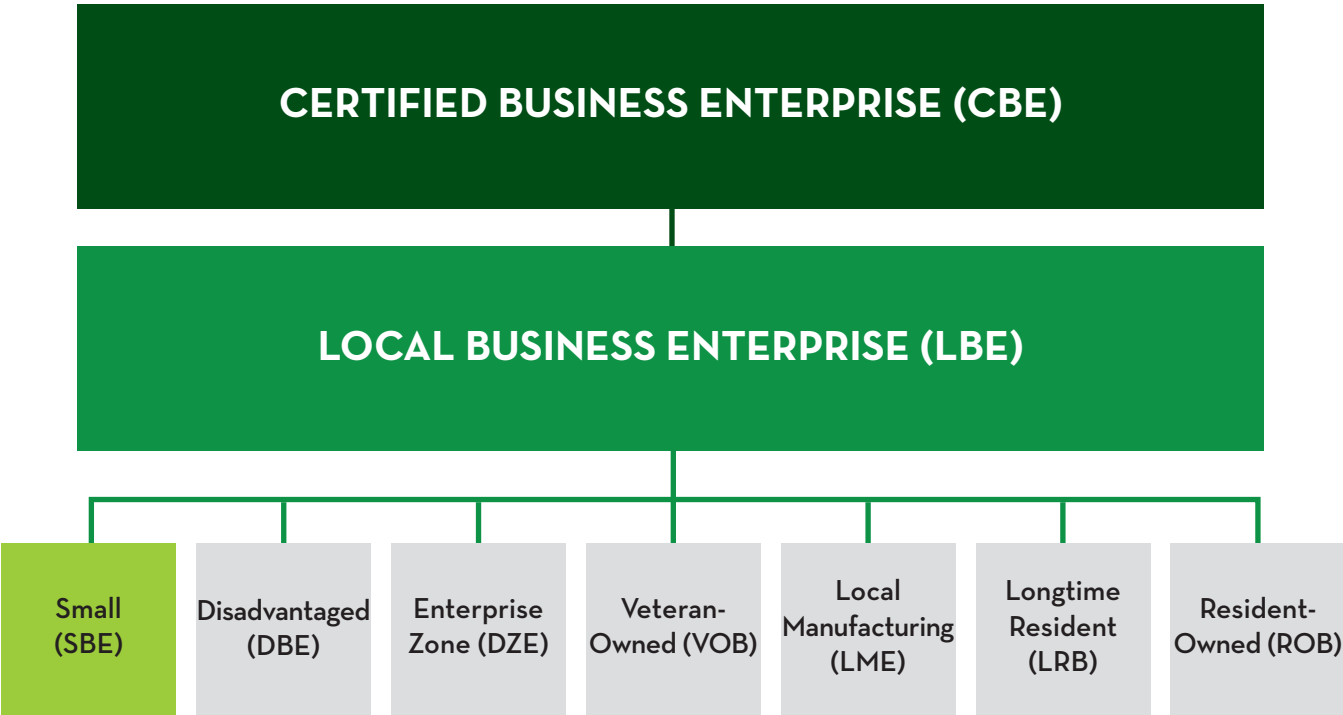
Prior to the 2014 Small and Certified Business Enterprise Development and Assistance Amendment Act, all CBEs received equal preference for District contracts and procurements. The 2014 act added priority to SBEs. Public recognition of the program has continued to follow the term CBE. While DSLBD has implemented the update in the law, rebranding of the spending goal to match the new priority will take time.

WHAT IS A CBE?

- **Procurement Preference.** CBEs are registered companies with the Department of Small and Local Business Development (DSLBD) and receive preference in District Government contracting and procurement.
- **Certification Categories.** To become certified, a business must meet the requirements of an LBE, a Local Business Enterprise, by demonstrating the business is headquartered in the District and that more than fifty percent of employees, owners, or assets or gross receipts reside in the District of Columbia.
- **Subcategory.** CBEs can apply for additional certifications to receive added preference in procurement, including Small, Disadvantaged, Resident-Owned, Longtime Resident, Enterprise Zone, Veteran-Owned, and Local Manufacturing.

WHAT IS A SBE?

- **Procurement Preference.** SBEs are a CBE subcategory. District agencies monitored by DSLBD are subject to an annual SBE spending goal requirement, and SBEs receive preference within set-aside procurements.
- **Certification Requirements.** To be certified as an SBE, a business must demonstrate that they are: local; independently owned, operated, and controlled; meet the U.S. Small Business Administration definition of a small business; and have not exceeded DSLBD thresholds for annualized gross receipts over the past three years.
- **Agency Requirements.** While agencies have SBE spending requirements, if no SBEs are available to complete work, agencies must spend with CBEs.



CONTRACTING ASSISTANCE

This guide is part of a larger suite of services that the District offers to connect SBEs to procurement opportunities.

1. Finding Contract Opportunities Using greenbookdc.com

DSLBD is dedicated to maximizing SBE participation by linking existing SBEs to contracting opportunities. The Green Book DC website (greenbookdc.com) is a comprehensive and robust undertaking by DSLBD to provide CBEs a one-stop shop for all contracting and procurement needs.

2. Available Assistance to Help SBEs Compete for Contract Opportunities

DSLBD's D.C. Procurement and Technical Assistance (DC PTAC)

program offers free, in-depth contracting assistance to qualified D.C. businesses. Once SBEs meet DC PTAC requirements, they may work with PTAC contracting specialists to expand their business to identify and compete for local and federal contract opportunities.

Requirements: Must have a business plan, have a DUNS number, be a registered business with DCRA, and have past performance (government preferred). People often have the misconception that any business can work with PTAC, but they must meet the requirements.

Contact DC PTAC at **202.727.3900** or dslbd.dc.gov/ptac.



OCP Ombudsman

The Office of Contracting and Procurement (OCP) Ombudsman provides contractors and subcontractors performing work or providing services under a District contract a fair, informal, impartial and confidential voice through which they may communicate their complaints and concerns regarding contracting and procurement. Contact OCP Ombudsman William Peter Teague (Pete) at **202.724.4197** or William.Teague2@dc.gov.

HOW TO FIND AN AGENCY'S CONTRACT OPPORTUNITIES

Visit greenbookdc.com



Click **FIND OPPORTUNITIES**



Current Contracts open for bid



Potential Business Expansion Opportunities to provide products/services for which agencies are seeking waivers



FY21 Planned Acquisitions

3. Worksheet

DSLBD created a worksheet (page 38) as a companion tool to help SBEs use this book and greenbookdc.com to find and prepare for D.C. Government contracts.

WORKSHEET

A companion tool to help SBEs use this book. Visit greenbookdc.com to find and prepare for DC Government contracts. Download a fillable version of this form at greenbookdc.com/worksheet.

1 PRODUCTS & SERVICES: What products/services does your business sell?	2 NIGP CODES: Look up at ocp.dc.gov/page/nigp-commodity-codes
TREE REMOVAL	968-88-00
3 SIMILAR PRODUCTS/SERVICES: What related products/services could my business provide if I expanded my business? Visit ocp.dc.gov/page/nigp-commodity-codes . Search using the first 3 digits of the above code(s) that you wrote above in Step 2. Use Step 7 to note ways your business may need to expand.	
GRAFFITI REMOVAL	968-44-31
SNOW REMOVAL	968-2-70

WORKSHEET

A companion tool to help SBEs use this book. Visit greenbookdc.com to find and prepare for DC Government contracts. Download a fillable version of this form at greenbookdc.com/worksheet.

1 PRODUCTS & SERVICES: What products/services does your business sell?		2 NIGP CODES: Look up at ocp.dc.gov/page/nigp-commodity-codes	
TREE REMOVAL		968-88-00	
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GRAFFITI REMOVAL		968-44-31	
SNOW REMOVAL		968-72-70	
4 CURRENT CONTRACTS: Which contracts are out for bid that seek products/services that my business already provides? Visit greenbookdc.com and click Find Opportunities.			
Name of Opportunity	Solicitation #	Closing Date	Contracting Officer
5 WAIVERS: Are agencies requesting not to spend funds with SBEs for products/services that I provide? Visit greenbookdc.com and click Find Opportunities.			
Name of Opportunity	Waiver #	Comments Deadline	Contracting Officer Email
6 PLANNED ACQUISITIONS: Are agencies planning to purchase products/services that I provide? Visit greenbookdc.com and click Find Opportunities.			
Project	Agency	NIGP Code	Contracting Officer Email
7 BUSINESS GROWTH STRATEGY: How should I prepare my business to compete for contracts? For example: hire staff, buy equipment, team/subcontract, get certified, research market. Contact the DC Procurement Technical Assistance Center for assistance at 202.727.3900 or dslbd.dc.gov/ptac			

For in-depth contracting assistance, contact DSLBD's DC Procurement Technical Assistance Center (DC PTAC) at **202.727.3900** or dslbd.dc.gov/ptac.



FY21 MONITORED AGENCIES

AGENCIES MONITORED FOR FY21 SBE SPENDING

SBE Spending will be adjusted throughout the year based on budget changes and adjustments. To review the most current agency budget and SBE spending goal, visit greenbookdc.com. This data is current as of October 30, 2020.

Agency Name	Agency Code	FY21 SBE Spending Goal	Page No.
Advisory Neighborhood Commissions	DXØ	\$133,358	43
Alcoholic Beverage Regulation Administration	LQØ	\$255,439	44
Board of Elections	DLØ	\$192,823	45
Board of Ethics and Government Accountability	AGØ	\$117,124	46
Child and Family Services Agency	RLØ	\$4,953,257	47
Contract Appeals Board	AFØ	\$12,394	48
Corrections Information Council	FIØ	\$21,001	49
Criminal Justice Coordinating Council	FJØ	\$665,645	50
D.C. Commission on the Arts and Humanities	BXØ	\$257,637	51
D.C. Department of Human Resources	BEØ	\$1,522,161	52
D.C. Office of Risk Management	RKØ	\$95,926	53
D.C. State Board of Education	GEØ	\$130,355	54
Department of Aging and Community Living	BYØ	\$3,405,639	55
Department of Behavioral Health	RMØ	\$26,792,749	56
Department of Consumer and Regulatory Affairs	CRØ	\$7,717,056	57
Department of Corrections	FLØ	\$3,138,901	58
Department of Employment Services	CFØ	\$14,995,183	59
Department of Energy and Environment	KGØ	\$26,754,152	60
Department of Forensic Sciences	FRØ	\$2,103,076	61
Department of For-Hire Vehicles	TCØ	\$3,980,788	62
Department of General Services	AMØ	\$244,782,712	63
Department of Health	HCØ	\$6,788,563	64
Department of Health Care Finance	HTØ	\$112,733,918	65
Department of Housing and Community Development	DBØ	\$4,635,504	66
Department of Human Services	JAØ	\$12,143,258	67
Department of Insurance, Securities, and Banking	SRØ	\$2,937,111	68
Department of Motor Vehicles	KVØ	\$2,966,590	69
Department of Parks and Recreation	HAØ	\$3,321,609	70
Department of Public Works	KTØ	\$28,770,899	71
Department of Small and Local Business Development	ENØ	\$439,690	72
Department of Youth Rehabilitation Services	JZØ	\$2,705,572	73

AGENCIES MONITORED FOR FY21 SBE SPENDING

Agency Name	Agency Code	FY21 SBE Spending Goal	Page No.
Department on Disability Services	JMØ	\$8,572,789	74
District Department of Transportation	KAØ	\$122,905,665	75
District of Columbia National Guard	FKØ	\$473,492	76
District of Columbia Public Charter School Board	GBØ	\$236,809	77
District of Columbia Public Library	CEØ	\$7,203,529	78
District of Columbia Public Schools	GAØ	\$39,295,734	79
District of Columbia Retirement Board	DYØ	\$1,322,450	80
District of Columbia Sentencing Commission	FZØ	\$178,966	81
Employees' Compensation Fund	BGØ	\$274,697	82
Fire and Emergency Medical Services Department	FBØ	\$1,235,131	83
Health Benefit Exchange Authority	HIØ	\$4,625,495	84
Homeland Security and Emergency Management Agency	BNØ	\$2,451,730	85
Housing Finance Agency	HFØ	\$1,846,761	86
Mayor's Office of Asian and Pacific Island Affairs	APØ	\$10,350	87
Mayor's Office of Returning Citizens Affairs	RCØ	\$78,243	88
Mayor's Office of Veterans Affairs	VAØ	\$83,515	89
Mayor's Office on Latino Affairs	BZØ	\$34,387	90
Metropolitan Police Department	FAØ	\$19,998,365	91
Not-For-Profit Hospital Corporation Subsidy	HWØ	\$14,142,289	92
Office of Administrative Hearings	FSØ	\$313,405	93
Office of Cable Television, Film, Music, and Entertainment	CIØ	\$1,096,189	94
Office of Campaign Finance	CJØ	\$2,341,071	95
Office of Contracting and Procurement	POØ	\$582,350	96
Office of Disability Rights	JRØ	\$99,464	97
Office of Employee Appeals	CHØ	\$44,804	98
Office of Finance and Resource Management	ASØ	\$145,016	99
Office of Human Rights	HMØ	\$390,503	100
Office of Lottery and Charitable Games	DCØ	\$20,408,546	101
Office of Neighborhood Safety and Engagement	NSØ	\$1,231,490	102
Office of Planning	BDØ	\$370,601	103
Office of Police Complaints	FHØ	\$46,160	104
Office of the Attorney General for the District of Columbia	CBØ	\$2,632,147	105

AGENCIES MONITORED FOR FY21 SBE SPENDING

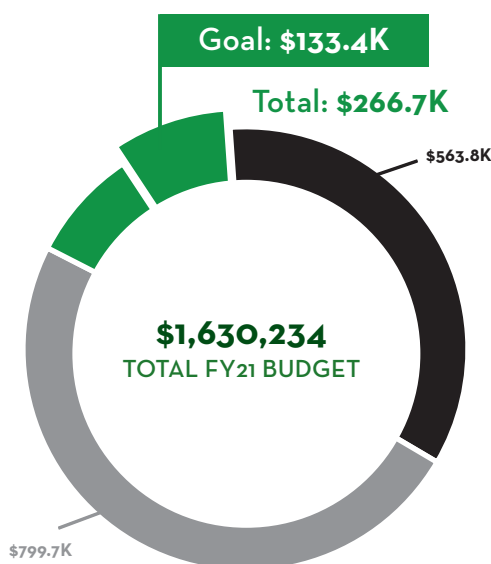
Agency Name	Agency Code	FY21 SBE Spending Goal	Page No.
Office of the Chief Financial Officer	ATØ	\$13,943,349	106
Office of the Chief Medical Examiner	FXØ	\$344,047	107
Office of the Chief Technology Officer	TOØ	\$39,079,213	108
Office of the City Administrator	AEØ	\$472,331	109
Office of the Deputy Mayor for Education	GWØ	\$1,103,553	110
Office of the Deputy Mayor for Health and Human Services	HGØ	\$133,408	111
Office of the Deputy Mayor for Operations and Infrastructure	KOØ	\$34,585	112
Office of the Deputy Mayor for Planning and Economic Development	EBØ	\$4,489,103	113
Office of the District of Columbia Auditor	ACØ	\$170,702	114
Office of the Inspector General	ADØ	\$1,217,588	115
Office of the Mayor	AAØ	\$417,312	116
Office of the People's Counsel	DJØ	\$635,558	117
Office of the Secretary	BAØ	\$390,554	118
Office of the Senior Advisor	AIØ	\$333,220	119
Office of the State Superintendent of Education	GDØ	\$33,800,753	120
Office of the Tenant Advocate	CQØ	\$172,388	121
Office of Unified Communications	UCØ	\$6,264,797	122
Office of Victim Services and Justice Grants	FOØ	\$72,301	123
Office of Zoning	BJØ	\$123,920	124
Public Employee Relations Board	CGØ	\$46,796	125
Public Service Commission	DHØ	\$1,213,006	126
Real Property Tax Appeals Commission	DAØ	\$79,737	127
Special Education Transportation	GOØ	\$3,590,276	128
University of the District of Columbia	GFØ	\$22,002,369	129
Washington Convention and Sports Authority	ESØ	\$12,839,482	130

website: anc.dc.gov | **email:** oanc@dc.gov | **phone:** 202.727.9945 | **address:** 1350 Pennsylvania Avenue NW, Suite 11, Washington, DC 20004

The mission of the Advisory Neighborhood Commissions (ANC) is to advise the District government on matters of public policy, including decisions regarding planning, streets, recreation, social service programs, health, safety, and sanitation in respective neighborhood areas. This mission, supported by the Office of ANCs in the Agency Management program, includes reviewing and making recommendations on zoning changes, variances, public improvements, licenses, and permits of significance for neighborhood planning and development.

\$133,358

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$266,717, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

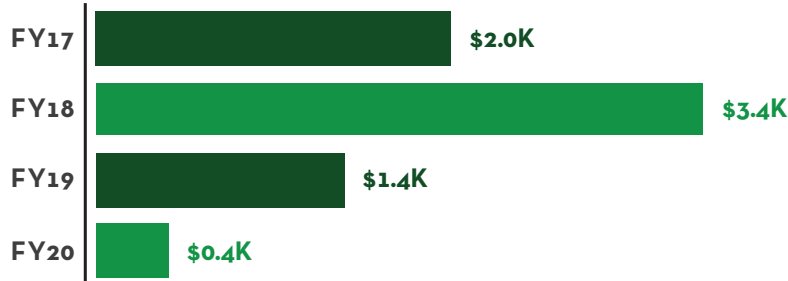
PRODUCT/SERVICE	NIGP CODES
Educational Services	
Education and Training Consulting	918-38-00
Technology	
IT Consulting	918-71-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: abra.dc.gov | email: abra@dc.gov | phone: 202.442.4423 | address: 2000 14th Street NW, Suite S400, Washington, DC 20009

The mission of the Alcoholic Beverage Regulation Administration (ABRA) is to support the public's health, safety, and welfare through the control and regulation of the sale and distribution of alcoholic beverages.

\$255,439

FY 21 SPENDING GOAL

Goal: \$255.4K

Total: \$510.9K

\$916.1K

\$9.2M

\$10,615,389

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

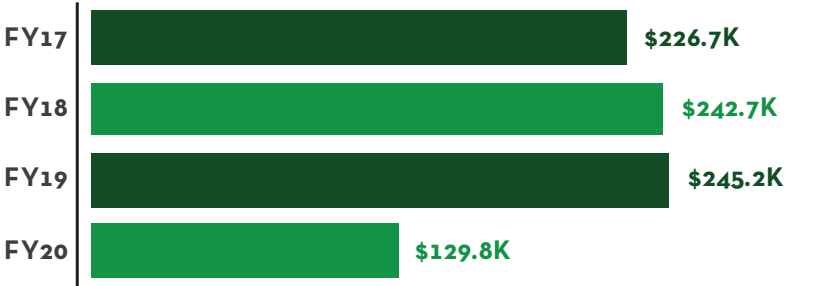
FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$510,878, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Office Supplies	
Advertising Agency Services	915-01-10	Furniture, Office and File	425-48-10
Construction		Professional Services	
Painting Services	910-54-35	Transcription Services: Academic, Braille, Legal, Medical, Etc.	961-72-00
Educational Services		Translation Services, Multiple Languages	961-75-50
Educational Research Services	924-19-00	Technology	
Equipment		Computer System (CPU, Monitor, and Keyboard)	204-53-27
Copiers, Bond (Plain) Paper Type, New	600-38-25		
Copy Machine Maintenance and Repair	939-27-00		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit [greenbookdc.com](#).



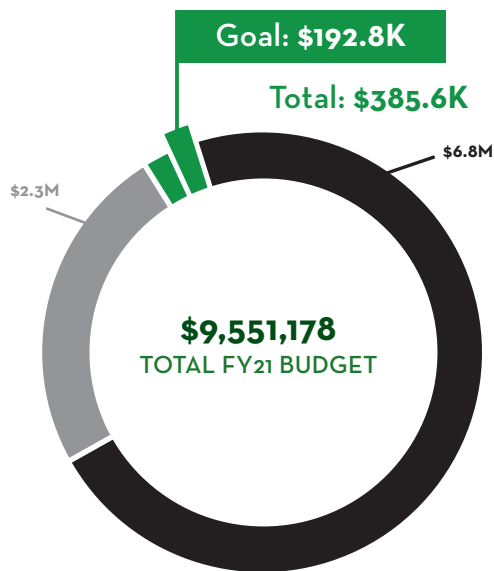
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dcboe.org | email: director@dcboe.org | phone: 202.727.2525 | address: 1015 Half Street SE, Suite 750, Washington, DC 20003

The Board of Elections, a chartered independent agency, is comprised of a three-member Board along with a small, dedicated staff that carries out the agency's mission. The mission of the Board is to enfranchise eligible residents, conduct elections, and assure the integrity of the electoral process as mandated by both federal and local laws.

\$192,823

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$385,646, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

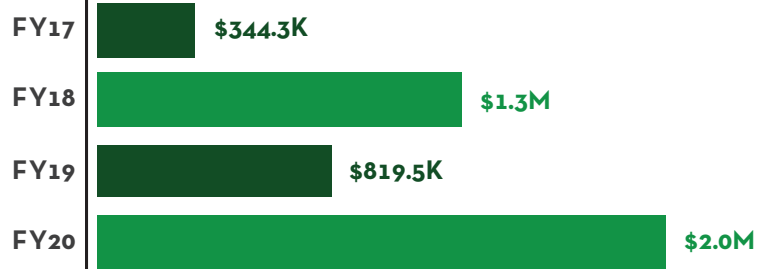
PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Document Management		Technology	
Printing, Offset, General	966-59-80	Computer Instructional Aids and Training Devices	207-32-00
Human Resources		Consultant Services, Computer Systems/Networking	918-28-10
Personnel Services, Temporary	962-69-41	Maintenance and License Agreement Services, Microcomputer Software	920-45-20
Office Supplies		Maintenance, Mainframe Computer Hardware	939-21-52
Identification Badge Supplies and Materials	080-10-33		
Cable, Computer, Extended Distance	204-13-39		
Posters, Informational	801-76-30		
Furniture and Furnishings Manufacturing and Production Services	967-42-00		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: bega.dc.gov | email: bega@dc.gov | phone: 202.481.3411 | address: 441 4th Street NW, 830 South, Washington, DC 20001

The Board of Ethics and Government Accountability (BEGA) is responsible for overseeing the Office of Government Ethics and the Office of Open Government. The Office of Government Ethics administers and enforces the District of Columbia Code of Conduct. The Office of Open Government enforces government-wide compliance with the D.C. Freedom of Information Act and the Open Meetings Act.

\$117,124

FY 21 SPENDING GOAL

Goal: \$117.1K

Total: \$234.2K

\$109.1K

\$2.8M

\$3,134,276

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$234,249, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Office Supplies	
Accessories, Cubicle Furniture System	425-94-18
Professional Services	
Labor, Miscellaneous	961-96-40

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

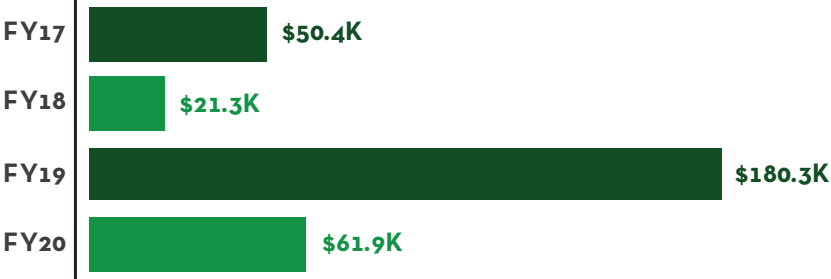
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



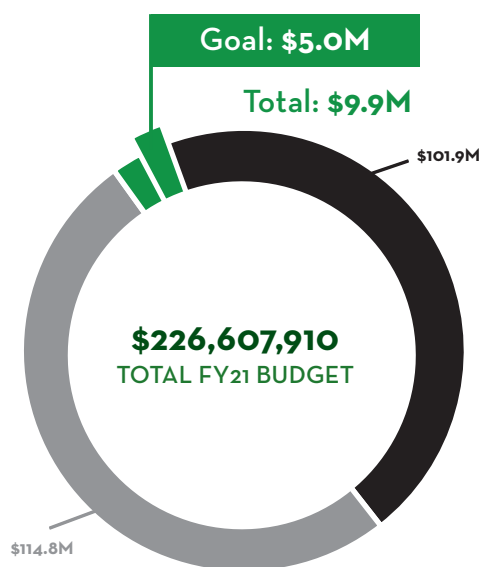
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: cfsa.dc.gov | email: cfsa@dc.gov | phone: 202.442.6100 | address: 200 I Street SE, Washington, DC 20003

The mission of the Child and Family Services Agency is to ensure the safety, permanence, and well-being of abused and neglected children in the District of Columbia and to strengthen their families.

\$4,953,257

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$9,906,514, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Human Services	
Human Services	952-59-00
Office Supplies	
Office Supplies, General	615-60-40

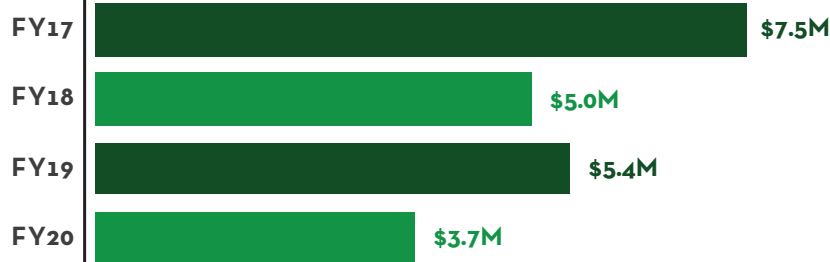
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Support Services	\$15,348,361
Human Services	\$3,363,768
Investigation Services	\$2,539,678

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: cab.dc.gov | email: cab@dc.gov | phone: 202.727.6597 | address: 441 4th Street NW, Suite 350 North, Washington, DC 20001

The mission of the Contract Appeals Board (CAB) is to provide an impartial, expeditious, inexpensive, and knowledgeable forum for the hearing and resolving of contractual disputes, protests, debarments, and suspensions involving the District and its contracting communities.

\$12,394

FY 21 SPENDING GOAL

Goal: \$12.4K

Total: \$24.8K

\$22.9K

\$1.7M

\$1,779,796

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$24,787, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Human Resources	
Personnel Services, Temporary	962-69-41

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

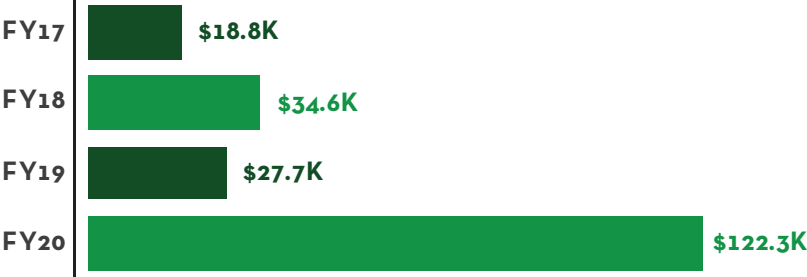
Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit [greenbookdc.com](#) for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: cic.dc.gov | email: ccic@dc.gov | phone: 202.478.9211 | address: 1400 I Street, NW, Suite 400, Washington, DC 20005

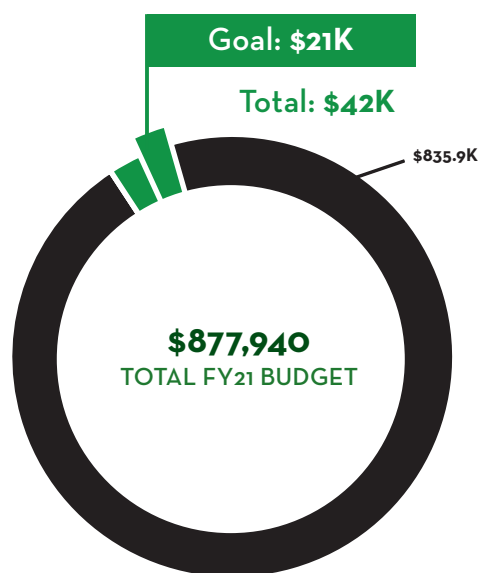
The Corrections Information Council (CIC) is mandated by the federal and District governments to monitor and inspect the prisons, jails, and halfway houses where District residents convicted of D.C. Code offenses are incarcerated. The facilities to be monitored and inspected include all Federal Bureau of Prisons facilities, Department of Corrections facilities, and contract facilities where District residents are incarcerated. The CIC reports its findings and commendations on conditions of confinement to the Mayor, City Council, the District's Congressional representatives, corrections agency heads, and the community.

\$21,001

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$42,001, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

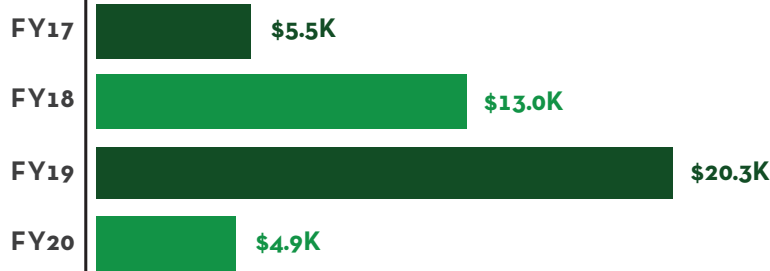
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: cjcc.dc.gov | email: dcjcjcc@dc.gov | phone: 202.442.9283 | address: 441 4th Street NW, Suite 715 North, Washington, DC 20001

The mission of the Criminal Justice Coordinating Council (CJCC) is to serve as the District of Columbia’s forum for District and federal members to identify cross-cutting, local criminal and juvenile justice system issues and achieve coordinated solutions for the criminal and juvenile justice systems. CJCC also facilitates and supports member-identified priorities, strategies, and initiatives that will improve public safety and the related criminal and juvenile justice services for District of Columbia residents, visitors, victims, and justice-involved individuals.

\$665,645

FY 21 SPENDING GOAL

Goal: \$665.6K

Total: \$1.3M

\$2.6M

\$108.2K

\$4,031,414

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$1,331,289, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Professional Services	
Transcription Services: Academic, Braille, Legal, Medical, Etc.	961-72-00
Technology	
Data Processing Software, Mini/Mainframe Computer	209-37-00
Consultant Services, Computer Systems/Networking	918-28-10
Desktop Publishing Services	920-26-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Application, Infrastructure, Hosting and Cloud Computing Services	\$80,878

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$369.6K
FY18	\$864.3K
FY19	\$1.0M
FY20	\$723.0K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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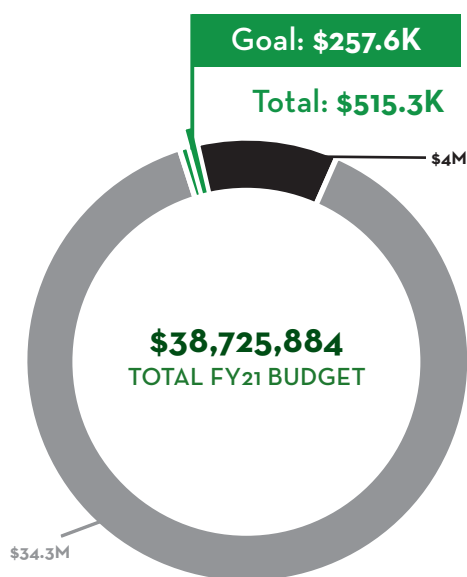
GREENBOOK

website: dcarts.dc.gov | **email:** cah@dc.gov | **phone:** 202.724.5613 | **address:** 200 I Street SE, Suite 1400, Washington, DC 20003

The mission of the Commission on the Arts and Humanities (CAH) is to provide grants, programs, and educational activities that encourage diverse artistic expressions and learning opportunities so that all District of Columbia residents and visitors can experience the District's rich arts and humanities community.

\$257,637

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$515,274, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Office Supplies	
Advertising Consulting	918-07-00	Miscellaneous Promotional Items, Imprinted	037-52-56
Document Management		Office Supplies, General	615-60-40
Print-On-Demand Printing Services	966-76-00	Professional Services	
Educational Services		Transcription Services: Academic, Braille, Legal, Medical, Etc.	961-72-00
Education and Training Consulting	918-38-00	Arts Services (Cultural, Design, Visual, Etc.)	962-07-00
Human Resources		Technology	
Organizational Development Consulting	918-83-00	Microcomputers, Laptop	204-54-46

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

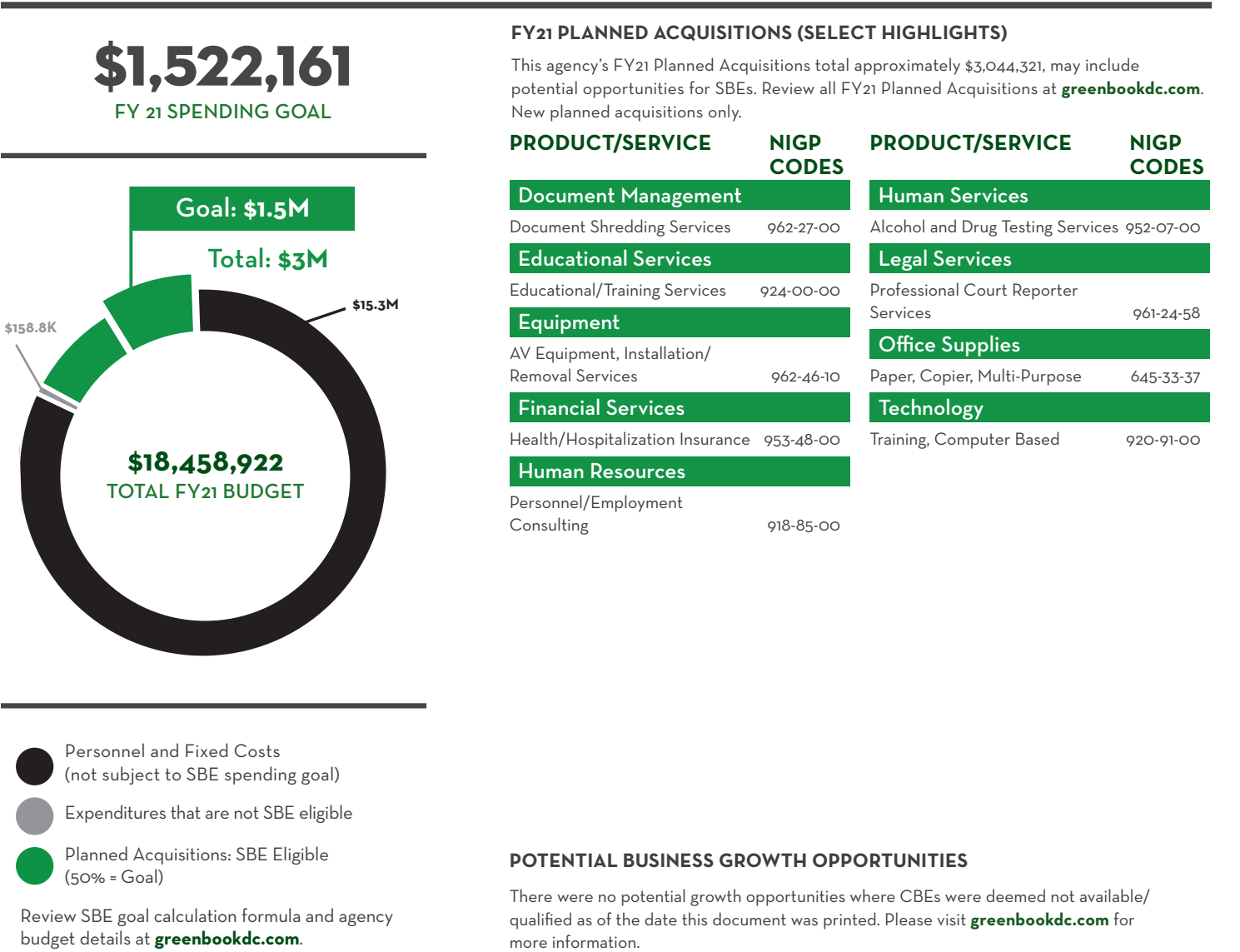
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$403.4K
FY18	\$920.8K
FY19	\$842.2K
FY20	\$833.9K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dchr.dc.gov | email: dchr@dc.gov | phone: 202.442.9700 | address: 1015 Half Street SE, 9th Floor, Washington, DC 20003

The mission of the DC Department of Human Resources (DCHR) is to strengthen individual and organizational performance and enable the District government to attract, develop, and retain a highly qualified, diverse workforce.

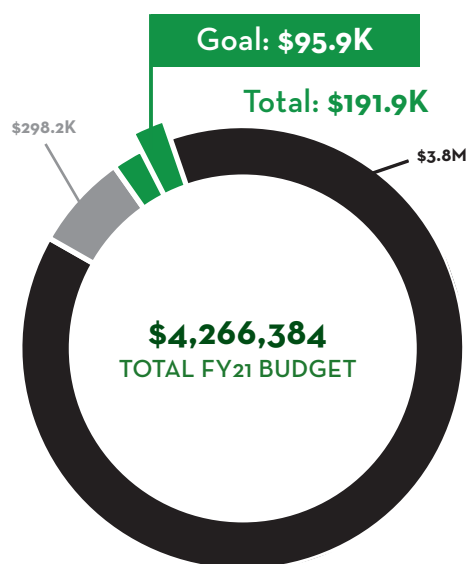


website: orm.dc.gov | email: orm@dc.gov | phone: 202.727.8600 | address: 441 4th Street NW, Suite 800 South, Washington, DC 20001

The mission of the Office of Risk Management (ORM) is to reduce the probability, occurrence, and cost of risk to the District of Columbia government through the provision of risk identification and insurance analysis and support to District agencies, and by efficiently and fairly administering the District's public sector Workers' Compensation, Tort Liability, and Insurance programs.

\$95,926

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$191,852, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

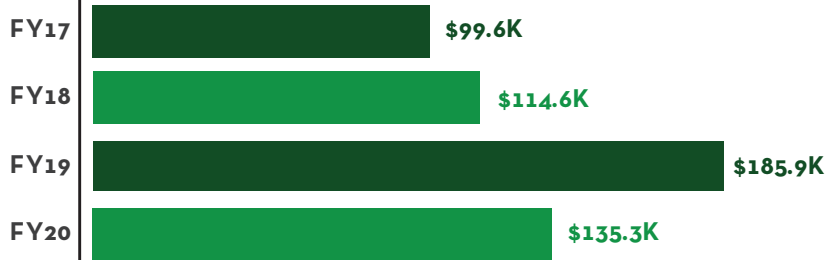
PRODUCT/SERVICE	NIGP CODES
Office Supplies	
Organizers, Desk Supply	615-33-45
Technology	
Computers, Parts and Supplies	998-29-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



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Dollar figures displayed have been rounded accordingly

website: sboe.dc.gov | email: sboe@dc.gov | phone: 202.741.0888 | address: 441 4th Street NW, Suite 530 South, Washington, DC 20001

The mission of the District of Columbia State Board of Education (SBOE) is to provide policy leadership, support, advocacy, and oversight of public education to ensure that every student is valued and gains the skills and knowledge necessary to become an informed, competent, and contributing global citizen.

\$130,355

FY 21 SPENDING GOAL

Goal: \$130.4K

Total: \$260.7K

\$1.9M

\$58.1K

\$2,187,104
TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$260,710, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Professional Services	
Advertising Agency Services	915-01-10	Analytical Studies and Surveys	918-12-00
Document Management		Interpreter Services	961-46-00
Graphic Design Services for Printing	965-46-00	Translation Services, Multiple Languages	961-75-50
Photocopying Services	966-18-54	Technology	
Educational Services		Microcomputers, Laptop	204-54-46
Educational/Training Services	924-00-00		
Office Supplies			
Office Supplies, General	615-60-40		

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Advertising Agency Services	\$28,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$38.7K
FY18	\$54.5K
FY19	\$62.8K
FY20	\$59.6K

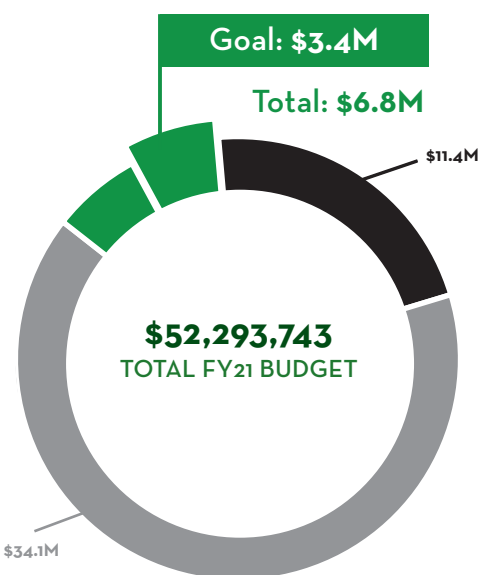
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dacl.dc.gov | email: dacl@dc.gov | phone: 202.724.5626 | address: 500 K Street NE, Washington, DC 20002

The mission of the Department of Aging and Community Living (DACL) is to advocate, plan, implement, and monitor programs in health, education, and social services that promote longevity, independence, dignity, and choice for older District residents (age 60 plus), people with disabilities (age 18 to 59), and their caregivers.

\$3,405,639

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$6,811,279, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Communications	
Public Information Services	915-73-00
Human Services	
Elderly Assistance Services	952-40-20
Office Supplies	
Office Supplies, General	615-60-40
Professional Services	
Labor, Miscellaneous	961-96-40
Technology	
Microcomputers, Desktop or Tower Based	204-53-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dbh.dc.gov | email: dbh@dc.gov | phone: 202.673.2200 | address: 64 New York Avenue NE, 3rd Floor, Washington, DC 20002

The mission of the Department of Behavioral Health (DBH) is to support prevention, treatment, resiliency, and recovery for District residents with mental health and substance use disorders through the delivery of high-quality, integrated services.

\$26,792,749

FY 21 SPENDING GOAL

Goal: \$26.8M

Total: \$53.6M

\$169.7M

\$92.1M

\$315,357,505

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$53,585,497, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Health Care Services	
Pants, Disposable, General Purpose	200-19-65	Health Related Services	948-00-00
Personal Protective Equipment Ensemble	200-31-58	Tests, Clinical Laboratory, Drug Screening	948-55-84
Construction/Facility Maintenance Supplies		Health Care Services	
Janitorial Supplies, General Line	485-00-00	Nurse Staffing, Supplemental	948-64-52
Educational Services		Psychologists/Psychological and Psychiatric Services	948-76-00
Educational/Training Services	924-00-00	Professional Services	
Facility Maintenance		Administrative Support, Consulting Services	918-06-10
Locksmith Services	910-48-46	Technology	
Food Services		Consultant Services, Computer Systems/Networking	918-28-10
Food, Sale Of Surplus and Obsolete Items	998-44-00		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17	\$12.4M
FY18	\$12.0M
FY19	\$10.5M
FY20	\$13.9M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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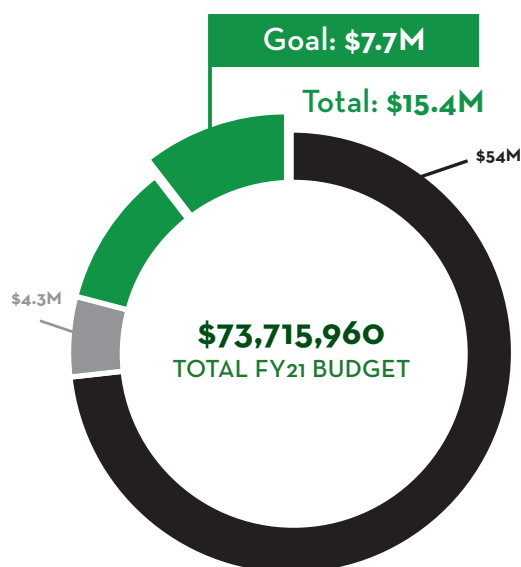
GREENBOOK

website: dcra.dc.gov | email: dcra@dc.gov | phone: 202.442.4400 | address: 1100 4th Street SW, Washington, DC 20024

The Department of Consumer and Regulatory Affairs (DCRA) protects the health, safety, economic interests, and quality of life of residents, businesses, and visitors in the District of Columbia by ensuring code compliance and regulating business.

\$7,717,056

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$15,434,111, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

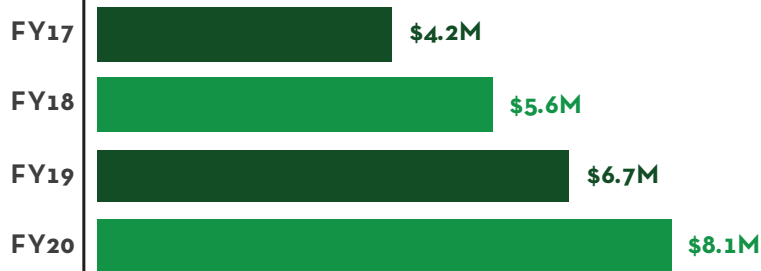
PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Construction		Technology	
Building Construction, Residential	909-23-00	Microcomputer Server, Hardware and Software	204-55-50
Educational Services		Data Processing, Computer, Programming, and Software Services	920-00-00
Educational Services, Alternative Assessment, Observation Of Skills	924-18-00 924-20-10	Software Maintenance/Support	920-45-00
Office Supplies		Maintenance and Support, Software, Mainframe	920-45-31
Envelopes, Coin, Open End, Plain Rigid Set Up Box	310-24-30		
Folders, Hanging File	615-43-13		
Paper, Copier, Multi-Purpose	645-33-37		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

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Dollar figures displayed have been rounded accordingly

website: doc.dc.gov | email: doc@dc.gov | phone: 202.698.4932 | address: 2000 14th Street NW, 7th Floor, Washington, DC 20009

The mission of the District of Columbia Department of Corrections (DOC) is to provide a safe, secure, orderly, and humane environment for the confinement of pretrial detainees and sentenced inmates, while affording those in custody meaningful rehabilitative opportunities for successful community reintegration.

\$3,138,901

FY 21 SPENDING GOAL

Goal: \$3.1M

Total: \$6.3M

\$127.9M

\$44.4M

\$178,560,410

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$6,277,802 , which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Legal Services	
Clothing (Apparel) and Accessory Manufacturing Services	967-34-00	Arbitration, Mediation, and Alternative Dispute Resolution Services	961-05-00
Document Management		Legal Services Including Depositions and Expert Witness Testimony	961-50-00
Print-On-Demand Printing Services	966-76-00	Office Supplies	
Educational Services		Accessories, Desk	615-33-01
Educational/Training Services	924-00-00	Office Supplies, General	615-60-40
Facility Maintenance		Professional Services	
Laundry Management Services	958-64-00	Administrative Support, Consulting Services	918-06-10
Human Resources		Waste Management	
Employment Agency and Search Firm Services	961-30-00	Waste Management Services	958-96-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Health Care Services	\$29,876,540	Arbitration, Mediation, and Alternative Dispute Resolution Services	\$98,000
Uniforms, Blended Fabric	\$902,154	Intelligent Transportation System Software	\$31,202
Bedding, All Types, Maintenance and Repair	\$374,788	Snow and Ice Removal Services	\$8,000
Quality Assurance/Control Consulting	\$175,834		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17

\$7.9M

FY18

\$6.8M

FY19

\$8.2M

FY20

\$9.3M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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GREENBOOK

website: does.dc.gov | **email:** does@dc.gov | **phone:** 202.724.7000 | **address:** 4058 Minnesota Avenue NE, Washington, DC 20019

The Department of Employment Services (DOES) puts people to work. DOES achieves its mission by providing the necessary tools for the District of Columbia workforce to become more competitive using tailored approaches to ensure that workers and employers are successfully paired. DOES also fosters and promotes the welfare of job seekers and wage earners by ensuring safe working conditions, advancing opportunities for employment, helping employers find qualified workers, and tracking labor market information and other national economic measurements impacting the District of Columbia.

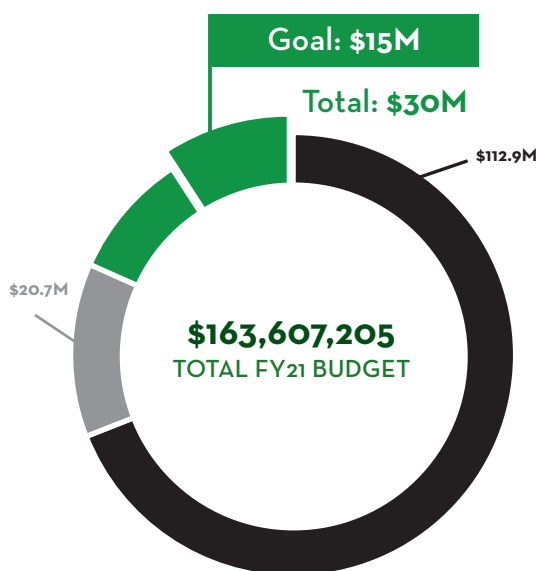
\$14,995,183

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$29,990,365, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Human Resources	
Shirts, Tee, Men's and Boy's, 100% Cotton Jersey Knit	200-70-88	Personnel Services, Temporary	962-69-41
Communications		Office Supplies	
Advertising/Public Relations	915-03-00	Binders, Loose Leaf, 3 Ring	615-09-64
Construction		Corrugated Boxes and Sheets	640-25-00
Construction Consulting	918-31-00	Technology	
Document Management		Software, Microcomputer, Fixed Asset Management System	208-55-40
Forms Printing (Not Continuous)	966-36-00	Programming Services, Computer	920-40-00
Educational Services			
Teaching and Instruction Services	924-78-00		



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Training and Instruction	\$189,154
Educational Software: Foreign Languages, Math, Science, Social Studies, etc.	\$71,666

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$9.3M
FY18	\$7.8M
FY19	\$9.8M
FY20	\$11.5M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: doee.dc.gov | email: doee@dc.gov | phone: 202.535.2600 | address: 1200 First Street NE, Washington, DC 20002

The mission of the Department of Energy and Environment (DOEE) is to improve the quality of life for the residents and natural inhabitants of the nation’s capital by protecting and restoring the environment, conserving our natural resources, mitigating pollution, increasing access to clean and renewable energy, and educating the public on ways to secure a sustainable future.

\$26,754,152

FY 21 SPENDING GOAL

Goal: \$26.8M

Total: \$53.5M

\$147,109,477

TOTAL FY21 BUDGET

\$66M

\$27.6M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$53,508,304, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Human Resources	
Marketing Consulting	918-76-00	Employment Agency Services	961-30-65
Document Management		Legal Services	
Layout and Graphic Design Services	965-30-49	Legal Consulting	918-74-00
Printing and Typesetting Services	966-00-00	Scientific Services	
Educational Services		Environmental Consulting	918-43-15
Educational/Training Services	924-00-00	Civil Engineering Services, General	925-17-20
Facility Maintenance		Technology	
Janitorial/Custodial Services	910-39-57	Programming Services, Computer	920-40-00
Planting Bulbs and Annuals	988-52-52		
Planting Intermediate Trees	988-52-53		

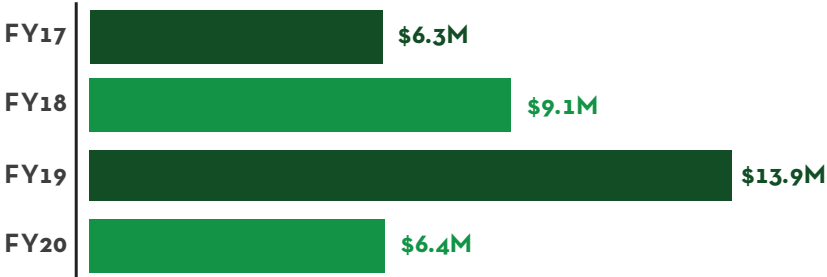
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Civil Engineering Services	\$3,000,000	Employment Agency and Search Firm Services	\$7,000
Software Maintenance/Support	\$8,789	Instructor-led, Classroom Training	\$3,800

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dfs.dc.gov | email: contactdfs@dc.gov | phone: 202.727.8267 | address: 401 E Street SW, Washington, DC 20024

The mission of the Department of Forensic Sciences (DFS) is to produce high-quality, timely, accurate, and reliable forensic science with the use of the best available technology and practices, unbiased science, and transparency with the overall goal of enhancing public health and safety.

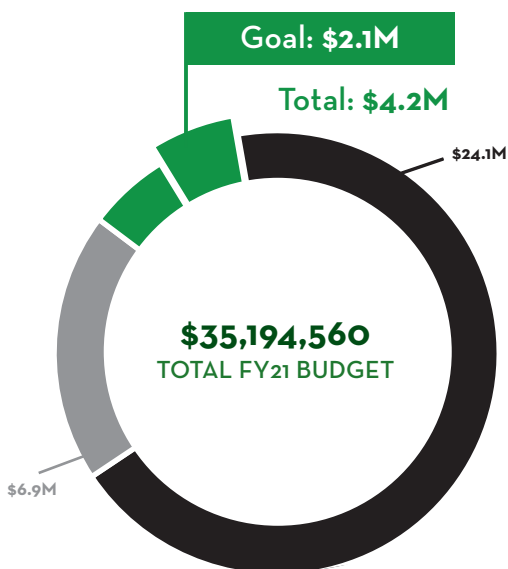
\$2,103,076

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$4,206,153, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Laboratory Supplies	
Uniforms, Blended Fabric	200-85-53	Chemicals, Laboratory, Reagents	175-13-75
Document Management		Office Supplies	
Print-On-Demand Printing Services	966-76-00	Miscellaneous Promotional Items, Imprinted	037-52-56
Equipment		Office Supplies, General	615-60-40
Chemical Laboratory Equipment and Supplies	175-00-00	Scientific Services	
Forensic Equipment Maintenance and Repair	938-41-00	Forensic Services	961-40-00
Human Resources		Technology	
Personnel Services, Temporary	962-69-41	Computer Systems, Laboratory Control	206-27-00



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
IT Project Management Services	\$2,000,000	Vans, Cargo	\$154,000
Forensic Services	\$1,544,641	Consulting Services	\$100,000
Software Maintenance/Support	\$1,117,614	Hazardous Material and Waste Services	\$57,500

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: dfhv.dc.gov | email: fpo | phone: 202.645.7300 | address: 2235 Shannon Place SE, Suite 3001, Washington, DC 20020

The mission of the Department of For-Hire Vehicles (DFHV) is to protect the public interest by regulating the vehicle-for-hire industry to allow the residents and visitors of the District of Columbia to have safe, affordable, and accessible transportation options.

\$3,980,788

FY 21 SPENDING GOAL

Goal: \$4M

Total: \$8M

\$17,806,643

TOTAL FY21 BUDGET

\$8.8M

\$1.1M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$7,961,576, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Office Supplies	
Pajamas, Hospital Patient, Two-Piece, Uniform Blue	200-32-66	Office Supplies, General	615-60-40
Communications		Technology	
Marketing Consulting	918-76-00	License, Application Software (Microcomputer)	208-11-49
Document Management		IT Consulting	918-71-00
Decal Printing	966-22-00		
Equipment			
Accessories for Canon Digital Copier Models	600-46-75		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17	\$4.2M
FY18	\$5.6M
FY19	\$7.2M
FY20	\$8.8M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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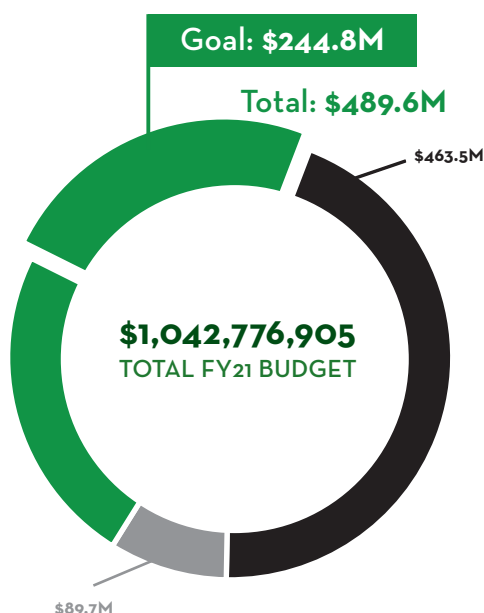
GREENBOOK

website: dgs.dc.gov | email: dgs@dc.gov | phone: 202.727.2800 | address: 2000 14th Street NW, 8th Floor, Washington, DC 20009

The goal of the Department of General Services (DGS) is to ensure the delivery of new or modernized, well-equipped, well-maintained, safe and secure buildings and facilities for the benefit of District residents and employees. Further, the agency's mission is to promote the efficient and effective management of the District's real estate investments and interests through strategic portfolio management, construction, and facilities management. To this end, DGS will incorporate best management practices from both the public and private sectors where useful.

\$244,782,712

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$489,565,424, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Equipment	
Disposal Units	165-35-00
Facility Maintenance	
Pest Control Services	910-59-60
Human Resources	
Personnel Services, Temporary	962-69-00
Security and Safety Services	
Security Guard Services, Buildings	990-46-04

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Building Construction Services, New	\$89,740,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$224.3M
FY18	\$320.2M
FY19	\$313.2M
FY20	\$301.7M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dchealth.dc.gov | email: doh@dc.gov | phone: 202.442.5955 | address: 899 North Capitol Street NE, Washington, DC 20002

The District of Columbia Department of Health (DOH) promotes health, wellness and equity, across the District, and protects the safety of residents, visitors and those doing business in our nation's capital.

\$6,788,563

FY 21 SPENDING GOAL

Goal: \$6.8M

Total: \$13.6M

\$264,141,405

TOTAL FY21 BUDGET

\$93.1M

\$157.4M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$13,577,125, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Health Care Services	
Communications and Media Related Services	915-00-00	Health Related Services	948-00-00
Document Management		Human Resources	
Film Processing and Printing Services	915-38-42	Personnel Services, Temporary	962-69-41
Graphic Design Services for Printing	965-46-00	Office Supplies	
Educational Services		Bags: Imprinted, Printed or Screen Printed	037-52-22
Educational/Training Services	924-00-00	Professional Services	
Event Management		Administrative Support, Consulting Services	918-06-10
Public Speaking Services	961-61-00	Analytical Studies and Surveys	918-12-00
Food Services		Technology	
Hors D'oeuvres, Meat Trays, Vegetable Trays, Etc.	390-33-00	IT Consulting	918-71-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Health Care Center Services	\$4,930,657
Accounting/Auditing/Budget Consulting	\$71,695

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17

\$7.3M

FY18

\$7.0M

FY19

\$7.8M

FY20

\$7.8M

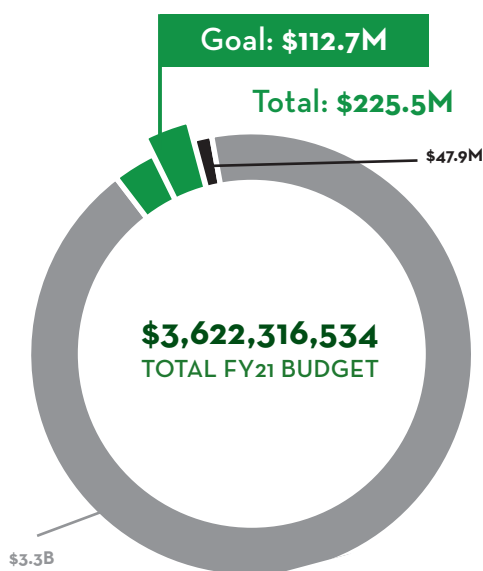
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dhcf.dc.gov | **email:** dhcf@dc.gov | **phone:** 202.442.5988 | **address:** 441 4th Street NW, 900 South, Washington, DC 20001

The mission of the Department of Health Care Finance (DHCF) is to improve health outcomes by providing access to comprehensive, cost-effective, and quality health care services for residents of the District of Columbia.

\$112,733,918

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$225,467,836, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

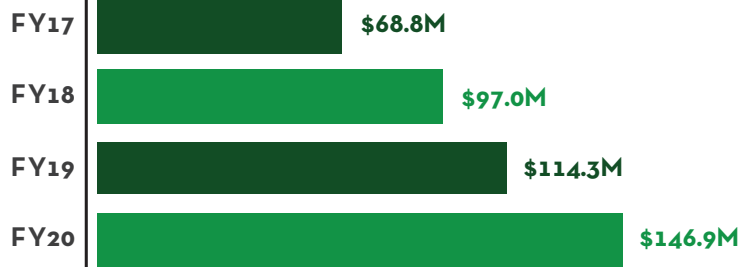
PRODUCT/SERVICE	NIGP CODES
Health Care Services	
Health Care Services	948-48-00
Professional Services	
Administrative Support, Consulting Services	918-06-10
Consulting Services	918-32-10
Business Research Services	956-05-00
Translation Services, Multiple Languages	961-75-50
Technology	
Software, Microcomputer	208-80-75
Consultant Services, Computer Systems/Networking	918-28-10

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dhcd.dc.gov | email: dhcd@dc.gov | phone: 202.442.7200 | address: 1800 Martin Luther King Avenue SE, Washington, DC 20020

The mission of the Department of Housing and Community Development (DHCD) is to create and preserve opportunities for affordable housing and economic development, and to revitalize underserved communities in the District of Columbia.

\$4,635,504

FY 21 SPENDING GOAL

Goal: \$4.6M

Total: \$9.3M

\$56.6M

\$18.4M

\$84,310,284

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$9,271,009, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Human Resources	
Communications Marketing Services	915-22-00	Personnel Services, Temporary	962-69-41
Editorial Services	915-27-00	Office Supplies	
Construction		Office Supplies, General	615-60-40
Construction Consulting	918-31-00	Technology	
Document Management		Consultant Services, Computer Systems/Networking	918-28-10
Graphic Design Services for Printing	965-46-00	Software Maintenance/Support	920-45-00
Educational Services			
Teaching and Instruction Services	924-78-00		
Financial Services			
Auditing Services	946-20-10		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17	\$2.2M
FY18	\$1.9M
FY19	\$2.0M
FY20	\$774.4K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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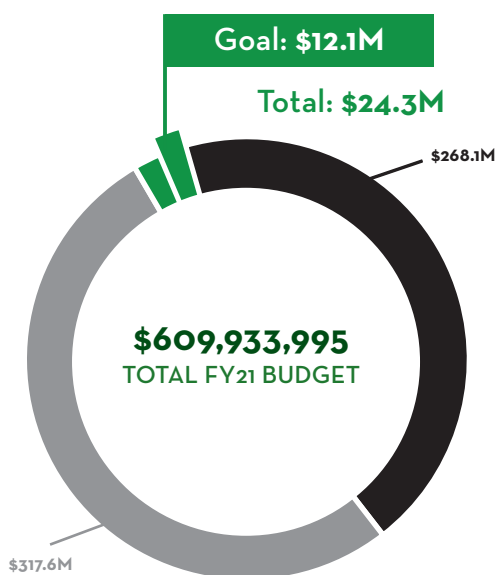
GREENBOOK

website: dhs.dc.gov | email: dhs@dc.gov | phone: 202.671.4200 | address: 64 New York Avenue NE, 6th Floor, Washington, DC 20002

The mission of the District of Columbia Department of Human Services (DHS) is to empower every District resident to reach their full potential by providing meaningful connections to work opportunities, economic assistance, and supportive services.

\$12,143,258

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$24,286,516, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Document Management		Office Supplies	
Document Shredding Services	962-27-00	Toner Cartridges, Laser Jet Printer, Remanufactured	207-79-84
Educational Services		Professional Services	
Education and Training Consulting	918-38-00	Administrative Support, Consulting Services	918-06-10
Development, Course, for Environmental Training	924-16-36	Technology	
Facility Maintenance		Computer System (CPU, Monitor, and Keyboard)	204-53-27
Electrical Maintenance and Repair Services	910-82-50	Servers, Microcomputer	204-91-00
Human Services		Software Maintenance/Support	920-45-00
Homelessness Prevention Services	952-55-00		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Human Services	\$80,043,671
In-service Training	\$30,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$16.5M
FY18	\$10.9M
FY19	\$10.7M
FY20	\$7.2M

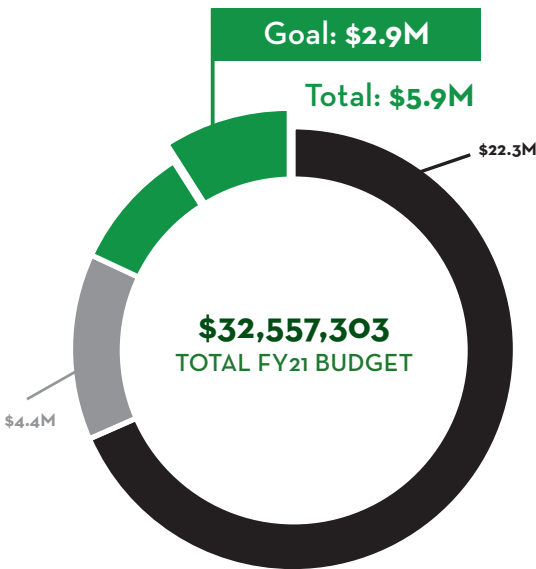
For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly

website: disb.dc.gov | email: disb@dc.gov | phone: 202.727.8000 | address: 1050 First Street, NE, Suite 801, Washington, DC 20002

The mission of the Department of Insurance, Securities, and Banking (DISB) is three-fold: (1) cultivate a regulatory environment that protects consumers and attracts and retains financial services firms to the District; (2) empower and educate residents on financial matters; and (3) support the development and expansion of small businesses by providing financing and other services.

\$2,937,111

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
 - Expenditures that are not SBE eligible
 - Planned Acquisitions: SBE Eligible (50% = Goal)
- Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$5,874,222, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Technology	
Advertising/Public Relations	915-03-00	Computer Software for Microcomputers (Preprogrammed)	208-00-00
Equipment		Web Site Development Tool Software	208-54-95
Office Equipment, Filing Systems, Etc., Maintenance and Repair	939-59-00	Application Service Provider (Asp) (Web Based Hosted)	920-03-00
Event Management		Database Analysis for NT, Unix Relational Database, Client Server Environment	920-40-37
Installation and Removal Services, Banners	962-58-40	Computers, Data Processing Equipment and Accessories, Maintenance and Repair	939-21-00
Office Supplies			
Miscellaneous Promotional Items, Imprinted	037-52-56		
Backs, File, Self Adhesive, Letter & Legal Size, 11 Point Manila	615-45-04		

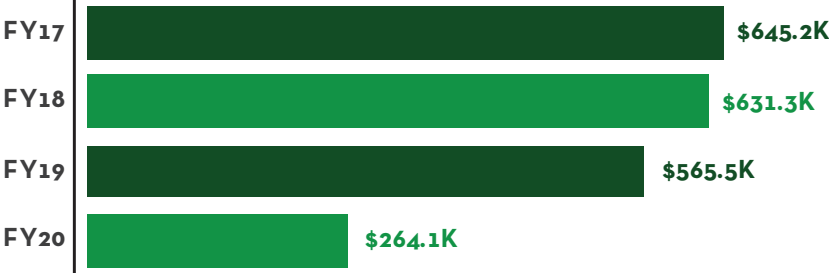
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Software Maintenance/Support	\$261,478	Hardware and Related Items	\$5,000
Driver and Hardware Support Programs	\$203,583	Professional Software: Computer Training, Hospital/Pharmacy, Legal, etc.	\$2,725
Public Information Services	\$113,775	Investigation Services	\$475
Not-for-credit Classes, Seminars, Workshops, etc.	\$20,103		
Equipment With Operator, Rental or Lease	\$7,000		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



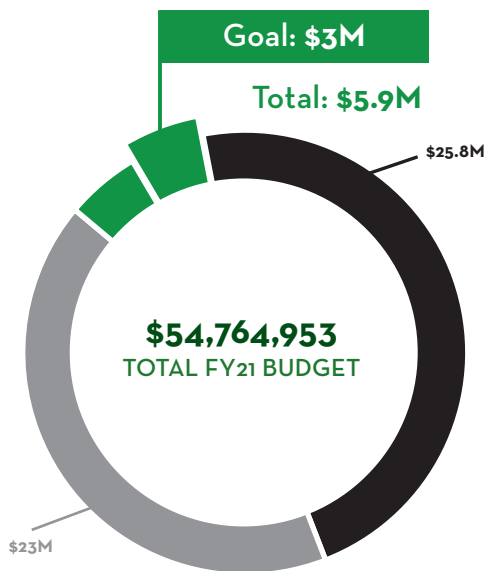
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dmv.dc.gov | email: dmv@dc.gov | phone: 202.737.4404 | address: 95 M Street SW, Washington, DC 20024

The mission of the Department of Motor Vehicles (DMV) is to promote the safe operation of motor vehicles and public safety while providing outstanding customer service.

\$2,966,590

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$5,933,180, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Professional Service	
Communications Marketing Services	915-22-00	Translation Services, Multiple Languages	961-75-50
Document Management		Supplies	
Document Shredding Services	962-27-00	Decals, Heat Transfer	255-24-00
Silk Screen Printing, Handicapped Placards, Numbered	966-84-30	Technology	
Equipment		Software Implementation Consulting	918-29-30
Automatic Fueling Systems, Accessories and Parts	720-04-00	Maintenance, Micro-Computer Hardware and Peripherals	939-21-55
Office Supplies			
Paper, Copy, 100% Recycled, Chlorine Free	645-33-28		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Processing System Services, Data	\$8,187,960

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dpr.dc.gov | email: dpr@dc.gov | phone: 202.673.7647 | address: 1275 First Street, NE, 8th Floor, Washington, DC 20002

The mission of the Department of Parks and Recreation (DPR) is to provide equal and open access to Gold Standard recreational programs, services, and facilities – across all 8 Wards.

\$3,321,609

FY 21 SPENDING GOAL

Goal: \$3.3M

Total: \$6.6M

\$50.3M

\$5M

\$61,938,713

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$6,643,218, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Office Supplies	
Tee Shirts, Youth, Crew Neck	200-13-76	Chairs, Metal, Folding (Portable)	420-24-11
Communications		Professional Services	
Communications Marketing Services	915-22-00	Musical Production Services	961-57-00
Educational Services		Sports Professionals Services	961-68-00
Instructors, Classes for the Public	924-42-00	Transportation	
Event Management		Bicycles, Including Parts & Accessories	805-34-53
Amusement and Entertainment Services	962-05-00	Vehicle Cleaning Services	928-93-25
Food Services		Chartering Services for Aircraft, Boats, Buses, Etc.	961-13-00
Food Service Consulting	918-52-40		
Health Care Services			
Nursing Services	948-64-00		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Food Distribution Services	\$1,706,993	Bus Transportation Services, School	\$145,000
Instructors, Classes for the Public	\$1,243,699	Video Cassettes, Disks, Tapes, etc.	\$125,486
Automobiles, School Buses, S UVs, and Vans	\$416,099	Amusement and Entertainment Services	\$114,221
Professional Services	\$387,668		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



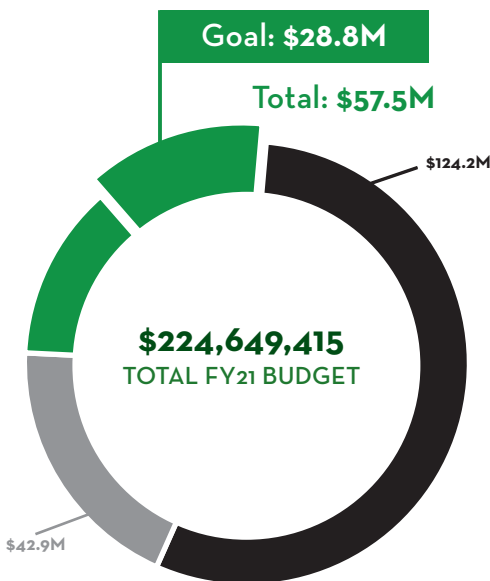
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dpw.dc.gov | email: dpw@dc.gov | phone: 202.673.6833 | address: 2000 14th Street NW, Washington, DC 20009

The mission of the Department of Public Works (DPW) is to provide the highest quality sanitation, parking enforcement, and fleet management services that are both ecologically sound and cost-effective.

\$28,770,899

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$57,541,798, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Facility Maintenance	
Uniforms, Business and Work	200-85-98	Snow Removal Services	968-72-70
Construction		Food Services	
Building Construction Services, Non-Residential	909-22-20	Snacks, Bakery, Vend Pack	375-30-78
Paving/Resurfacing, Alley and Parking Lot	913-94-00	Office Supplies	
Construction/Facility Maintenance Supplies		Office Supplies, General	615-60-40
Signage and Logos, Architectural	305-71-00	Professional Services	
Educational Services		Management Consulting Services	918-75-50
Education and Training Consulting	918-38-00	Scientific Services	
Facility Maintenance		Environmental Engineering	925-35-20
Maintenance and Repair Services, Building	910-52-00	Transportation	
Roofing, Gutters, and Downspouts Maintenance and Repair	910-66-00	Vehicles and Other Fleet Equipment	071-04-90
		Bicycles, Including Parts & Accessories	805-34-53

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Automobiles, School Buses, SUVs, and Vans	\$3,171,375	Car Wash Equipment Maintenance and Repair	\$500,000
Snow and Ice Removal Services	\$1,244,625	Recycling Services	\$299,000
Automobile and Other Passenger Vehicles Maintenance and Repair	\$1,130,000	Material Handling Equipment Maintenance and Repair	\$270,000
Clothing Maintenance and Repair	\$856,800	Refuse Carts, Chutes, Containers, and Holders	\$230,000
Solid or Liquid Waste Disposal	\$600,000		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



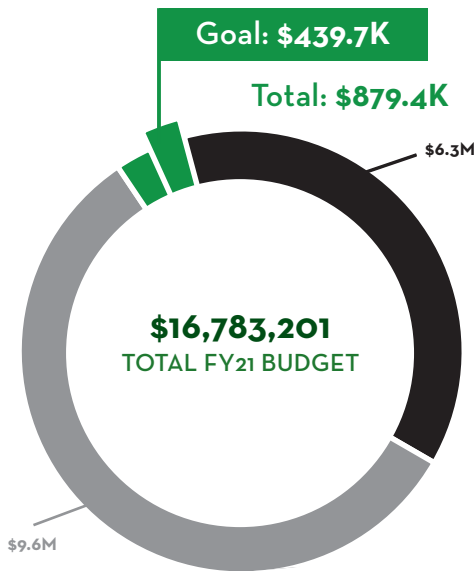
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dslbd.dc.gov | **email:** dslbd@dc.gov | **phone:** 202.727.3900 | **address:** 441 4th Street NW, Suite 850 North, Washington, DC 20001

The Department of Small and Local Business Development (DSLBD) supports the development, economic growth, and retention of District-based businesses and promotes economic development throughout the District's commercial corridors.

\$439,690

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$879,380, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Equipment		Office Supplies	
Copy Machine Maintenance and Repair	939-27-00	Miscellaneous Promotional Items, Imprinted	037-52-56
Event Management		Cases, Attaché, for Notebook Type Computers	530-15-19
Conference Coordinating and Planning Services	915-23-00	Office Supplies, General	615-60-40
Human Resources		Professional Service	
Personnel/Employment Consulting	918-85-00	Consulting Services	918-32-10
		Technology	
		Maintenance Services, Website	915-96-40

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit greenbookdc.com.



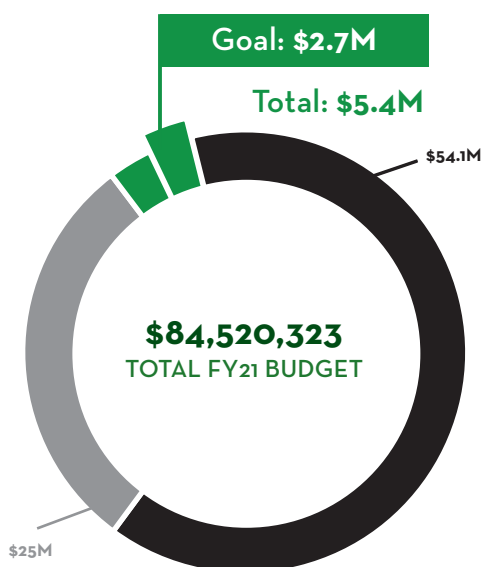
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dyrs.dc.gov | **email:** dyrs@dc.gov | **phone:** 202.299.5362 | **address:** 450 H Street NW, Washington, DC 20001

The mission of the Department of Youth Rehabilitation Services (DYRS) is to improve public safety and give court-involved youth the opportunity to become more productive citizens by building on the strengths of youth and their families in the least restrictive, most home-like environment consistent with public safety.

\$2,705,572

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$5,411,144, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Medical Supplies	
Undershirts, Men's, T-Shirt Style	201-87-87	CPR Accessories and Supplies	345-10-33
Educational Services		Office Supplies	
Education and Training Consulting	918-38-00	Paper, Copier, Multi-Purpose	645-33-37
Vocational Training, All Types	924-86-00	Professional Services	
Human Services		Interpreter Services	961-46-00
Counseling Services (Emergency Telephone) and Referrals	952-21-34	Technology	
Human Services		Training Software for Computer Software	208-81-84
Youth Care Services	952-95-00	Maintenance and Support, Software, Mainframe	920-45-31
Legal Services			
Professional Court Reporter Services	961-24-58		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
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Dollar figures displayed have been rounded accordingly

website: dds.dc.gov | email: dds@dc.gov | phone: 202.730.1700 | address: 250 E Street SW, Washington, DC 20024

The mission of the Department on Disability Services (DDS) is to provide innovative, high-quality services that enable people with disabilities to lead meaningful and productive lives as vital members of their families, schools, workplaces, and communities in every neighborhood in the District of Columbia.

\$8,572,789

FY 21 SPENDING GOAL

Goal: \$8.6M

Total: \$17.1M

\$52.3M

\$193,549,107

TOTAL FY21 BUDGET

\$124.1M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$17,145,578, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Document Management		Professional Services	
Records Management Services	958-82-00	Interpreter, Sign Language	961-67-30
Human Services		Technology	
Human Services Consulting	918-67-00	Software Maintenance/Support	920-45-00
Housing and Homeless Programs to Assist in the Development Of Housing Resources for the Mentally Ill	952-62-43	Textbooks, Publications, and Training Manuals	
Office Supplies		Career Oriented	715-85-14
Organizers, Desk Supply	615-33-45		
Paper, Copier, Multi-Purpose	645-33-37		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Transitional Living	\$22,516,464
Educational/Training Services	\$38,742

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17

FY18

FY19

FY20

\$5.1M

\$5.0M

\$8.9M

\$5.9M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
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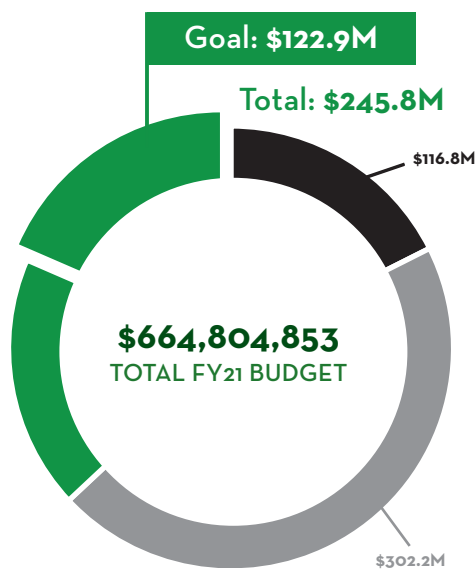
GREENBOOK

website: ddot.dc.gov | email: ddot@dc.gov | phone: 202.673.6813 | address: 55 M Street SE, Suite 400, Washington, DC 20003

DDOT executes its mission through the work of the following administrations: The Project Delivery Administration is responsible for multi-modal infrastructure project planning, design and construction, transit delivery, and traffic engineering and safety; the Operations Administration maintains the District's transportation infrastructure assets, such as streets, alleys, sidewalks, and trees, manages traffic operations and provides vehicle and pedestrian safety control, manages public space and parking regulations, and conducts snow removal operations; the Administrative Administration manages the operating and capital budgets, liaisons with the Office of the Chief Financial Officer and the Chief Procurement Officer, and manages human resources and workforce development; the Performance Administration tracks and reports performance metrics, manages facilities, fleet, and information technology resources, and provides customer service; and the External Affairs Administration provides enhanced community engagement and outreach to District residents, and coordinates communication and messaging to the public, media, and other Stakeholders. The Office of the Director of Administration is responsible for the oversight and management of the department.

\$122,905,665

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$245,811,330, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Construction		Educational Services	
Design Services, Highway Traffic	906-46-40	Educational/Training Services	924-00-00
Improvements, Road and Intersection	913-27-25	Facility Maintenance	
Paving/Resurfacing, Highway and Road	913-95-00	Planting Shade Trees	988-52-57
Urban Planning Consulting	918-92-90	Office Supplies	
Construction Management Services	958-26-00	Office Supplies, General	615-60-40
Document Management		Professional Services	
Printing and Typesetting Services	966-00-00	Administrative Services, All Kinds	961-02-00
		Transportation	
		Transportation Consulting	918-96-90
		Removal and/or Replacement of Traffic Signs	968-80-64

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$80.2M
FY18	\$74.6M
FY19	\$72.3M
FY20	\$98.0M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dc.ng.mil | email: | phone: 202.685.9651 | address: 2001 E Capitol St SE, Washington, DC 20003

District of Columbia (JFHQ-DC) maintains and provides trained and ready D.C. National Guard (DCNG) units, personnel, and equipment to achieve the federal war-fighting mission, to support the District of Columbia Emergency Response Plan, and to add value to the community through local programs. JFHQ-DC facilitates the integration of federal and state activities to provide expertise and situational awareness to the District of Columbia and the Department of Defense.

\$473,492

FY 21 SPENDING GOAL

Goal: \$473.5K

Total: \$947K

\$12M

\$2.3M

\$15,241,308

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$946,985, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Equipment	
Office Equipment	998-72-00
Facility Maintenance	
Maintenance and Repair, Industrial Building	909-60-00
Office Supplies	
Office Supplies, General	615-60-40

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

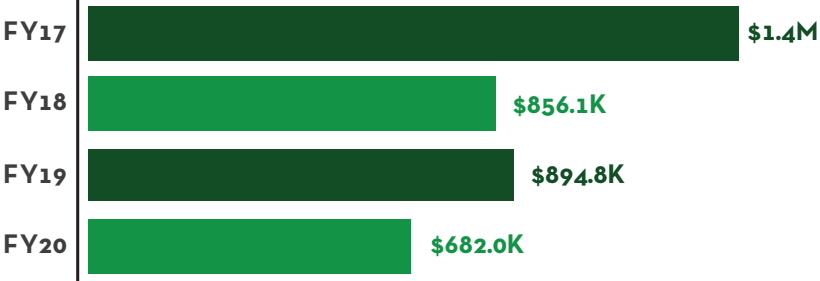
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Food Service Clothing	\$414,000
Forms Printing	\$9,288

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dcpcs.org | email: dcpublic@dcpcs.org | phone: 202.328.2660 | address: 3333 14th Street NW, Suite 210, Washington, DC 20010

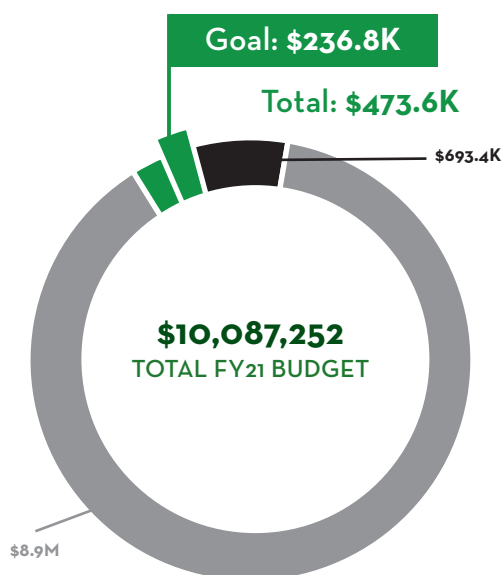
DC Public Charter School Board's (DCPCSB) mission is to provide quality public school options for District students, families, and communities by conducting a comprehensive application review process, providing effective oversight and meaningful support to District public charter schools, and actively engaging key stakeholders.

\$236,809

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$473,618, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

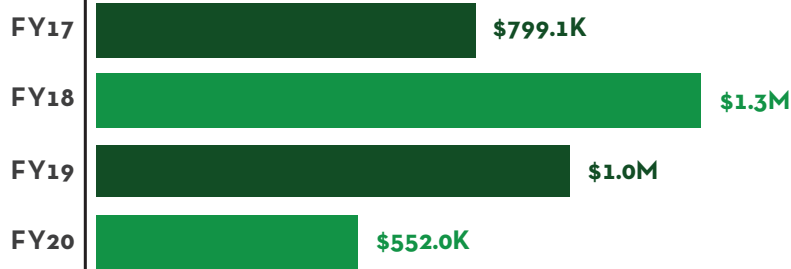
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: dclibrary.org | email: wash.dcp@dc.gov | phone: 202.727.1101 | address: 901 G Street NW, Washington, DC 20001

The District of Columbia Public Library (DCPL) supports children, teens, and adults with services and materials that promote reading, success in school, lifelong learning, and personal growth.

\$7,203,529

FY 21 SPENDING GOAL

Goal: \$7.2M

Total: \$14.4M

\$59.8M

\$74,165,921

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$14,407,058, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Construction		Facility Maintenance	
Doors and Windows	909-37-00	Door Automatic Operator Installation, Maintenance and Repair	936-23-00
Construction/Facility Maintenance Supplies		Landscape Replacement Services	988-52-54
Bolts, Nuts, Screws, Washers and Other Misc. Hardware	320-20-99	Medical Supplies	
Facility Maintenance		First Aid Cabinets, Kits, and Refills	345-32-00
Carpet Cleaning, Dyeing, Installation and Repair	910-09-00	Office Supplies	
Window Washing Services, Office Buildings, Multi-Storied	910-81-46	Miscellaneous Promotional Items, Imprinted	037-52-56
Elevator/Escalator/Moving Walks Consulting Services	918-39-00	Office Supplies, General	615-00-00

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$13.5M
FY18	\$15.1M
FY19	\$22.0M
FY20	\$32.1M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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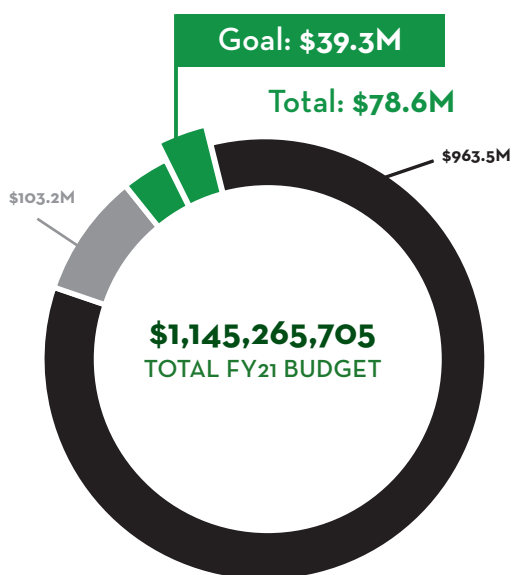
GREENBOOK

website: dcps.dc.gov | email: | phone: 202.442.5885 | address: 1200 First Street NE, Washington, DC 20002

The mission of the DC Public Schools (DCPS) is to ensure that every school guarantees students reach their full potential through rigorous and joyful learning experiences provided in a nurturing environment.

\$39,295,734

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$78,591,468, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Professional Services		Professional Services	
Murals, Wall	052-55-00	Compliance Consulting, American Disabilities Act (ADA)	918-25-00
Document Management		Sports Professionals Services	961-68-00
Records Management Services	958-82-00	Security and Safety Services	
Educational Services		Guard and Security Services	990-46-00
Education and Training Consulting	918-38-00	Technology	
Equipment		Computer Software Consulting	918-29-00
Janitorial Equipment Maintenance and Repair	934-39-00	Processing System Services, Data	920-39-00
Event Management			
Event Planning Services	962-34-00		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Food Service Consulting	\$49,652,569	Consulting Services	\$1,298,856
Educational/Training Services	\$18,017,119	Buildings, Large, Prefabricated	\$550,000
IT Consulting	\$15,986,591		
Security/Safety Consulting	\$1,346,460		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17		\$34.1M
FY18	\$24.3M	
FY19		\$29.6M
FY20		\$28.6M

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: dcrb.dc.gov | email: dcrb@dc.gov | phone: 202.343.3200 | address: 900 7th Street NW, 2nd Floor, Washington, DC 20001

The mission of the District of Columbia Retirement Board (DCRB) is to prudently invest the assets of the pension plans of the police officers, firefighters, and teachers of the District of Columbia, while providing plan members with retirement administration services.

\$1,322,450

FY 21 SPENDING GOAL

Goal: \$1.3M

Total: \$2.6M

\$14.1M

\$27.4M

\$44,099,430

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$2,644,900, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Investment Management Services	\$15,782,750	Legal Consulting	\$401,700
IT Project Management Services	\$6,215,000		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$1.4M
FY18	\$637.1K
FY19	\$283.7K
FY20	\$90.8K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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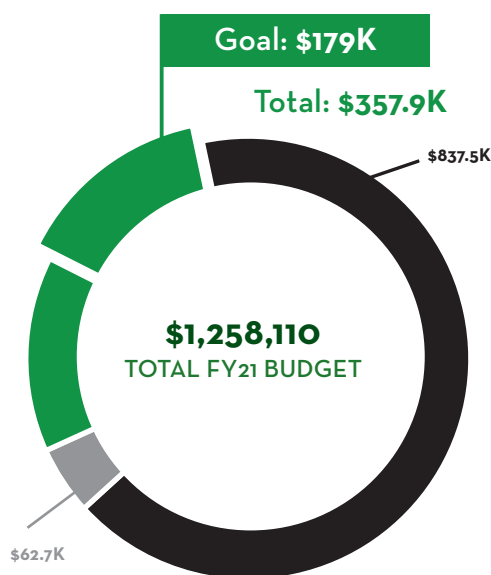
GREENBOOK

website: scdc.dc.gov | **email:** scdc@dc.gov | **phone:** 202.727.8822 | **address:** 441 4th Street NW, Suite 430, Washington, DC 20001

The mission of the District of Columbia Sentencing Commission (the Commission) is to implement, monitor, and support the District's voluntary sentencing guidelines; promote fair and consistent sentencing policies; increase public understanding of sentencing policies and practices; and evaluate the effectiveness of the guidelines system in order to recommend changes based on actual sentencing and corrections practice and research.

\$178,966

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$357,931, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
-----------------	------------

Technology

Programming for Database Web Development Environment (Html, Xml)

920-40-59

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	Not-monitored
FY18	Not-monitored
FY19	\$409.4K
FY20	\$815.8K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: orm.dc.gov | email: orm@dc.gov | phone: 202.727.9600 | address: 441 4th Street, NW, Suite 800 South, Washington, DC 20001

The mission of the Employees' Compensation Fund is to provide fiscal resources to administer the Public Sector Workers' Compensation program for District of Columbia government employees and to pay the required claims costs of eligible claimants, pursuant to applicable District laws.

\$274,697

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$549,393, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

Goal: \$274.7K

Total: \$549.4K

\$3.9M

\$17.7M

\$22,146,569

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

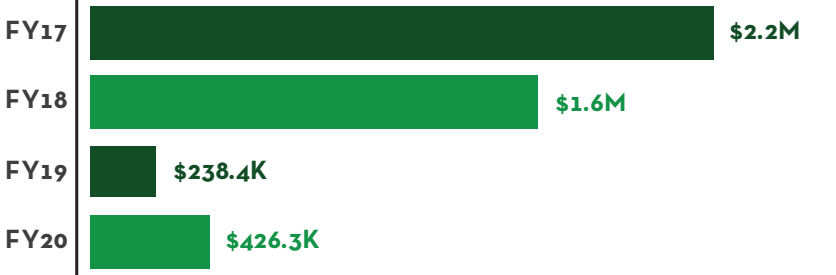
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit greenbookdc.com.



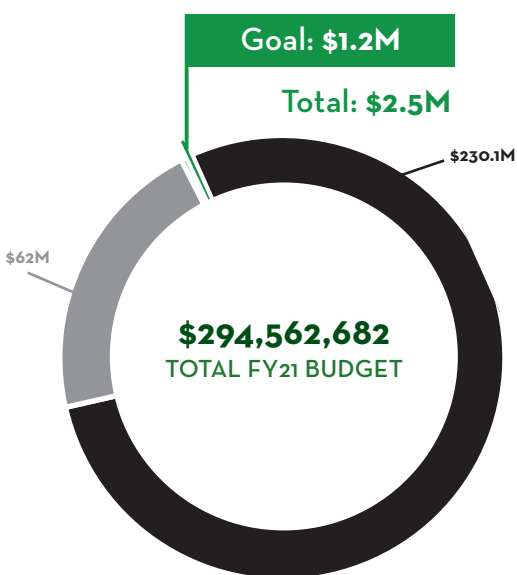
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: fems.dc.gov | email: info.fems@dc.gov | phone: 202.673.3320 | address: 2000 14th Street NW, 5th Floor, Washington, DC 20009

The mission of the Fire and Emergency Medical Services Department (FEMS) is to preserve life and promote health and safety through excellent pre-hospital treatment and transportation, fire prevention, fire suppression, rescue activities, and homeland security awareness.

\$1,235,131

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$2,470,262, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Equipment	
Clothing Maintenance and Repair	936-18-00	Protection Equipment, Personal (PPE)	345-74-52
Communications		Health Care Services	
Public Information Services	915-73-00	Physical Fitness Programs	948-73-00
Construction/Facility Maintenance Supplies		Medical Supplies	
Cleaner, Disinfectant/Deodorizer, Aerosol	485-37-13	Medical and Dental Equipment and Supplies, Sale Of Surplus and Obsolete Items	998-67-00
Document Management		Office Supplies	
Electrostatic Printing Services	966-27-00	Office Supplies, General	615-60-40
Educational Services		Technology	
Educational/Training Services	924-00-00	Maintenance, Microcomputer Software	920-45-33

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Non-emergency Ambulance Services	\$13,862,269	Computer Software for Microcomputers	\$1,359,969
Automobiles, School Buses, SUVs, and Vans	\$1,918,600	Uniforms, Blended Fabric	\$35,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: hbx.dc.gov | email: hbx@dchbx.com | phone: 202.715.7576 | address: 1225 Eye Street NW, Suite 400, Washington, DC 20005

The mission of the DC Health Benefit Exchange Authority is to implement a health care exchange program in the District of Columbia in accordance with the Patient Protection and Affordable Care Act, thereby ensuring access to quality and affordable health care to all District of Columbia residents.

\$4,625,495

FY 21 SPENDING GOAL

Goal: \$4.6M

Total: \$9.3M

\$30,947,602

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$9,250,990, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE

NIGP CODES

Document Management

Card Printing: Tab, Post, form, Etc. 966-11-00

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE

TOTAL

Accounting and Billing Services

\$842,980

Application, Infrastructure, Hosting and Cloud Computing Services

\$630,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17

\$38.8M

FY18

\$20.4M

FY19

\$12.6M

FY20

\$10.7M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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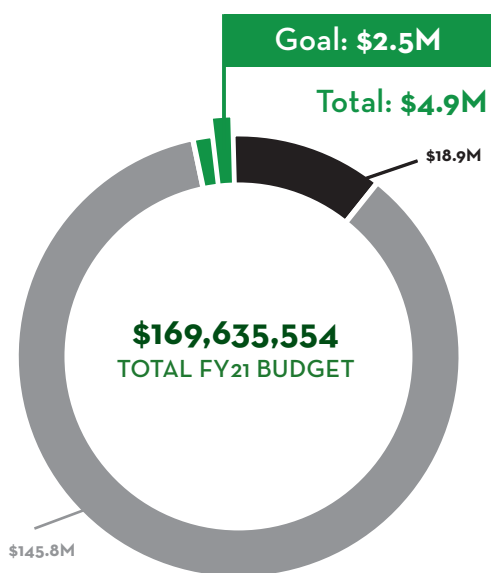
GREENBOOK

website: hsema.dc.gov | **email:** hsema.eap@dc.gov | **phone:** 202.727.6161 | **address:** 2720 Martin Luther King Jr Avenue SE, Washington, DC 20032

The mission of the District of Columbia Homeland Security and Emergency Management Agency (HSEMA) is to ensure DC agencies, businesses, and residents are prepared to prevent, protect against, respond to, mitigate, and recover from all threats and hazards.

\$2,451,730

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$4,903,460, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

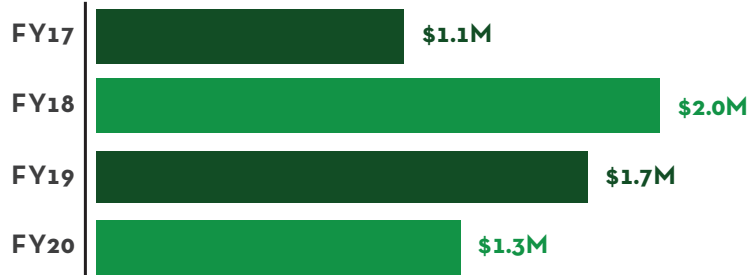
PRODUCT/SERVICE	NIGP CODES
Food Services	
Concessions, Catering, Vending: Mobile and Stationary	961-15-00
Professional Services	
Consulting Services	918-32-10
Transportation	
Automobile Rental or Lease Services	975-14-40

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

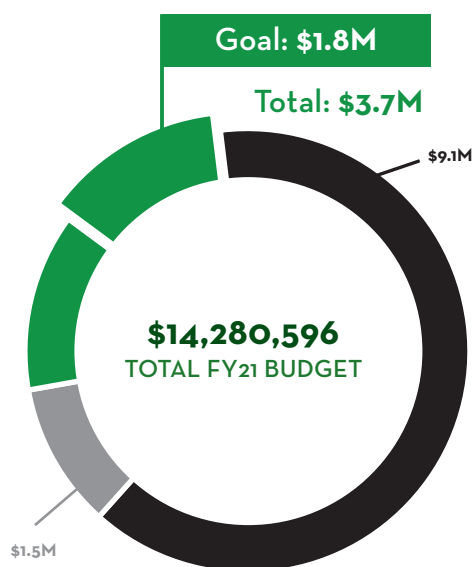
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



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Dollar figures displayed have been rounded accordingly

The Housing Finance Agency (HFA) was established in 1979 as a corporate body with a legal existence separate from the Government of the District of Columbia to stimulate and expand homeownership and rental housing opportunities for low-and moderate-income families in the District.

FY 21 SPENDING GOAL



- Review SBE goal calculation formula and agency budget details at greenbookdc.com.

This agency's FY21 Planned Acquisitions total approximately \$3,693,521, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](https://www.greenbookdc.com). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Facility Maintenance	
Consulting, Communications, Public Relations	918-26-20	Snow Removal Services	968-72-70
Educational Services		Financial Services	
Instructor-Led, Classroom Training (Non-Technical)	924-41-00	Accounting/Auditing/Budget Consulting	918-04-00
Event Management		Human Resources	
Decorating Services for Holidays, Parties, or Events	962-60-34	Personnel Services, Temporary	962-69-00
		Technology	
		Software, Computer, Rental or Lease	985-74-00

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Real Estate/Land Consulting	\$778,800	Laboratory Supplies:	
Education and Training Consulting	\$99,477	Asbestos Squares, Corks, etc.	\$6,962
Human Resources Software	\$25,000	Database Software	\$3,600
Advertising/Public Relations	\$22,275		

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



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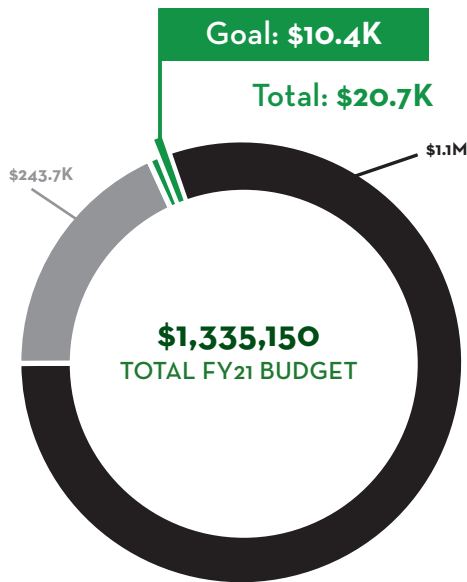
website: apia.dc.gov | email: oapia@dc.gov | phone: 202.727.3120 | address: 441 4th Street NW, Suite 721 North, Washington, DC 20001

The mission of the Office on Asian and Pacific Islander Affairs (OAPIA) is to improve the quality of life for District Asian Americans and Pacific Islanders (AAPI) through advocacy and engagement.

\$10,350
FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$20,701, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Communications and Media Related Services	\$13,059	Photography	\$3,000
Social Media Management Services	\$4,000		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly

website: communityaffairs.dc.gov/morca | **email:** orca@dc.gov | **phone:** | **address:** 2100 Martin Luther King Jr Avenue SE, Suite 100, Washington, DC 20020

The Office on Returning Citizen Affairs will serve to provide advocacy, constituent services, and information for the empowerment of previously incarcerated persons in order to create a productive and supportive environment for persons returning to the community.

\$78,243

FY 21 SPENDING GOAL

Goal: \$78.2K

Total: \$156.5K

\$1.1M

\$608K

\$1,890,215

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$156,486, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	Not-monitored
FY18	Not-monitored
FY19	Not-monitored
FY20	Not-monitored

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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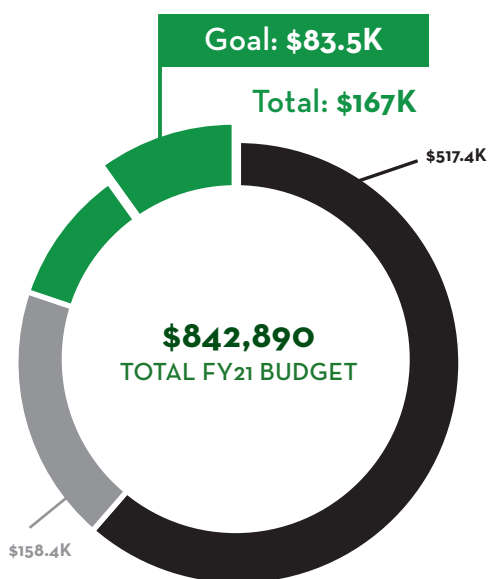
GREENBOOK

website: ova.dc.gov | email: ova@dc.gov | phone: 202.724.5454 | address: 441 4th Street NW, Suite 707 North, Washington, DC 20001

The mission of the District of Columbia Office of Veterans' Affairs (OVA) is to assist, recognize, and effectively advocate on behalf of District of Columbia veterans and their families.

\$83,515

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$167,031, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

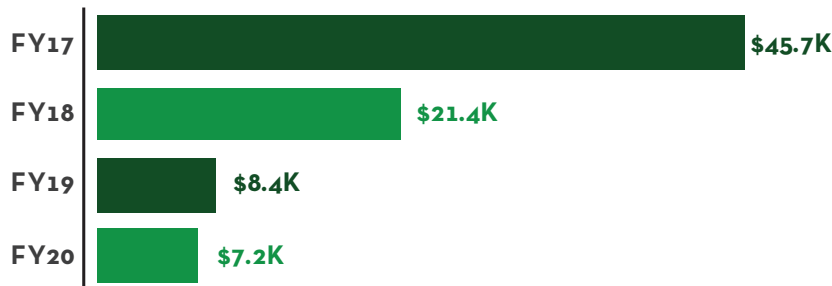
PRODUCT/SERVICE	NIGP CODES
Communications	
Public Information Services	915-73-00
Document Management	
Printing Of Business Cards	966-07-19
Equipment	
Copiers, Bond (Plain) Paper Type, New	600-38-25
Office Supplies	
Binders, Loose Leaf, 3 Ring	615-09-64

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: ola.dc.gov | email: ola@dc.gov | phone: 202.671.2825 | address: 2000 14th Street NW, Suite 206, Washington, DC 20009

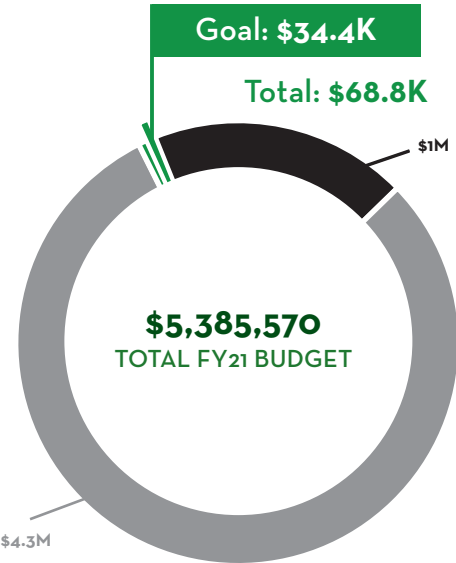
The mission of the Mayor's Office on Latino Affairs (MOLA) is to improve the quality of life of the District's Latino residents by addressing a broad range of social and economic needs through strategic management of public and private partnerships, expertise on policy, community relations, civic engagement, and community-based grants.

\$34,387

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$68,773, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

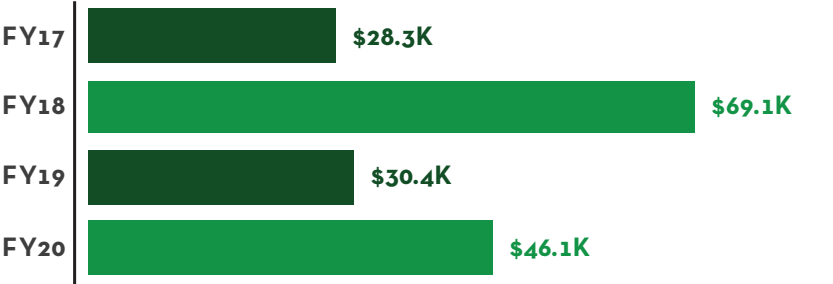
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit greenbookdc.com.



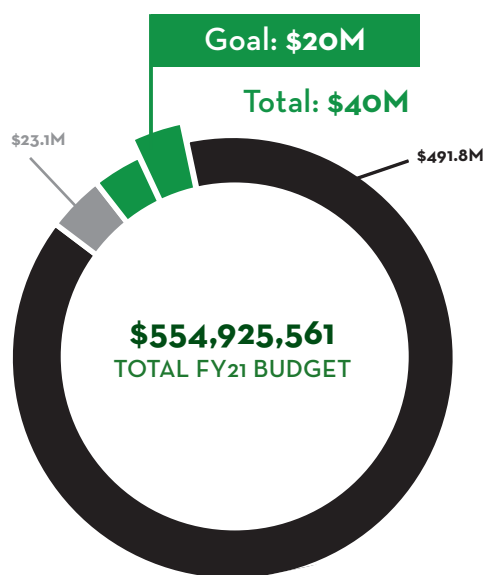
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: mpdc.dc.gov | **email:** mpd@dc.gov | **phone:** 202.727.9099 | **address:** 300 Indiana Avenue NW, Room 5059, Washington, DC 20001

The mission of the Metropolitan Police Department is to safeguard the District of Columbia and protect its residents and visitors with the highest regard for the sanctity of human life. We will strive at all times to accomplish our mission with a focus on service, integrity, and fairness by upholding our city's motto, Justitia Omnibus - Justice for All.

\$19,998,365

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$39,996,730, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Office Supplies	
Personal Protective Equipment Ensemble	200-31-58	Paper, Copier, Multi-Purpose	645-33-37
Communications		Security and Safety Services	
Advertising, Outdoor Billboard, Etc.	915-04-00	Polygraph Testing Services	990-70-00
Educational Services		Technology	
Educational/Training Services	924-00-00	Software Implementation Consulting	918-29-30
Equipment		Maintenance and Support, Software, Mainframe	920-45-31
Exercise Equipment, and Parts and Accessories	805-57-31	Waste Management	
Medical Supplies		Refuse/Garbage Burning Equipment	545-61-00
Kits, First Aid, Lifeboat	345-32-49		

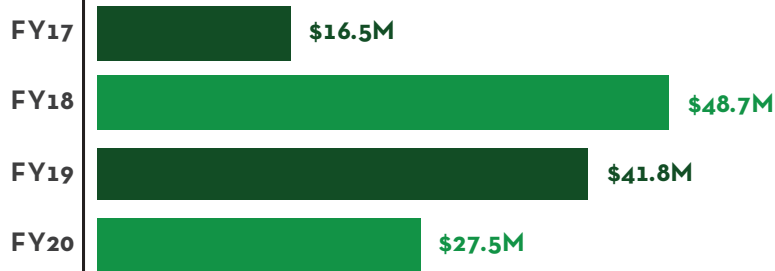
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Automobiles, Police and Security Equipped	\$9,038,928	IT Consulting	\$517,756
Fleet Management Services	\$4,708,155	Automobiles, School Buses, SUVs, and Vans	\$169,000
Video Camera-recorders, Accessories and Parts	\$3,611,040		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: united-medicalcenter.com | email: | phone: 202.574.6000 | address: 1310 Southern Avenue SE, Washington, DC 20032

The mission of the Not-For-Profit Hospital Corporation (NFPHC) is dedicated to the health and well-being of individuals and communities entrusted to our care. NFPHC will be an efficient, high value, patient-focused provider of high-quality healthcare to improve the lives of District residents. We will employ innovative approaches that yield excellent experiences and will empower healthcare professionals as they work to care for our patients. We will pursue this vision through collaboration with other providers and as part of a larger District-based delivery system.

\$14,142,289

FY 21 SPENDING GOAL

Goal: \$14.1M

Total: \$28.3M

\$155,000,000

TOTAL FY21 BUDGET

\$126.7M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$28,284,578, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Construction		Security and Safety Services	
Flooring	914-44-00	Security, Fire, Safety, and Emergency Services	990-00-00
Plumbing	914-68-00	Technology	
Facility Maintenance		Data Processing, Computer, Programming, and Software Services	920-00-00
Janitorial/Custodial Services	910-39-00		
Plumbing Maintenance and Repair	910-60-00		
Air Compressors and Accessories, Maintenance and Repair	936-08-00		
Boiler Maintenance and Repair, Steam	941-25-00		
Snow and Ice Removal Services	968-72-00		
Landscaping	988-52-00		

● Personnel and Fixed Costs (not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Health Care Management Services	\$7,076,000
Insurance and Risk Management Services	\$2,956,316

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit [greenbookdc.com](#).

Fiscal Year	Spending
FY17	\$771.3K
FY18	\$2.1M
FY19	\$2.5M
FY20	\$6.6M

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

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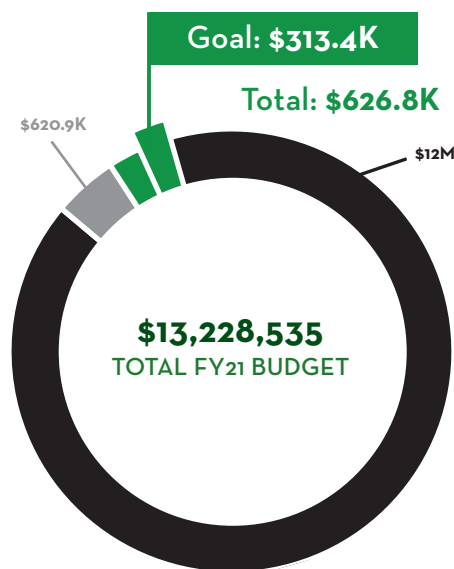
GREENBOOK

website: oah.dc.gov | email: | phone: 202.442.9094 | address: 441 4th Street NW, Suite 450 North, Washington, DC 20001

The mission of the Office of Administrative Hearings (OAH) is to provide the District of Columbia's citizens and government agencies with a fair, efficient, and effective forum to manage and resolve administrative disputes.

\$313,405

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$626,811, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

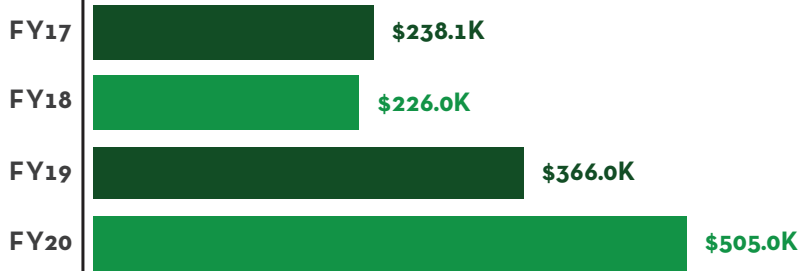
PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Construction		Professional Services	
Carpentry Maintenance and Repair Services	910-06-00	Transcription Services, Medical, Professional	961-72-52
Educational Services		Technology	
Educational/Training Services	924-00-00	Keyboard and Mouse, Wireless	204-48-54
Financial Services		Camera, Video Surveillance, and Parts and Accessories	840-84-32
Financial Management Services	958-39-00		
Office Supplies			
Clips, Paper	615-69-15		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: entertainment.dc.gov | email: entertainment@dc.gov | phone: 202.671.0066 | address: 1899 9th Street NE, Washington, DC 20018

The mission of the Office of Cable Television, Film, Music, and Entertainment (OCTFME) is to produce and broadcast programming for the District of Columbia’s public, educational, and government access (PEG) cable channels; regulate the District of Columbia’s cable television service providers; provide customer service for cable subscribers; and support a sustainable creative economy and labor market in the District of Columbia.

\$1,096,189

FY 21 SPENDING GOAL

Goal: \$1.1M

Total: \$2.2M

\$14,229,758

TOTAL FY21 BUDGET

\$8.9M

\$3.2M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$2,192,378, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Professional Services	
Advertising Consulting	918-07-00	Administrative Support, Consulting Services	918-06-10
Construction		Translation Services, Spanish To English	961-75-52
Building Structures, Securing	910-62-27	Technology	
Document Management		Computer System (CPU, Monitor, and Keyboard)	204-53-27
Printing, Silk Screen	966-84-29	Monitoring Services, Critical Equipment and Site	915-67-00
Educational Services			
Educational/Training Services	924-00-00		
Office Supplies			
Accessories, Desk	615-33-01		
Carts, Video, Steel	840-50-28		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Marketing Consulting	\$125,000
Broadcast Equipment, Television	\$50,400
Intelligent Transportation System Software	\$29,402

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17

FY18

FY19

FY20

\$1.2M

\$3.6M

\$3.1M

\$2.0M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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GREENBOOK

website: ocf.dc.gov | email: ocf@dc.gov | phone: 202.671.0547 | address: 1015 Half Street SE, Suite 775, Washington, DC 20003

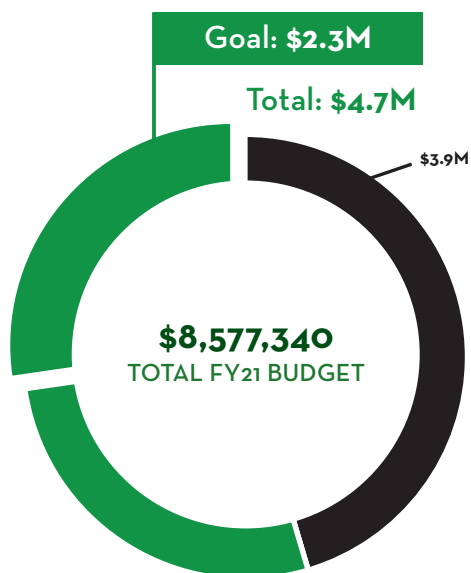
The mission of the Office of Campaign Finance (OCF) is to regulate and provide public disclosure of the conduct, activities, and financial operations of candidates, political committees, political action committees, independent expenditure committees, and constituent service and statehood fund programs to ensure public trust in the integrity of the election process and government service. The Office of Campaign Finance must also fairly administer and enforce the provisions of the Fair Elections Amendment Act of 2018, which provides for the public financing of campaign operations.

\$2,341,071

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$4,682,142, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

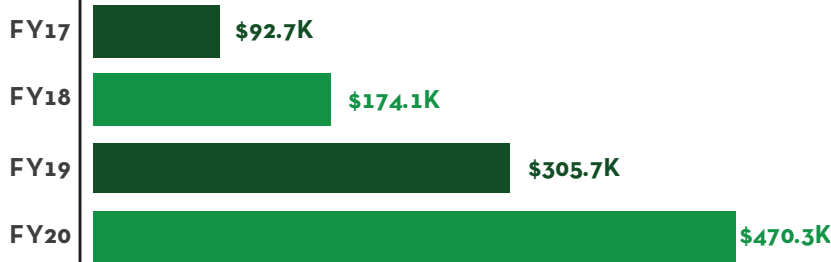
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: ocp.dc.gov | email: ocp@dc.gov | phone: 202.727.0252 | address: 441 4th Street NW, Suite 330 South, Washington, DC 20001

The Office of Contracting and Procurement’s (OCP) mission is to procure quality goods and services through a streamlined procurement process that is transparent and responsive to the needs of government agencies and the public, and ensures all purchases are conducted fairly and impartially.

\$582,350

FY 21 SPENDING GOAL

Goal: \$582.4K

Total: \$1.2M

\$665.4K

\$28.2M

\$30,046,691

TOTAL FY21 BUDGET

Personnel and Fixed Costs
(not subject to SBE spending goal)

Expenditures that are not SBE eligible

Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$1,164,700, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Document Management	
Document Shredding Services	962-27-00
Educational Services	
Educational/Training Services	924-00-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Auctioneering Services	\$475,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17

\$570.5K

FY18

\$803.6K

FY19

\$1.4M

FY20

\$43.7M

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

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GREENBOOK

website: odr.dc.gov | email: odr@dc.gov | phone: 202.724.5055 | address: 441 4th Street NW, Suite 729 North, Washington, DC 20001

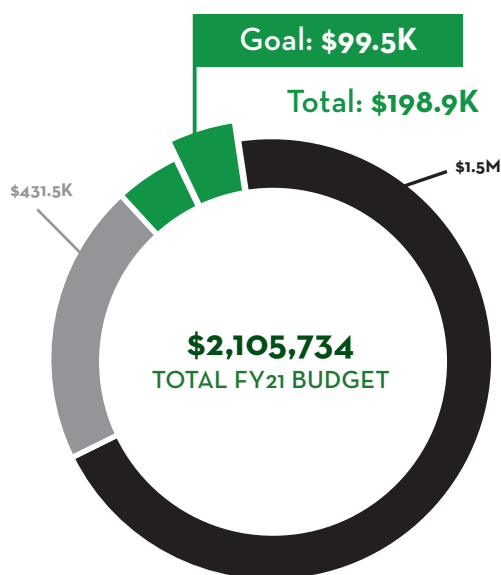
The mission of the Office of Disability Rights (ODR) is to ensure that every program, service, benefit, and activity operated or funded by the District of Columbia is fully accessible to, and usable by, qualified people with disabilities, with or without reasonable accommodations or modifications.

\$99,464

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$198,927, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: oea.dc.gov | **email:** sheila.barfield@dc.gov | **phone:** 202.727.0004 | **address:** 955 L'Enfant Plaza SW, Suite 2500, Washington, DC 20024

The mission of the Office of Employee Appeals (OEA) is to render impartial, legally sufficient, and timely decisions on appeals filed by District of Columbia government employees. OEA has jurisdiction over appeals in which an employee has been removed as a result of an adverse action for cause, placed on enforced leave for 10 days or more, suspended for 10 days or more, reduced in grade, or been subjected to a reduction in force.

\$44,804

FY 21 SPENDING GOAL

Goal: \$44.8K

Total: \$89.6K

\$2.1M

\$2,234,311

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$89,608, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Office Supplies	
Accessories for Laptop	
Computer	204-54-05

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17

\$20.7K

FY18

\$47.9K

FY19

\$59.2K

FY20

\$21.1K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: goc.dc.gov | email: | phone: 202.727.0333 | address: 441 4th Street NW, Suite 890 North, Washington, DC 20001

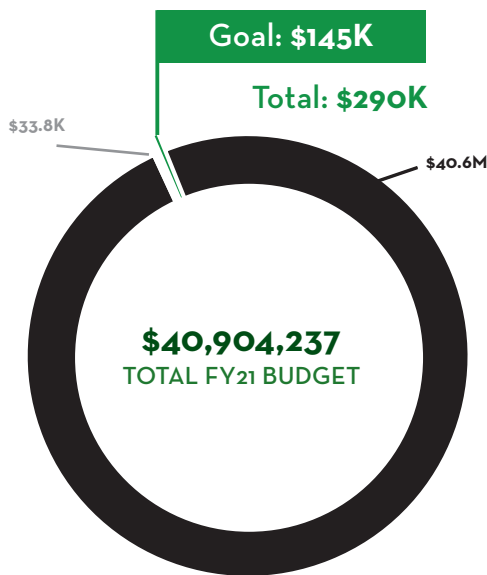
The mission of the Office of Finance and Resource Management (OFRM) is to provide financial and resource management services to various District of Columbia government agencies. OFRM will promote the effective management of the District's resources by continuously seeking improvements in operational efficiency on behalf of the government and the residents of the District.

\$145,016

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$290,031, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: ohr.dc.gov | email: ohr@dc.gov | phone: 202.727.4559 | address: 441 4th Street NW, Suite 570 North, Washington, DC 20001

The mission of the D.C. Office of Human Rights (OHR) is to eradicate discrimination, increase equal opportunity, and protect human rights in the city.

\$390,503

FY 21 SPENDING GOAL

Goal: \$390.5K

Total: \$781K

\$1.1M

\$8.2M

\$10,133,662

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$781,007, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Office Supplies	
Communications Marketing Services	915-22-00	Files, Box, Hanging Folder, Plastic	615-17-20
Public Awareness Programs	915-73-56	Professional Services	
Human Services		Administrative Support, Consulting Services	918-06-10
Discrimination Investigation	952-31-00	Translation Services, English To Spanish	961-75-42
Legal Services		Technology	
Consumer Protection Arbitration Services	961-05-30	Application Service Provider (Asp) (Web Based Hosted)	920-03-00
Professional Court Reporter Services	961-24-58		
Legal Services Including Research Time, Travel Time, Etc.	961-50-40		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Education and Training Consulting	\$223,869	Engineering Consulting	\$30,000
Housing Consulting	\$200,000	Legal Consulting	\$20,000
Support Services, Management	\$100,000	Communications: Public Relations Consulting	\$12,629
Application Service Provider	\$50,000	Public Information Services	\$10,000
Analytical Studies and Surveys	\$37,308		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17

\$182.8K

FY18

\$137.5K

FY19

\$177.9K

FY20

\$122.4K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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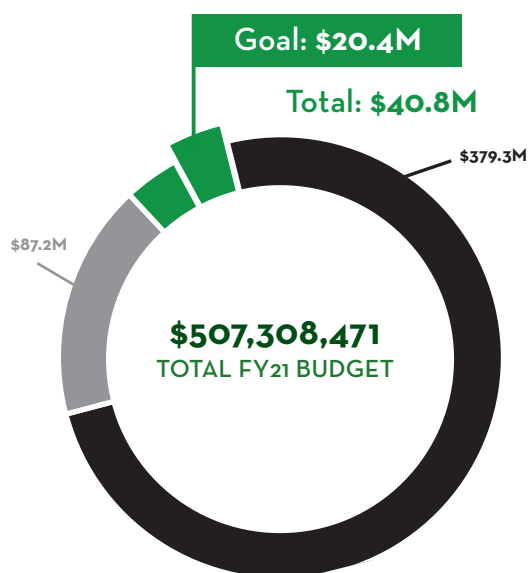
GREENBOOK

website: lottery.dc.gov | email: | phone: 202.645.8000 | address: 2235 Shannon Place SE, Room 5007, Washington, DC 20020

The mission of the Office of Lottery and Gaming (OLG) is to provide revenue-generating entertainment through the sale of innovative lottery products and promotions that directly benefits the residents and the economic vitality of the District of Columbia.

\$20,408,546

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$40,817,092, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Equipment	
Lottery Equipment and Supplies	578-53-00
Professional Services	
Lottery Management Services	958-66-00
Security and Safety Services	
Guard and Security Services	990-46-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

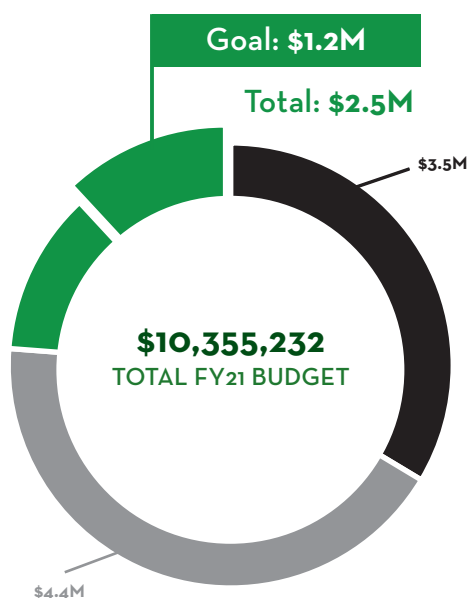
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly

The mission of the DC Office of Neighborhood Safety and Engagement (ONSE) is to build a community-oriented model for violence prevention and public safety. ONSE employs a strategy rooted in public health, recognizing that crime reduction is not accomplished through law enforcement alone. ONSE programs consolidate violence prevention efforts across agencies in an effort to create a comprehensive violence prevention strategy throughout the District.

FY 21 SPENDING GOAL



- Review SBE goal calculation formula and agency budget details at greenbookdc.com.

This agency's FY21 Planned Acquisitions total approximately \$2,462,980, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](https://www.greenbookdc.com).
New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Medical Supplies	
Apparel, Work	200-92-10	Cbrne Medical Supplies and Pharmaceuticals	257-26-00
Suits, Work, Utility, Rubber	200-92-87	Office Supplies	
Educational Services		Flowers, Fresh	595-28-00
Teaching and Instruction Services	924-78-00	Office Supplies, General	615-60-40
Event Management		Security and Safety Services	
Event Planning Services	962-34-00	Crime Prevention Services	990-25-00
Food Services			
Concessions, Catering, Vending	961-15-00		

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Crime Prevention Services	\$3,455,697
Instructor-led, Classroom Training	\$248,250
Mental Health Management Services	\$118,200

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	Not-monitored
FY18	Not-monitored
FY19	Not-monitored
FY20	\$74.6K

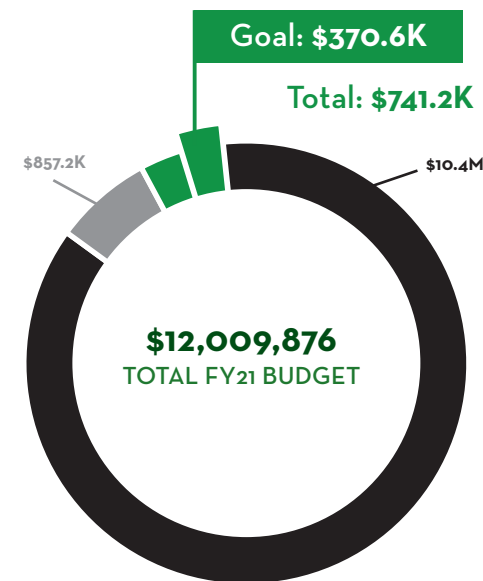
Dollar figures displayed have been rounded accordingly

website: planning.dc.gov | **email:** planning@dc.gov | **phone:** 202.442.7600 | **address:** 1100 4th Street SW, Suite 650 East, Washington, DC 20024

The Office of Planning is tasked with planning for the long-term growth of the District of Columbia, to help ensure it reflects our values of an inclusive and vibrant city. We help the District work toward a positive future in which all District residents can thrive, regardless of income, race, age, or background. OP guides development in the District of Columbia's distinctive neighborhoods by engaging stakeholders and residents, performing research and analysis, serving as the steward of our historic resources, and publishing various planning documents, including the Comprehensive Plan.

\$370,601

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$741,202, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Construction		Legal Services	
Painting Services	910-54-35	Legal Services, Attorneys	961-49-00
Remodeling and Alterations	910-65-00	Professional Services	
Urban Planning Consulting	918-92-90	Transcription Services, Medical, Professional	961-72-52
Equipment		Scientific Services	
Copy Machine Maintenance and Repair	939-27-00	Archeological Services, Professional	961-01-27
Human Resources		Technology	
Personnel Services, Temporary	962-69-41	Computer System (CPU, Monitor, and Keyboard)	204-53-27

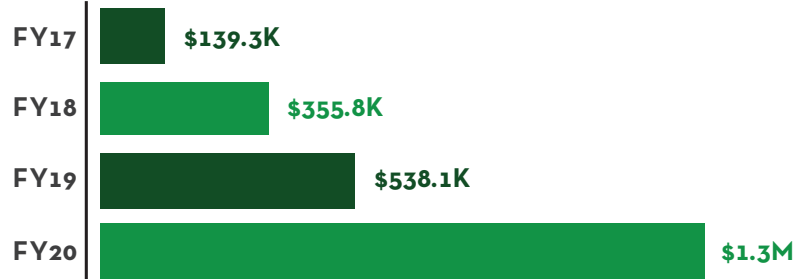
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Archeological Services	\$80,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly

website: policecomplaints.dc.gov | email: | phone: 202.727.3838 | address: 1400 I Street NW, Suite 700, Washington, DC 20005

The mission of the Office of Police Complaints (OPC) is to increase community trust in the police and promote positive community-police interactions.

\$46,160

FY 21 SPENDING GOAL

Goal: \$46.2K

Total: \$92.3K

\$2.5M

\$2,612,656

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$92,321, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Legal Services	
Consumer Protection Arbitration Services	961-05-30
Office Supplies	
Office Supplies, General	615-60-40
Technology	
Software, Microcomputer, Foreign Language Translation	208-43-32

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

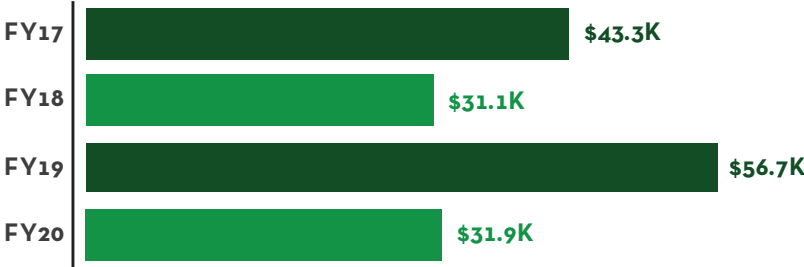
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



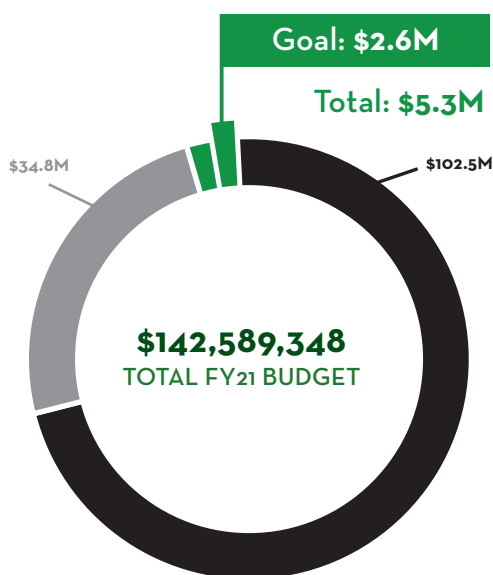
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: oag.dc.gov | email: oag@dc.gov | phone: 202.727.3400 | address: 400 6th Street NW, Washington, DC 20001

The mission of the Office of the Attorney General (OAG) is to enforce the laws of the District of Columbia, provide legal services to the District government, and independently and objectively pursue the public interest.

\$2,632,147

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$5,264,295, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Legal Services	
Clothing Maintenance and Repair	936-18-00	Legal Services Including Research Time, Travel Time, Etc.	961-50-40
Communications		Office Supplies	
Public Information Services	915-73-00	Office Supplies, General	615-60-40
Document Management		Professional Services	
Graphic Design Services for Printing	965-46-00	Analytical Studies and Surveys	918-12-00
Educational Services		Management Consulting Services	918-75-50
Education and Training Consulting	918-38-00	Transcription Services, Medical, Professional	961-72-52
Legal Services		Technology	
Professional Court Reporter Services	961-24-58	Software Implementation Consulting	918-29-30
Depositions and Expert Witness Testimony	961-50-36		

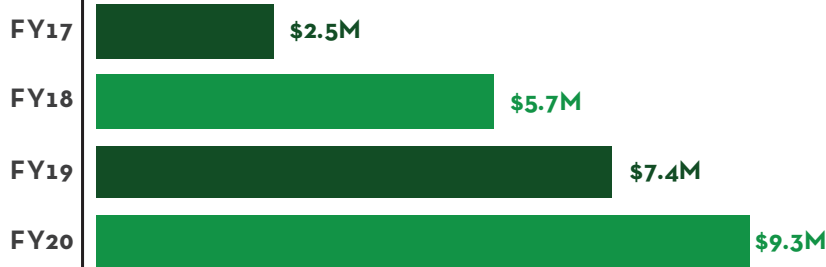
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Computer Software for Mini and Mainframe Computers	\$4,441,969	Non-professional Services	\$61,561
Legal Services Including Depositions and Expert Witness Testimony	\$3,584,937	Auditing	\$59,765
Software Maintenance/Support	\$752,614	Administrative Consulting	\$51,984
Consulting Services	\$363,509		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: cfo.dc.gov | email: ocfo@dc.gov | phone: 202.727.2476 | address: 1350 Pennsylvania Avenue NW, Suite 203, Washington, DC 20004

The mission of the Office of the Chief Financial Officer (OCFO) is to provide financial management services to the government and the people of the District of Columbia to sustain the District’s long-term fiscal and economic viability.

\$13,943,349

FY 21 SPENDING GOAL

Goal: \$13.9M

Total: \$27.9M

\$212,280,336

TOTAL FY21 BUDGET

\$133.2M

\$51.2M

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$27,886,698, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Financial Services	
Accounting/Auditing/Budget Consulting	918-04-00
Financial Services	
Tax Services	946-82-00
Technology	
IT Consulting	918-71-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Internet and Web Site Software for Microcomputers	\$5,500,000	Investment Management Services	\$100,000
IT Consulting	\$3,015,800	Personnel/Employment Consulting	\$68,019
Auditing	\$2,358,000	Marketing Consulting	\$25,000
Desktop Publishing	\$2,352,691		
Property Management Services	\$801,233		
Consulting Services	\$765,000		
Tax Preparation Services	\$233,128		
Legal Consulting	\$211,728		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$20.1M
FY18	\$17.7M
FY19	\$21.3M
FY20	\$18.4M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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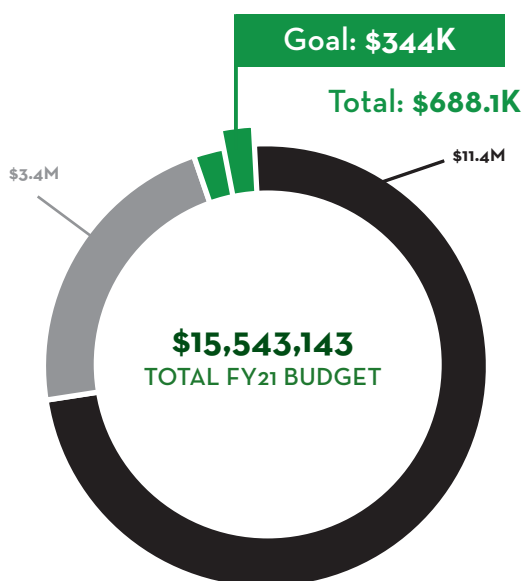
GREENBOOK

website: ocme.dc.gov | email: ocme@dc.gov | phone: 202.698.9000 | address: 401 E Street SW, Washington, DC 20024

The mission of the Office of the Chief Medical Examiner (OCME) is to ensure that justice is served and that the health and safety of the public is improved by conducting quality death investigations and certification and providing forensic services for government agencies, health care entities, and grieving families.

\$344,047

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$688,093, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Medical Supplies	
Scrubs, Medical	200-34-77	Medical Examination Equipment and Supplies	475-55-00
Shirts, Uniform, Men's, Long Sleeve	200-88-74	Office Supplies	
Equipment		Office Supplies, General	615-60-40
Chemical Laboratory Equipment and Supplies	175-00-00	Technology	
Facility Maintenance		Networking Services	920-37-00
Maintenance and Repair, Medical Building	909-67-00	Waste Management	
Health Care Services		Containers, Waste Disposal Hosp./Lab. (and Parts)	475-70-91
Tests, Clinical Laboratory, Drug Screening	948-55-84	Bags, Biohazard, Infectious Waste	475-77-13

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Medical Testing and Services, Specialized	\$99,530	Medical Services, Physical Examination	\$3,000
Transcription Services: Academic, Braille, Legal, Medical, etc.	\$13,990	Dental Laboratory Services	\$2,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$797.5K
FY18	\$486.0K
FY19	\$657.6K
FY20	\$826.3K

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: octo.dc.gov | email: octo@dc.gov | phone: 202.727.2277 | address: 200 I Street SE, Washington, DC 20003

The mission of the Office of the Chief Technology Officer (OCTO) is to empower DC government through technology by providing valued services, advising agencies, and collaboratively governing IT.

\$39,079,213

FY 21 SPENDING GOAL

Goal: \$39.1M

Total: \$78.2M

\$54.8M

\$132,979,243

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$78,158,426, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Document Management		Technology	
Printing and Typesetting Services	966-00-00	Software Implementation Consulting	918-29-30
Office Supplies		IT Consulting	918-71-00
Office Supplies, General	615-60-40	Maintenance, Mainframe Computer Hardware	939-21-52
Technology		Maintenance, Micro-Computer Hardware and Peripherals	939-21-55
Computer Software for Microcomputers	208-00-00		
Software, Microcomputer, Inventory Management	208-55-46		

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17	\$66.5M
FY18	\$51.6M
FY19	\$57.0M
FY20	\$59.0M

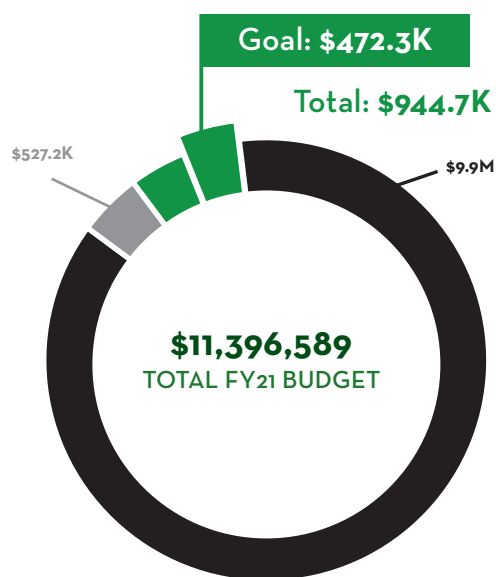
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Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: oca.dc.gov | **email:** oca.eom@dc.gov | **phone:** 202.478.9200 | **address:** 1350 Pennsylvania Avenue NW, Suite 513, Washington, DC 20004

The mission of the Office of the City Administrator (OCA) is to facilitate the effective and efficient implementation of the Mayor's vision and priorities by providing leadership, support, and oversight of District government agencies.

\$472,331

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$944,662, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Educational Services	
Educational/Training Services	924-00-00
Professional Services	
Labor, Miscellaneous	961-96-40
Technology	
Database Software	208-37-00

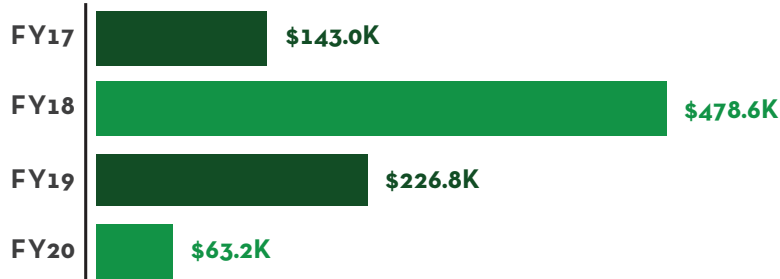
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Educational/Training Services	\$294,213
Legal Services, Attorneys	\$100,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



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Dollar figures displayed have been rounded accordingly

website: dme.dc.gov | email: dme@dc.gov | phone: 202.727.3636 | address: 1350 Pennsylvania Avenue NW, Suite 307, Washington, DC 20004

The Office of the Deputy Mayor for Education (ODME) is responsible for developing and implementing the Mayor’s vision for academic excellence and supporting the education-related and workforce-related District Government agencies in creating and maintaining a high quality education continuum from birth to adulthood (from early childhood to K-12 to post-secondary and the workforce). The ODME also houses the Office of Out of School Time Grants and Youth Outcomes, the Workforce Investment Council, and the Students in the Care of DC Coordinating Committee.

\$1,103,553

FY 21 SPENDING GOAL

Goal: \$1.1M

Total: \$2.2M

\$5M

\$15.4M

\$22,599,717

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

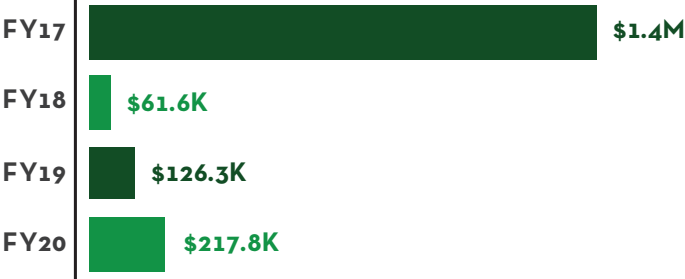
FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$2,207,105, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Technology	
Microcomputers, Laptop	204-54-46
Technology	
Data Processing, Computer, Programming, and Software Services	920-00-00

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



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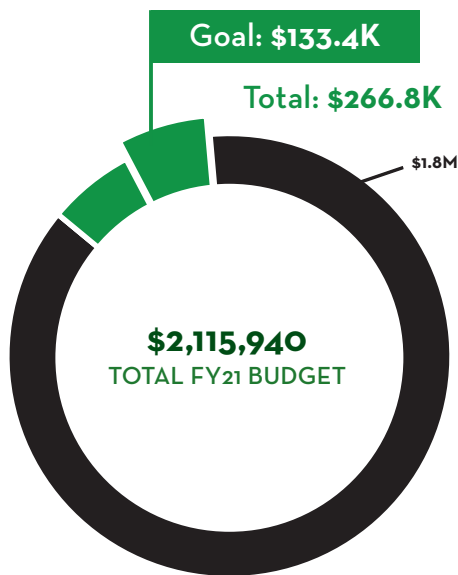
website: dmhhs.dc.gov | **email:** dmhhs@dc.gov | **phone:** 202.727.7973 | **address:** 1350 Pennsylvania Avenue NW, Suite 223, Washington, DC 20004

The mission of the Office of the Deputy Mayor for Health and Human Services (DMHHS) is to support the Mayor in coordinating a comprehensive system of benefits, goods and services across multiple agencies to ensure that children, youth and adults, with and without disabilities, can lead healthy, meaningful and productive lives.

\$133,408
FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$266,816, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

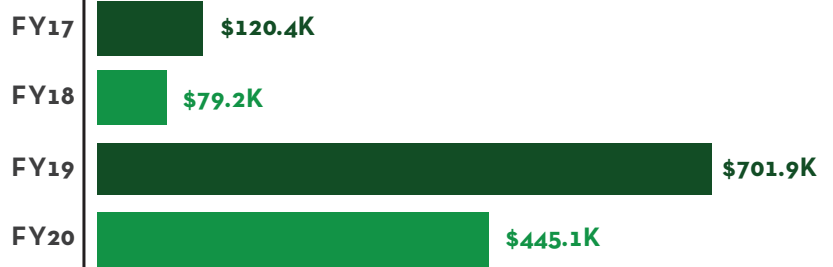
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly

website: dmoi.dc.gov | email: dmoi@dc.gov | phone: 202.715.2843 | address: 1350 Pennsylvania Avenue, NW, C-Level, Washington, DC 20004

The mission of the Deputy Mayor for Operations and Infrastructure (DMOI) is to support the Mayor to ensure a strong and sustained District government focused on maintaining, strengthening, and investing in the District's infrastructure (built and natural environment) and delivering high-quality government services to residents, non-residents and businesses.

\$34,585

FY 21 SPENDING GOAL

Goal: \$34.6K

Total: \$69.2K

\$1.2M

\$1,297,578

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$69,170, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Educational Services	
Educational/Training Services	924-00-00
Office Supplies	
Cases, Attaché, for Notebook	
Type Computers, etc.	530-15-19

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs	
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com .	
FY17	Not-monitored
FY18	Not-monitored
FY19	Not-monitored
FY20	\$1.6K

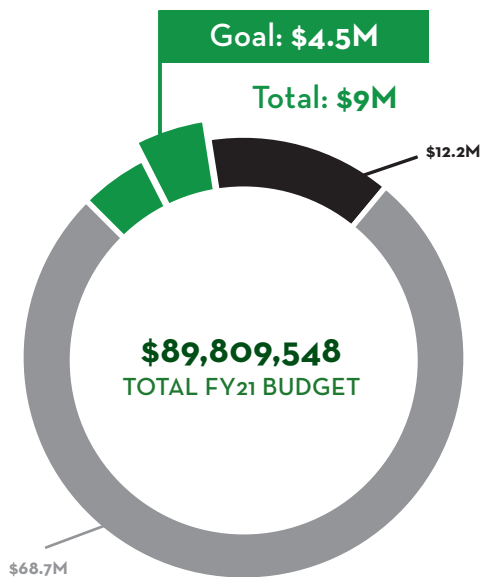
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dmped.dc.gov | email: dmped.eom@dc.gov | phone: 202.727.6365 | address: 1350 Pennsylvania Avenue NW, Suite 317, Washington, DC 20004

The Office of the Deputy Mayor for Planning and Economic Development (DMPED) supports the Mayor in developing and executing the District's economic development vision.

\$4,489,103

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$8,978,207, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

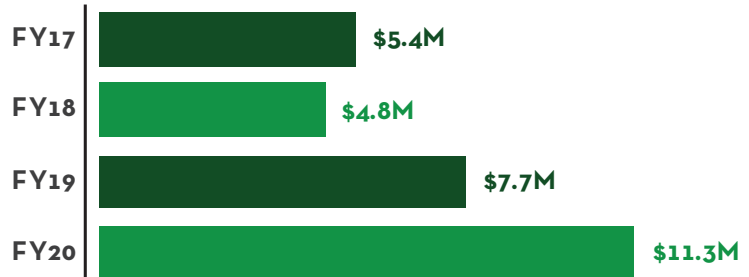
PRODUCT/SERVICE	NIGP CODES
Human Resources	
Employment Agency Services	961-30-65
Office Supplies	
Office Supplies, General	615-60-40
Professional Services	
Consulting Services	918-32-10
Economic Development, Domestic and Foreign	961-28-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: dcauditor.org | email: odca.mail@dc.gov | phone: 202.727.3600 | address: 717 14th Street NW, Suite 900, Washington, DC 20005

The mission of the Office of the District of Columbia Auditor (ODCA) is to support the Council of the District of Columbia by making sound recommendations aimed at improving the economy, efficiency, and accountability of the District government.

\$170,702

FY 21 SPENDING GOAL

Goal: \$170.7K

Total: \$341.4K

\$5,652,794

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](#).

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$341,404, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](#). New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Professional Services	
Analytical Studies and Surveys	918-12-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Analytical Studies and Surveys	\$400,000
Auditing	\$160,000
Alarm Services	\$4,200

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit [greenbookdc.com](#).

FY17

\$75.4K

FY18

\$87.6K

FY19

\$22.8K

FY20

\$6.7K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site [greenbookdc.com](#) for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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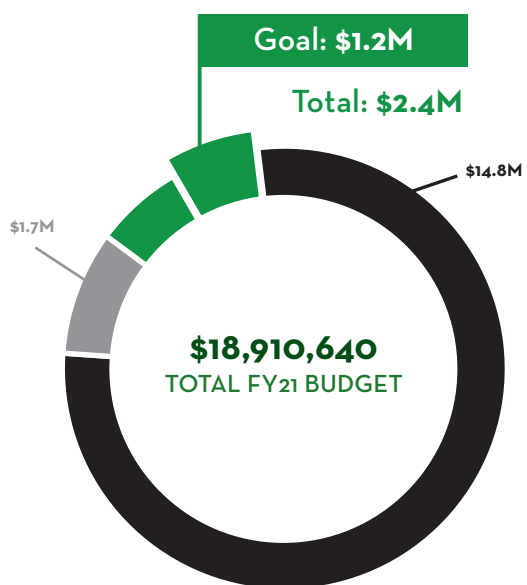
GREENBOOK

website: oig.dc.gov | email: oig@dc.gov | phone: 202.727.2540 | address: 717 14th Street NW, 5th Floor, Washington, DC 20005

The mission of the Office of the Inspector General (OIG) is to independently audit, inspect, and investigate matters pertaining to the District of Columbia government in order to: prevent and detect corruption, mismanagement, waste, fraud, and abuse; promote economy, efficiency, effectiveness, and accountability; inform stakeholders about issues relating to District programs and operations; and recommend and track the implementation of corrective actions.

\$1,217,588

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$2,435,177, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Professional Services	
Communications Marketing Services	915-22-00	Business Management Services	958-16-00
Construction/Facility Maintenance Supplies		Interpreter, Sign Language	961-67-30
Hardware and Related Items	450-41-00	Transcription Services: Academic, Braille, Legal, Medical, Etc.	961-72-00
Financial Services		Technology	
Auditing Services	946-20-10	Software, Microcomputer	208-80-75
Office Supplies			
Office Supplies, General	615-60-40		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

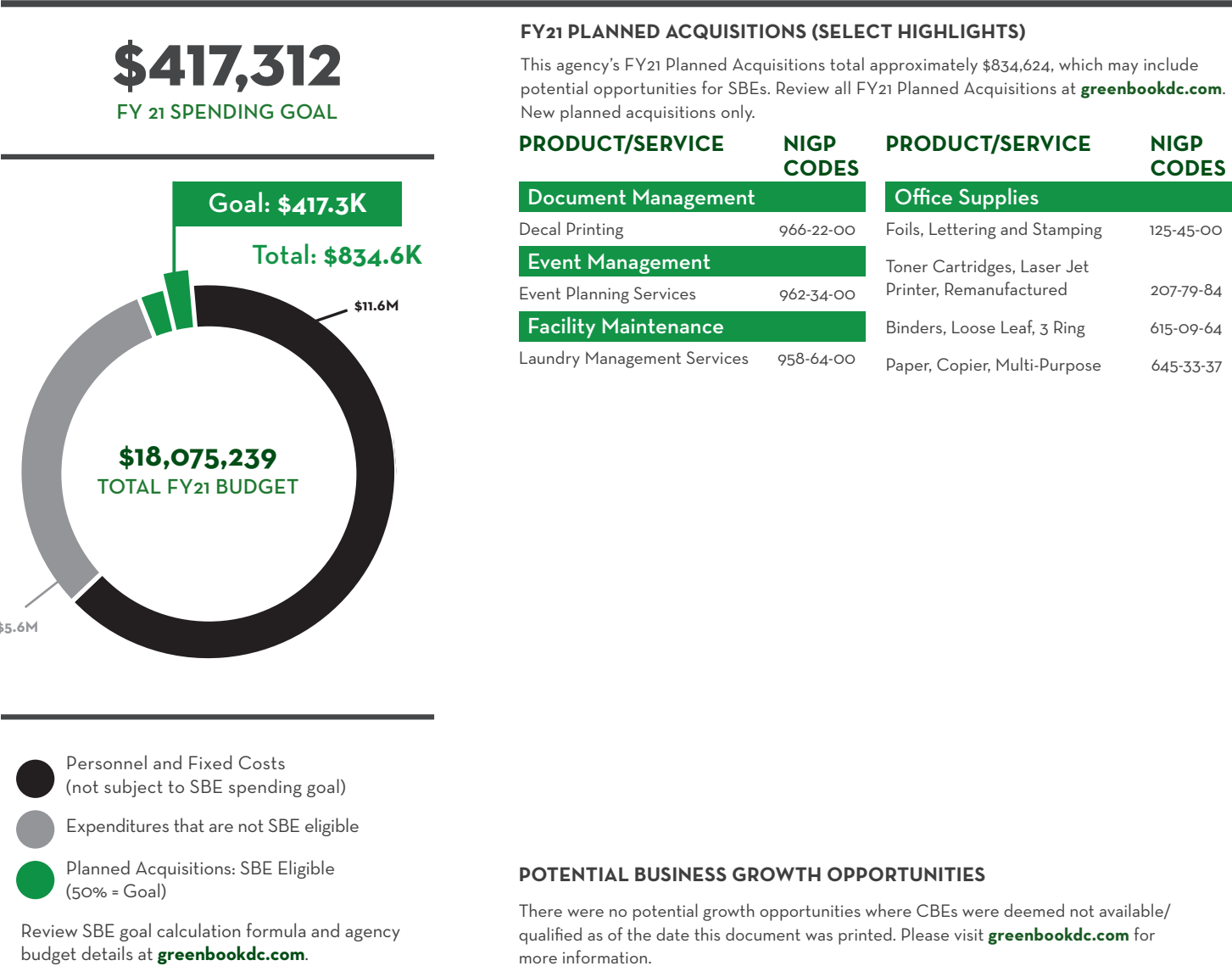
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: mayor.dc.gov | email: eom@dc.gov | phone: 202.727.2643 | address: 1350 Pennsylvania Avenue NW, Washington, DC 20004

The mission of the Executive Office of the Mayor (EOM) is to serve the public by supporting the Mayor in governing, including constituent engagement and media relations.

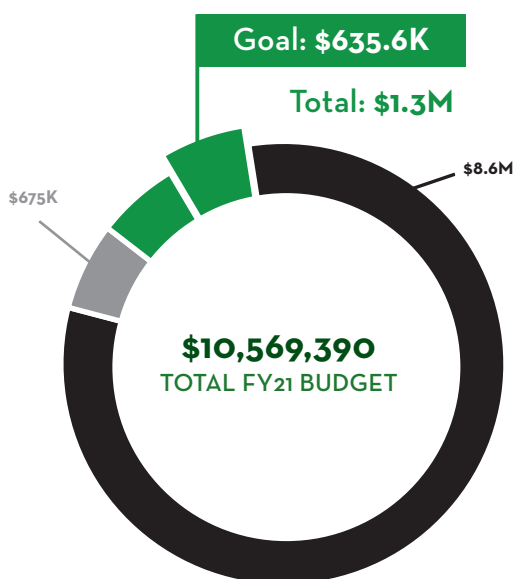


website: opc-dc.gov | email: info@opc-dc.gov | phone: 202.727.3071 | address: 1133 15th Street NW, Suite 500, Washington, DC 20005

The mission of the Office of the People's Counsel ("OPC" or "The Office") is to: advocate for the provision of safe and reliable quality utility service and equitable treatment at rates that are just, reasonable, and nondiscriminatory; assist individual consumers in disputes with utility providers; provide technical assistance, education, and outreach to consumers and rate-payers, community groups, and associations, and provide legislative analysis and information to the Council of the District of Columbia on matters relating to utilities. The Office's mission further includes consideration of the District's economy and promotion of the environmental sustainability of the District.

\$635,558

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$1,271,116, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Construction	
Utilities: Gas, Water, Electric	
Consulting	918-97-00
Financial Services	
Accounting/Auditing/Budget	
Consulting Services	918-04-05

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Legal Services, Attorneys	\$400,000
Financial Services	\$200,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: os.dc.gov | **email:** secretary@dc.gov | **phone:** 202.727.6306 | **address:** 1350 Pennsylvania Avenue NW, Suite 419, Washington, DC 20004

The Office of the Secretary of the District of Columbia is the official resource for protocol, legal records, history, and recognitions for the public, governments, and the international community.

\$390,554

FY 21 SPENDING GOAL

Goal: \$390.6K

Total: \$781.1K

\$3.2M

\$862.1K

\$4,806,056

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$781,108, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Professional Services	
Labor, Miscellaneous	961-96-40
Technology	
Data Processing, Computer, Programming, and Software Services	920-00-00

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Records Management Services	\$500,000

SPENDING WITH SBEs

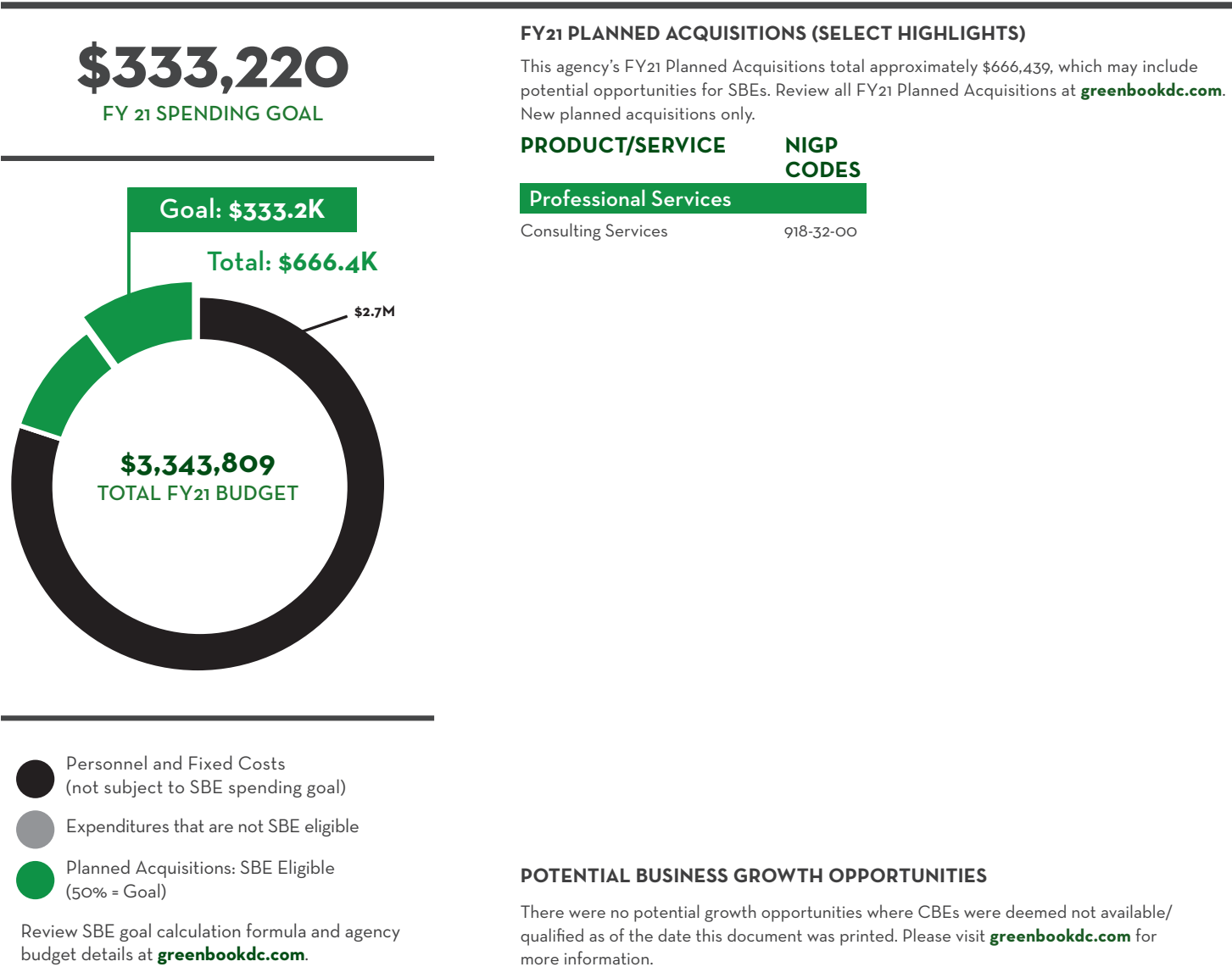
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$299.7K
FY18	\$943.4K
FY19	\$324.7K
FY20	\$253.3K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: osa.dc.gov | email: | phone: 202.724.7173 | address: 1350 Pennsylvania Avenue NW, Suite 324, Washington, DC 20004

The mission of the Office of the Senior Advisor is to advise the Mayor on local, regional, and federal affairs by providing policy analysis and legislative support.



SPENDING WITH SBEs	
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com .	
FY17	Not-monitored
FY18	Not-monitored
FY19	\$673.8K
FY20	\$413.4K

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: osse.dc.gov | email: osse@dc.gov | phone: 202.727.6436 | address: 1050 First Street NE, Washington, DC 20002

As the District’s state education agency, the Office of the State Superintendent (OSSE) works urgently and purposefully, in partnership with education and related systems, to sustain, accelerate, and deepen progress for the District’s students.

\$33,800,753

FY 21 SPENDING GOAL

Goal: \$33.8M

Total: \$67.6M

\$61.3M

\$470.9M

\$599,843,989

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$67,601,506, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Communications		Human Resources	
Communications Marketing Services	915-22-00	Personnel/Employment Consulting	918-85-00
Marketing Consulting	918-76-00	Personnel Services, Temporary	962-69-41
Document Management		Professional Services	
Print-On-Demand Printing Services	966-76-00	Public Opinion Surveys	961-60-00
Educational Services		Translation Services, English To Spanish	961-75-42
Education and Training Consulting	918-38-00	Technology	
Educational Services, Alternative	924-18-00	Development Services, Internet Application	915-51-33
Food Services		Maintenance, Microcomputer Software	920-45-33
Concessions, Catering, Vending: Mobile and Stationary	961-15-00		

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$17.2M
FY18	\$15.8M
FY19	\$17.7
FY20	\$14.8M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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website: ota.dc.gov | email: | phone: 202.719.6560 | address: 2000 14th Street NW, Room 300 North, Washington, DC 20009

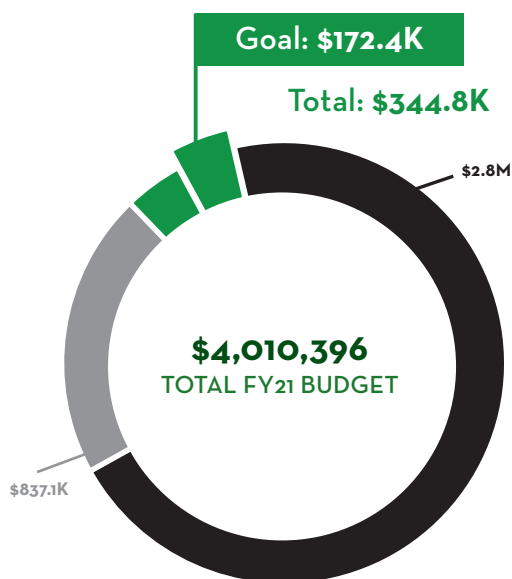
The mission of the Office of the Tenant Advocate (OTA) is to provide technical advice and other legal services to tenants regarding disputes with landlords; to educate and inform the tenant community about tenant rights and rental housing matters; to advocate for the rights and interests of District renters in the legislative, regulatory, and judicial contexts; and to provide financial assistance to displaced tenants for certain emergency housing and tenant relocation expenses.

\$172,388

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$344,777, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

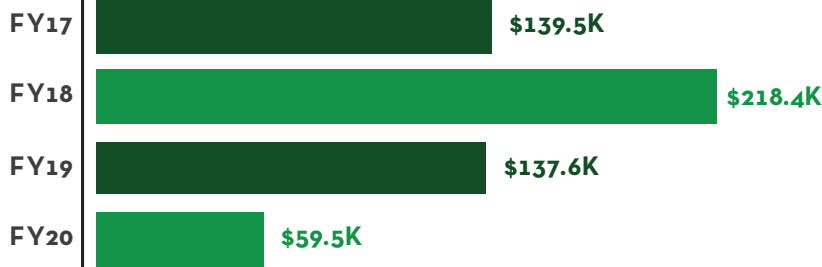
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Software Maintenance/Support	\$437,101

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly

website: ouc.dc.gov | email: director.ouc@dc.gov | phone: 202.730.0524 | address: 2720 Martin Luther King Jr Avenue SE, Washington, DC 20032

The mission of the Office of Unified Communications (OUC) is to provide accurate, professional and expedited service to the citizens and visitors of the District of Columbia. This service is performed by a team that handles emergency and non-emergency calls that are received when individuals dial 911 and 311 in Washington, DC. OUC also provides centralized, District-wide coordination and management of public safety voice radio technology and other public safety communication systems and resources to District government agencies and several local, state, and federal partners.

\$6,264,797

FY 21 SPENDING GOAL

Goal: \$6.3M

Total: \$12.5M

\$40.9M

\$28M

\$81,479,126

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$12,529,593, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Facility Maintenance	
Uniforms, Hospital, Professional	200-34-96	Electrical Maintenance and Repair Services	910-82-50
Communications		Human Resources	
Communications Marketing Services	915-22-00	Personnel/Employment Consulting	918-85-00
Construction		Technology	
Building Construction Services, Non-Residential	909-22-20	Integrated Hardware-Software I.T. Solution	206-55-00
Construction Services, Trade (New Construction)	914-00-00	Maintenance and Support, Software, Mainframe	920-45-31
Educational Services		Computers, Data Processing Equipment and Accessories, Maintenance and Repair	939-21-00
Education and Training Consulting	918-38-00		
Equipment			
Signs, Electronic Display (Marquee, Etc.)	801-66-70		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Computers, Data Processing Equipment and Accessories	\$2,097,264	Microcomputers, Desktop or Tower Based	\$156,939
Application Software, Microcomputer	\$625,000	Telecommunications Consulting	\$150,000
Software Maintenance/Support	\$281,476	Education and Training Consulting	\$55,379
Batteries, Radio/telephone Communication	\$235,000	Personnel/Employment Consulting	\$55,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$4.6M
FY18	\$3.5M
FY19	\$3.9M
FY20	\$3.5M

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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GREENBOOK

website: ovsjg.dc.gov | email: ovsjg@dc.gov | phone: 202.727.0605 | address: 441 4th Street NW, Suite 727 North, Washington, DC 20001

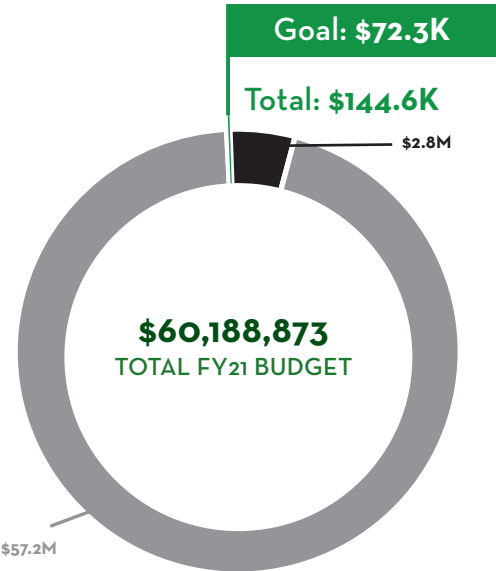
The mission of the Mayor’s Office of Victim Services and Justice Grants (OVSJG) is to develop, fund, and coordinate programs that improve public safety; enhance the administration of justice; and create systems of care for crime victims, youth, and their families in the District.

\$72,301

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately \$144,601, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs (not subject to SBE spending goal)
 - Expenditures that are not SBE eligible
 - Planned Acquisitions: SBE Eligible (50% = Goal)
- Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	Not-monitored
FY18	Not-monitored
FY19	\$26.8K
FY20	\$19.2K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: dcoz.dc.gov | email: dcoz@dc.gov | phone: 202.727.6311 | address: 441 4th Street NW, 200 South, Washington, DC 20001

The mission of the District of Columbia Office of Zoning (DCOZ) is to provide administrative, professional, and technical assistance to the Zoning Commission (ZC) and the Board of Zoning Adjustment (BZA) in support of their oversight and adjudication of zoning matters in the District of Columbia.

\$123,920

FY 21 SPENDING GOAL

Goal: \$123.9K

Total: \$247.8K

\$2.8M

\$222K

\$3,255,669

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$247,840, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Construction/Facility Maintenance Supplies	
Marking Equipment, Supplies and Accessories, Athletic Field	805-17-10
Equipment	
Court Reporter Equipment, Accessories and Supplies	600-49-00
Office Supplies	
Office Supplies, General	615-60-40

PRODUCT/SERVICE	NIGP CODES
Professional Services	
Translation Services, English To French	961-75-39
Technology	
Maintenance and License Agreement Services, Microcomputer Software	920-45-20

● Personnel and Fixed Costs (not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
IT Consulting	\$200,000
Video Recording	\$12,000
Software Maintenance/Support	\$6,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$366.3K
FY18	\$187.2K
FY19	\$134.6K
FY20	\$110.5K

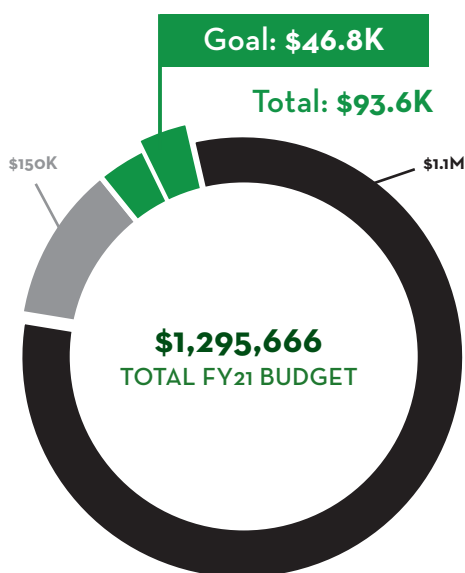
For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

website: perb.dc.gov | email: perb@dc.gov | phone: 202.727.1822 | address: 1100 4th Street SW, Suite 630 East, Washington, DC 20024

The District of Columbia Public Employee Relations Board (hereafter, "PERB") is an impartial, quasi-judicial, independent agency empowered with the exclusive jurisdiction to resolve labor-management disputes between agencies of the District government, its labor organizations representing employees of the various District government agencies, and employees covered by the Comprehensive Merit Personnel Act.

\$46,796

FY 21 SPENDING GOAL



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$93,591, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Communications	
Editorial Services	915-27-00
Legal Services	
Professional Court Reporter Services	961-24-58
Legal Services	
Legal Services, Attorneys	961-49-00

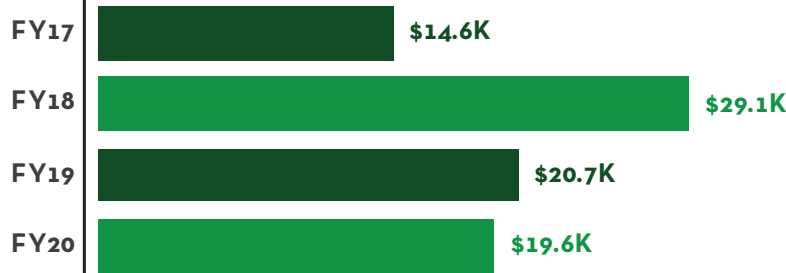
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL
Legal Services, Attorneys	\$90,000
Legal Consulting	\$60,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: dcpsc.org | email: websupport@psc.dc.gov | phone: 202.626.5100 | address: 1325 G Street NW, Suite 800, Washington, DC 20005

The mission of the Public Service Commission (PSC) is to serve the public interest by ensuring that financially healthy electric, natural gas, and telecommunications companies provide safe, reliable, and quality services at reasonable rates for District of Columbia residential, business, and government customers.

\$1,213,006

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$2,426,013, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

Goal: \$1.2M

Total: \$2.4M

\$15.1M

\$17,545,601

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17	\$646.5K
FY18	\$1.3M
FY19	\$1.2M
FY20	\$929.4K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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GREENBOOK

website: rptac.dc.gov | **email:** rptac@dc.gov | **phone:** 202.727.6860 | **address:** 441 4th Street NW, Suite 360 North, Washington, DC 20001

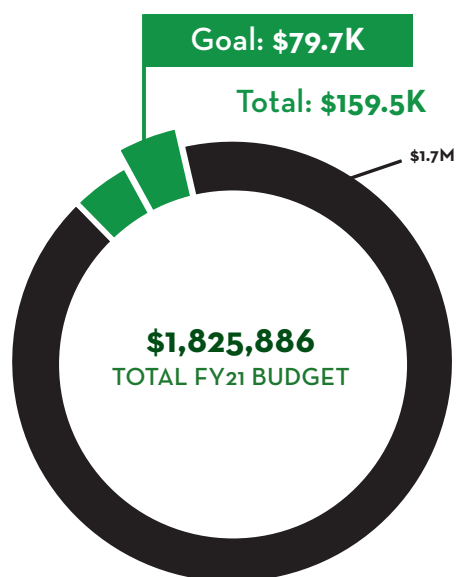
The mission of the Real Property Tax Appeals Commission (RPTAC) is to conduct fair and impartial hearings to review disputed real property tax assessments (to ensure that properties are assessed at 100 percent of market value) and to resolve claims of improper real property classifications and homestead (domicile) and senior eligibility issues.

\$79,737

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$159,473, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: osse.dc.gov | **email:** osse.dot@dc.gov | **phone:** 202.724.8600 | **address:** 1050 First Street NE, Washington, DC 20002

The mission of Special Education Transportation, also known as the Office of the State Superintendent of Education, Division of Student Transportation (OSSE-DOT), is to provide safe, reliable, and efficient transportation services that positively support learning opportunities for eligible students from the District of Columbia. The agency's work is designed to achieve four main objectives: Safety, Efficiency, Reliability, and Customer Focus.

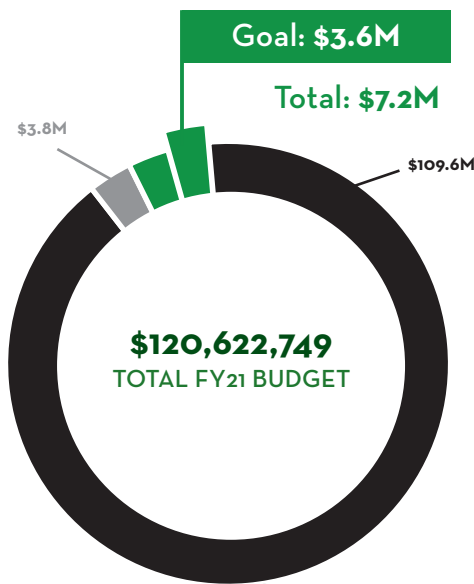
\$3,590,276

FY 21 SPENDING GOAL

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$7,180,552, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Technology	
Uniforms, Business and Work	200-85-98	Access Control Systems and Security Systems	680-02-00
Construction		Maintenance, Microcomputer Software	920-45-33
Design Build Services	906-25-00	Transportation	
Facility Maintenance		Automobile and Other Passenger Vehicles Maintenance and Repair	928-15-00
Snow Removal Services	968-72-70	Vehicle Cleaning Services	928-93-25
Human Resources		Passenger Transportation Services	959-56-58
Personnel Services, Temporary	962-69-41	Towing and Storage Services, Vehicle	968-90-45
Human Services			
Alcohol and Drug Testing Services	952-07-00		



- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

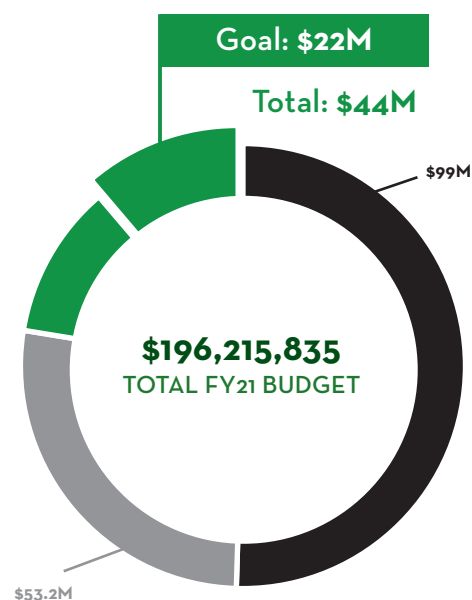
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website: udc.edu | email: udc-communications@udc.edu | phone: 202.274.5000 | address: 4200 Connecticut Ave NW, Washington, DC 20008

The University of the District of Columbia (UDC) is an urban land grant institution of higher education. Through its community college, flagship, and graduate schools, UDC offers affordable post-secondary education to District of Columbia residents at the certificate, baccalaureate, professional, and graduate levels. These programs prepare students for immediate entry into the workforce, the next level of education, specialized employment opportunities, and life-long learning.

\$22,002,369

FY 21 SPENDING GOAL



- Personnel and Fixed Costs
(not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$44,004,737, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES	PRODUCT/SERVICE	NIGP CODES
Apparel		Human Resources	
Clothing Maintenance and Repair	936-18-00	Personnel Services, Temporary	962-69-00
Communications		Office Supplies	
Advertising Consulting	918-07-00	Office Supplies, General	615-00-00
Document Management		Professional Services	
Records Management Services	958-82-00	Photography	915-72-00
Printing and Typesetting Services	966-00-00	Security and Safety Services	
Facility Maintenance		Security/Safety Consulting	918-93-00
Building Maintenance, Installation and Repair Services	910-00-00	Technology	
Janitorial/Custodial Services	910-39-00	Maintenance, Microcomputer Software	920-45-33
Food Services			
Concessions, Catering, Vending: Mobile and Stationary	961-15-00		

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.



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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly

website: eventsdc.com | email: | phone: 202.249.3000 | address: 801 Mt. Vernon Place NW, Washington, DC 20001

The mission of Events DC is to generate economic and community benefits for the residents and businesses of the District of Columbia by creating the premier event experience in the nation's capital, and through the promotion of Washington, DC, as a world-class tourist destination.

\$12,839,482

FY 21 SPENDING GOAL

Goal: \$12.8M

Total: \$25.7M

\$164,270,817

TOTAL FY21 BUDGET

● Personnel and Fixed Costs
(not subject to SBE spending goal)

● Expenditures that are not SBE eligible

● Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency's FY21 Planned Acquisitions total approximately \$25,678,963, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE	NIGP CODES
Communications	
Communications Marketing Services	915-22-00
Communications	
Advertising Consulting	918-07-00
Construction	
Construction, General (Backfill Services, Digging, Etc.)	912-23-00
Equipment	
Photographic Equipment, Film, and Supplies	655-00-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE	TOTAL	PRODUCT/SERVICE	TOTAL
Hardware Accessories: Mounts, Patches, Plates, Seats, Shoes, Stays, etc.	\$26,999,825	Fire Alarm Systems, Power Sirens, and Controls	\$423,550
Escalator and Moving Walkway, Installation, Maintenance and Repair	\$911,000	Access Control Systems and Security Systems	\$100,000
Basketball Equipment	\$711,250	Audio-visual Equipment Maintenance and Repair	\$100,000

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17		\$23.5M
FY18	\$10.0M	
FY19		\$17.3M
FY20	\$7.0M	

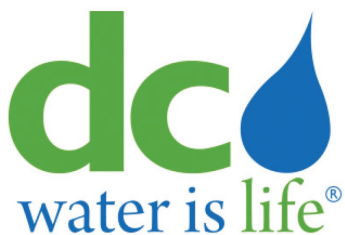
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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly

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GREENBOOK



REGIONAL PARTNERS



website: dcwater.com
email: procurementinquiry@dcwater.com
phone: 202.787.2020
address: 1385 Canal St, S.E., Washington, DC 20003

The District of Columbia Water and Sewer Authority (DC Water) is committed to promoting economic and business development in the District of Columbia and the region it services. DC Water actively encourages and supports the participation of certified local businesses, local small business enterprises, and disadvantaged (minority- and women-owned) business enterprises in its contracting and procurement activities, at all tier levels. Its mission is to: foster the growth and competitiveness of the local, small, and disadvantaged business community; to help remove barriers to their participation DC Water procurements; and to assist the development of firms that can compete on an equal footing in the market place and have a positive impact on the regional economy.

\$189,000,000

FY19 Spend with Certified small, disadvantaged, and women owned business enterprises

PRODUCT/SERVICE

Awards Program Services

Casualty Insurance

Chemical Root Control

Chemicals

Cisco Systems

Construction

Control Equipment Maintenance

Control Systems

Crane Operations

Dental Benefits

Design Services

Disability Insurance

Document Management Services

Drug and Alcohol Testing

EAP

Electronic Control Systems

Elevators

Engineering

Financial Services

Fire Protection

Hauling

HVAC Maintenance

Investment Advisory Services

IT Support

Janitorial

Laboratory Services

Major Construction

Merchant Card Services

Monitoring of Biosolids Disposal Site

Plumbing

Polymer

Power Distribution

Repair and Rehab of Pumps and Motors

Retirement Plans

Risk Management

Safety Eyewear

Sand and Gravel

Scaffold Equipment

Security Systems

Small Construction

Software Applications

Software

Solid Screening Hauling

Staffing

Temporary Staffing

Vision Benefits

Water Reservoir and Tank Cleaning

Wet Well Cleaning

METROPOLITAN WASHINGTON AIRPORTS AUTHORITY (MWAA)



website: mwaa.com

email: contracting@mwaa.com

phone: 703.417.8360

address: 1 Aviation Circle, Washington, DC 20001-6000

The Metropolitan Washington Airports Authority (Airports Authority) manages four key entities: Ronald Reagan Washington National Airport, Washington Dulles International Airport, the Dulles Toll Road, and construction of Metrorail Silver Line expansion to Dulles Airport and beyond through the Dulles Corridor Metrorail Project. The Airports Authority provides world-class travel options and plays a key role in generating new business, creating jobs to support the local economy, boosting economic development through supplier diversity, and promoting tourism.

Additionally, the Airports Authority, through its business enterprises, contractors and dependent industries, provides or supports nearly 400,000 jobs across the region, more than 100,000 of which are based in the District of Columbia, generating more than \$4.5 billion in annual labor income. Regionally, jobs provided or supported by the Airports Authority account for approximately \$15 billion in annual labor income, approximately \$3 billion in state and local taxes, and nearly \$21 billion in business revenue.

Through the Department of Supplier Diversity (DSD), the Airports Authority encourages the participation of DC-based businesses in its contracting opportunities by engaging in various strategic events, supplier development programs, and partnerships throughout the DC metropolitan area to promote the Airports Authority's Small Business Programs, and ultimately increase DC-based firms' participation in Airports Authority procurement opportunities.

The Airports Authority LDBE Program provides opportunities to local small business firms without regard to race or sex. These LDBE firms are eligible for any Authority contract that requires LDBE participation. An LDBE is defined as a small business concern, which is organized for profit and located within a 100-mile radius of Washington, DC's Zero Mile Marker. The average annual gross receipts, based on the firm's last three years of receipts, must not exceed the small business size standard established by the Authority for the services or goods that will be provided in an Authority contract. The receipts of all affiliates are counted in determining size.

\$23,541,381

FY20 Spend and Revenue with DC-Based Businesses

PRODUCT/SERVICE

Auto Parts

Electrical Components and Supplies

Electrical Contractors

HVAC

Architecture and Engineering Services

Site Work/Demolition/Vertical

Construction

Horizontal Construction/Asphalt Paving/Cement

Plumbing

Professional Services

Information Technology

As part of the Airports Authority's ongoing efforts to maximize opportunities to DC-based firms, the Airports Authority's DSD continues to engage DC businesses and business organization groups through the dissemination and posting of Airports Authority solicitation notices and planned procurement reports; the partnerships with DC business organizations through targeted strategic outreach, sponsorship, speaking engagements and business opportunity seminars; the promotion of the Joint Certification Program Addendum between the Airports Authority and DC DSLBD; the hosting of Airports Authority specific outreach events including trainings, workshops and events; and the inclusion of DC firms in its

Small Business University initiatives. Useful links are provided below for your reference:

- MWAA Current and Forecasted Contracting Opportunities: www.mwaa.com/contracting
- MWAA Certification Portal: www.mwaa.diversitycompliance.com
- MWAA Annual Budget: www.mwaa.com/about/current-financial-data
- MWAA Small Business Programs and Outreach Calendar: www.mwaa.com/supplierdiversity



An Exelon Company

website: pepco.com

phone: 779.231.1372

address: 701 Ninth Street, NW Washington, DC 20068

As the primary energy provider in the District of Columbia, Pepco is committed to delivering safe, reliable affordable and sustainable energy to our customers through numerous projects and initiatives, as well as the ongoing maintenance and upgrades made to the electric distribution system. Examples of key infrastructure projects include the District of Columbia Power Line Undergrounding ("DC PLUG") Initiative and the Capital Grid Project. These critical infrastructure projects contribute to the economic sustainability and growth of the District of Columbia, resulting in opportunities for local and diverse businesses.

The DC PLUG Initiative is a partnership between the District of Columbia and Pepco to improve the reliability and resiliency of the District energy grid by placing select feeders underground in Wards 3, 4, 5, 7, and 8. The Task Force determined that improvements to the District of Columbia's electric distribution system to enhance its resiliency and reduce power outages caused by storms would require new investments. Pepco and the District Department of Transportation (DDOT) have jointly hosted contractor forums, sponsored a DC PLUG Initiative Networking Event for contractors, and hosted a project

schedule update webinar for contractors. Pepco and DDOT will continue to conduct one-on-one meetings with Certified Business Enterprises and attend local events to learn about the capacity and capability of the local contracting community.

The Capital Grid Project is an integrated solution that helps strengthen the Capital area energy grid over the long term, promoting enhanced reliability and resiliency. Through this project, we are continuing our purposeful work, delivering on our promise to provide safe and reliable energy to our customers, and acting on our commitment to continually driving our communities forward. The project includes an upgrade to three existing Pepco substations in the District and Maryland, construction of a new substation to serve an area in the District experiencing rapid growth and development and the creation of a networked system by installing approximately 10 miles of underground transmission cable.

Pepco will continue to engage local and diverse contractors regarding these and other opportunities that are available with the company.

\$47,000,000

FY19 Local Businesses Spend

PRODUCT/SERVICE

Distribution Construction

Transmission & Substation Construction

Engineering/Technical Consulting

Distribution Transformers

Electric Distribution Equipment

Construction

Communications

Wire & Cable

Vegetation Management

Energy Efficiency

Facilities Services

Transmission & Substation Materials

Planned products/services procurement does not imply a promise by Pepco to either include a supplier in a sourcing event or enter into a contract(s) for work.



website: washingtongas.com
email: supplierdiversity@washgas.com
phone: 703.750.4420
address: 6801 Industrial Road, Springfield, VA 22151

Washington Gas Light Company's (WGL) economic development initiative is focused on supporting regional growth and prosperity through the improvement of our region's energy security, infrastructure, transportation, housing, and economic resiliency. A robust natural gas infrastructure is critical to meeting these needs. Partnering with the public and private sector, WGL is committed to fostering regional economic growth through serving the energy needs of our community.

\$45,245,997

FY21 Projected Local Business Spend

PRODUCT/SERVICE

Financial Services

Legal Services

Construction

Information Technology (IT)

Human Resources (HR)

WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY



website: wmata.com

email: DBEhotline@wmata.com

phone: 202.787.2020

address: 600 Fifth Street, NW, Washington, DC 20001

The Washington Metropolitan Area Transit Authority (WMATA) is responsible for 91 Metrorail stations and 117 miles of track, along with managing 1,500 buses 24 hours a day, seven days a week. Building and maintaining our transit system is done with financial assistance from the Federal Transit Administration (FTA). Through the Disadvantaged Business Enterprise (DBE) program, it is WMATA's policy that DBEs have an equal opportunity to receive and participate in federally-assisted contracts. WMATA's advanced procurement planning structures contract requirements to facilitate competition by small business concerns; taking all reasonable steps to eliminate obstacles to their participation, including unnecessary; and unjustified bundling of contract requirements that may preclude small business participation in procurements as prime contractors or subcontractors. WMATA also ensures that no contractors or vendors are discriminated against on the basis of race, color, national origin, sex or any other unlawful basis in the award and performance of contracts and subcontracts. WMATA procurements are designed to remove artificial barriers to participation on federally-assisted contracts and create a level playing field on which DBEs can compete fairly.

WMATA has three Small and Minority Business Program opportunities that support the prosperity of the local, small business community. The Small Business Enterprise Program (SBE), the Small Business Local Preference Program (SBLPP) and the new Minority Business Enterprise Program (MBE). WMATA is committed to its support and growth of the small business community and strives to ensure business opportunities are marketed, published and meet regulatory requirements. These programs have structured contracting requirements to facilitate competition by small and minority local business concerns, taking all reasonable steps to eliminate obstacles to their participation in procurements as prime contractors or subcontractors. The 8k series rail cars project is the first solicitation of this magnitude issued using locally funded source money. This solicitation has a small business element of 8% of the total contract value. WMATA encouraged offerers to incorporate both small and local business participation in their proposed economic benefits plans. Offerers demonstrated a good faith effort to subcontract with both small and local businesses, taking all reasonable steps to eliminate obstacles to their participation. The participation goal for both small and local businesses is 8% of total contract value.

\$682,145,119

FY21 Planned Contract Awards

WASHINGTON METROPOLITAN AREA TRANSIT AUTHORITY

PRODUCT/SERVICE

GPS Tracking

CCTV upgrades at 4 Rail yards

ATC Rooms Package 1B

Chiller Facility Rehabilitation 4 Locations

Structural Priorities Program (Package A)

10 Tunnel Ventilation Control System PLC's

Leak Mitigation Pilot

Non Police Vehicles

Certified Therapeutic Recreation Specialist

Parking Services - On Call

SAFT inventory parts

Outreach Contract

2021 Metro Rail Passenger Survey

On Call Signs

McAfee Endpoint Protection Support

IT AIM System Operations and Maintenance

BAE Rehab Kits

Revenue Service Vehicles Replacement

Bus Video Monitoring System

Purchase of Sedans

Real Time Bus Customer Information System

Bus Seat Repair

Third Party Major Bus Accident Repairs

Fabrication & Materials

Entrance Canopies PH IV

ATC Rooms Package 1C

6 Tunnel Fan Shaft Electrical Rehabilitation

Structural Priorities Program (Package B)

Fare Box Parts

Tunnel Ventilation Pilot

Metro-Access Paratransit vehicles

Retrofit 60 Metro-Access Paratransit Vans

Steel and Brass - IDIQ PLNT

Backflow Devices - PLNT

Fire Hydrant Repair and Maintenance Service

Rockville Station Canopy

Tunnel Liner Rehabilitation/Replacement

Turnout Frog Alternative Design and Testing

Maintenance parts for 7000 Series Rail Cars

Vehicle Production Line Inspection Services

Bus Filters

Bus Engine Hardware

Common Hardware

Electrical Ignition

Hydraulic System Hardware

Miscellaneous Bus Hardware

New ERP Solution

Structural Priorities Program (Package C)

Platform Phase 3

Platform Phase 4

Station Modernization (Package A)

Fire Extinguisher Parts and Recharging Service

Bottles of Water & Gatorade

Landscape Services and Staff Augmentation

Surplus Scrap removal and disposal

Long Term Disinfectant

Disparity Study

Moving Services - COOP

Packing Materials - COOP

Furniture - COOP

Rental of Trailers

Brake system inventory parts

Coupler system inventory parts

Railcar Maintenance Parts

Security (Armed and Unarmed Guards) Multiple Locations

Clinicians (Nurse Practitioner Physician Assistant and Registered Nurse

Plumbing MATOC - Closes mid August (already Posted)

Trash and Recycling Services - Plant Services Authority-Wide

Cyber Security Software - Network Intrusion Detection System for 7000 Series Rail Cars

Design of Masonry repairs at Metro supply and Glenmont Yard Train Wash

[illegible]

[illegible]

DEPARTMENT OF SMALL AND LOCAL BUSINESS DEVELOPMENT



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