GREENBOOK
sixth edition
2021
Dear Small Business Stakeholder:

Small businesses are the backbone and driving force behind our local economy. They represent the dreams of our residents and the culture of our city. When our small businesses succeed, so do our communities, neighborhoods, and residents who rely on them for goods, services, and jobs.

This year, we came together to face the unprecedented public health and financial challenges created by the coronavirus pandemic. Through it all, the District has remained committed to using the procurement process to increase equity and create economic opportunities for our community of more than 73,000 small businesses.

The release of the Sixth Annual Small Business Enterprise (“SBE”) Opportunity Guide (“Green Book”) represents our ongoing focus on ensuring local businesses get a fair shot. The Green Book provides small business enterprises with an overview of contract and procurement opportunities with the District Government as well as with our regional partners, including the Metropolitan Washington Airports Authority, Pepco, Washington Gas, DC Water, and the Washington Metropolitan Area Transit Authority.

When the Green Book was first released five years ago, I set a goal for executive agencies to spend just over $317 million with SBEs. Each year, we have consistently grown and surpassed our annual goal, culminating in this fiscal year’s goal of spending $917 million with District SBEs. In addition to this enhanced spending commitment with SBEs, I recently proposed the “Supporting Local Business Enterprises Amendment Act of 2020,” legislation to strengthen the integrity of the Certified Business Enterprise (“CBE”) Program and better ensure that District investments stay in and benefit our community.

This year has been challenging, especially for our small business community. But by working together and staying focused on an equitable recovery, we will get through this and emerge even stronger.

Sincerely,

Muriel Bowser
Mayor, District of Columbia
Dear Small Business Community:

Since the beginning of the Bowser Administration, we have made it a priority to propel the District’s economy forward by focusing on the long-term success of the small and local businesses community and the residents they serve. Our approach is grounded in our commitment to giving every Washingtonian a fair shot and building pathways to the middle class that make our city’s prosperity more inclusive.

It is evident that the current public health crisis is top of mind for District businesses and residents. It is top of mind for this Administration as well. In direct response to the COVID-19 pandemic, the Office of the Deputy Mayor for Planning and Economic Development (“DMPED”) has remained more committed than ever before to empowering and upholding District small business enterprises (“SBEs”) through tailored programs and grant opportunities that promote longevity and success.

In this past year, DMPED has:

- Launched the Bridge Fund, a $100 million investment in businesses and workers grappling with the COVID-19 public health emergency in the hospitality, entertainment, and retail sectors. Through this fund, the District will strategically invest to sustain the hospitality, entertainment, and retail industries to help mitigate the ongoing impact of COVID-19 on workers and businesses.

- Created an equity inclusion prioritization in Request for Proposals (RFP) that will increase access to development opportunities for entities or organizations that are owned or majority controlled by individuals determined to be part of a socially disadvantaged population.

- Released a Request for Proposals (RFP) to conduct a District-wide study to examine the availability and utilization of minority-and women-owned businesses under DC procurement and contracting activities.

- Established the DC Small Business Recovery Microgrant Program which awarded more than $33M in emergency relief to assist local businesses with operational expenses, rent, employee wages, personal protective equipment (PPE) and more;

- Established the DC Child Care Provider Relief Fund to provide $5 million in emergency operational funding to local childcare facilities;

- In partnership with MONC, implemented the $4 million in Streatery Winter Ready Grant program to assist restaurants maintain outdoor dining operations during the winter;

- Launched a $3 million Small Business Resiliency Fund which awarded District small businesses $10,000 in emergency operational funds to help adapt to current landscape and implement creative measures to stay open;

- Awarded $2.7 million in Great Streets grants to 56 local small businesses and non-profits to help them thrive, hire DC residents and transform emerging corridors.

- And more to continue to meet the immediate and future needs of local businesses.

In addition to these programs and opportunities, Mayor Bowser recognizes the vast power that leveraging the District’s significant procurements can have on the growth potential of our small businesses.

Accordingly, the FY21 SBE Opportunity Guide (“Green Book”) was designed to help SBEs navigate the more than $917 million dollars in contracting and procurement opportunities purposefully made available to them by the Bowser Administration. With improved and streamlined access to these opportunities year after year through use of the Green Book I am hopeful that District-based small businesses will continue to grow and flourish in the District of Columbia.

Sincerely,

John Falcicchio
Deputy Mayor, Office of the Deputy Mayor for Planning and Economic Development
Dear Small Business Community:

This year, the Bowser Administration will release its Sixth Annual SBE Opportunity Guide (“Green Book”). The Green Book helps District-based small business enterprises (“SBEs”) to better navigate the local government procurement process by providing an agency-by-agency overview of SBE spending availability. I am proud to announce that the Administration is focused on expanding access to the information and resources offered in the Green Book by making it available via an online platform, beginning in FY21.

I am also pleased to announce that, in conjunction with the FY21 release of the Green Book, the Bowser Administration has set the ambitious goal of spending $917 million with SBEs, an increase of $7 million from the previous year. This commitment to increasing the amount of local dollars spent with SBEs is indicative of Mayor Muriel Bowser’s firmness of purpose and overall resolve in maximizing opportunities for SBEs to build back better during these unparallel times marked by an unyielding global health crisis.

The unmistakable economic and social disruption caused by the novel coronavirus has been devastating for the more than 73,000 businesses that call the District of Columbia home. To those businesses, I can confidently assure you that the Bowser Administration will continue to steer this District out of these uncharted territories and zealously combat the negative effects of this pandemic.

During the COVID-19 era, I have personally continued to challenge my team to re-envision how we champion the District’s small and local businesses and reimagine how we engage with this community in order to remain effective and efficient. As a result, DSLBD has assisted businesses to better navigate through the pandemic, to date, by:

- Awarding and disbursing in record time, close to $800,000 in citywide Robust Retail grants and $200,000 in Dream Grants for microbusinesses in Wards 7 and 8;
- Collaborating with the Office of the Deputy Mayor for Planning and Economic Development to promote and score over $30,000,000 in small business recovery micro-grants;
- Helping the District’s Main Streets reconfigure their operations, repurpose their budgets to meet the changing demands of impacted businesses, and award over $750,000 in sub-grants to over 300 local businesses;
- Securing a Small Business Administration declaration for economic injury assistance allowing District businesses to be the first-in-line in the region to apply for pandemic disaster loans;
- Assisting numerous businesses across all industries with federal loan application processes;
- Utilizing the DC Business Toolkit to direct businesses to resources offered through Community Development Financial Institution (CDFI) partners;
- Organizing and participating in a host of tele-town halls and webinars geared towards helping businesses find new and innovative ways to pivot, survive, and thrive;
- Contacting over 1,800 certified business enterprises to check in and address their needs; and
- Conducting over 450 virtual spot checks to guarantee continued compliance amongst current certified business enterprises.

DSLBD will continue to fight for and advocate on behalf of the interests of our small and local businesses, and I would be remiss if I did not applaud the resilience and strength these businesses have demonstrated through these trying times. Through it all, the entrepreneurial spirit in our city remains strong, and, DSLBD is committed to standing beside the District’s small and local business community as together - we survive, pivot and thrive.

And, please remember, as Mayor Bowser has said, “There is light at the end of the tunnel.”

Sincerely,

Kristi C. Whitfield
Director, Department of Small and Local Business Development
Dear Small Business Stakeholder:

Small and local businesses are the engines of our local economy and vital to the District’s fiscal health. I am proud to support local small businesses and entrepreneurs as Chair of the DC Council’s Committee on Business and Economic Development. The Committee is responsible for matters concerning small and local business development policy and fosters inclusive development and smart investment through thoughtful and efficient oversight and leadership of that sector.

As Chair, I make a point to visit small business owners in their places of business and invite them to provide feedback - both informal and through Council testimony - on what they need to thrive in the District of Columbia. Our small business owners have faced significant economic challenges this year due to the public health emergency induced by the novel coronavirus. The economic challenges are deep, and I fear will be sustained for some time to come. What I hear articulated is a desire for the District government to be intentional about providing opportunities and economic support, especially as we continue to face the challenges created by the COVID-19 public health emergency. The release of the sixth annual Small Business Enterprise Opportunity Guide (“Green Book”) represents one tool to assist you in accessing opportunities within the District government.

Despite the economic relief provided thus far, our small businesses continue to struggle and many of them have closed their doors. When the public health emergency started I worked with my colleagues to increase the required subcontracting amount from 35% to 50% in our certified business enterprise program. I also authored emergency legislation to provide targeted grant relief for the hardest hit industries, including restaurants, live music venues, childcare centers, and more. In the Fiscal Year 2021 Budget Support Act I took steps to address the economic inequities that many of our minority and women-owned small businesses have historically faced.

When small business succeeds, the District succeeds. We must build an equity driven economy for our small business owners to thrive through the COVID-19 public health emergency and beyond.

Sincerely,

Kenyan R. McDuffie, Ward 5
Chair, D.C. Council Committee on Business and Economic Development
Chair Pro Tempore, D.C. Council
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FY 2021 SUMMARY FOR ALL MONITORED AGENCIES

$13,399,899,517
TOTAL FY 21 BUDGET

Goal: $917.1M
Total: $1.8B

$917,112,578
FY 21 INITIAL SBE SPENDING GOAL

- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Published Goal</th>
<th>SBE Spend</th>
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<tbody>
<tr>
<td>FY17</td>
<td>$564M</td>
<td>$773M</td>
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<td>FY18</td>
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<td>FY19</td>
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<tr>
<td>FY20 PUBLISHED GOAL</td>
<td>$910M</td>
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FY20 PRELIMINARY SBE SPEND
This year, we have identified the top 10 industries with high opportunity for SBEs. This section features almost $600 million worth of opportunities. This information is based on an in-depth analysis of waivers and special exceptions submitted by agencies. SBEs can utilize this information to gain faster insight as to where potential business opportunities exist that align with their service offerings.

**FEATURED OPPORTUNITY AREAS**

<table>
<thead>
<tr>
<th>Industry</th>
<th>Potential Opportunities</th>
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</thead>
<tbody>
<tr>
<td>Construction &amp; Facility Maintenance</td>
<td>$95.7M</td>
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<tr>
<td>Healthcare</td>
<td>$61.8M</td>
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<tr>
<td>Information Technology</td>
<td>$55.9M</td>
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<tr>
<td>Food Services</td>
<td>$51.7M</td>
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<tr>
<td>Financial Services</td>
<td>$41.3M</td>
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<tr>
<td>Education Services</td>
<td>$23.5M</td>
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<tr>
<td>Transportation</td>
<td>$22.8M</td>
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<tr>
<td>Security &amp; Safety Equipment</td>
<td>$6.6M</td>
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<tr>
<td>Professional Services</td>
<td>$6M</td>
</tr>
<tr>
<td>Legal Services</td>
<td>$5M</td>
</tr>
</tbody>
</table>

**TOTAL:** $593.5M
TOP TEN
POTENTIAL OPPORTUNITIES

CONSTRUCTION & FACILITY MAINTENANCE

$95.7M

- $89.8M Building Construction Services, New
- $3M Civil Engineering Services
- $1.3M Highway Road Equipment, Materials, and Related Equipment
- $949K Maintenance and Repair of Building Equipment
- $635.5K Building Equipment and Supplies
- $30K Engineering Consulting

AGENCIES NEEDING THESE SERVICES

- Department of Corrections
  - $8K
- Department of Energy and Environment
  - $3M
- Department of Forensic Sciences
  - $30K
- Department of General Services
  - $89.7M
- Department of Public Works
  - $1.3M
- District of Columbia Public Schools
  - $550K
- Office of Human Rights
  - $30K
- Office of the Chief Financial Officer
  - $79.5K
- Washington Convention and Sports Authority
  - $911K

FY 2021
TOP TEN
POTENTIAL OPPORTUNITIES

$61.8M

Health Care Services $29.9M
Non-emergency Ambulance Services $13.9M
Health Care Management Services $7.1M
Health Care Center Services $4.9M
Crisis Stabilization Services $4.7M
Medical Equipment and Supplies $1.3M
Medical Services, Physical Examination $3K

AGENCIES NEEDING THESE SERVICES

Department of Behavioral Health $5.6M
Department of Corrections $30M
Department of Health $4.9M
Fire and Emergency Medical Services Department $13.9M
Not-For-Profit Hospital Corporation Subsidy $7.1M
Office of the Chief Medical Examiner $313K
TOP TEN POTENTIAL OPPORTUNITIES

$55.9M

AGENCIES NEEDING THESE SERVICES

- Department of Energy and Environment: $8.2M
- Department of Motor Vehicles: $8.2M
- District of Columbia Retirement Board: $6.2M
- Housing Finance Agency: $1.4M
- Metropolitan Police Department: $517.8K
- Office of Cable Television, Film, Music, and Entertainment: $29.4K
- Office of Human Rights: $50K
- Office of the Attorney General for the District of Columbia: $5.2M
- Office of the Chief Financial Officer: $12.2M
- Office of the Tenant Advocate: $437.1K
- Office of Unified Communications: $1M
- Office of Zoning: $206K

INFORMATION TECHNOLOGY

- IT Consulting: $19.7M
- Data Processing, Computer, Programming, and Software Services: $11.6M
- Computer Software for Microcomputers: $11.2M
- IT Project Management Services: $8.3M
- Computer Software for Mini and Mainframe Computers: $4.4M
- Software Maintenance/Support: $437.1K
- Computer Hardware and Peripherals: $160.5K

FY 2021
**TOP TEN POTENTIAL OPPORTUNITIES**

**FOOD SERVICES**

$51.7M

- Food Service Consulting: $49.7M
- Food Distribution Services: $1.7M
- Cafeteria, Food Service, and Kitchen Equipment Rental or Lease: $315K

**AGENCIES NEEDING THESE SERVICES**

- District of Columbia Public Schools: $49.7M
- Department of Corrections: $315K
- Department of Parks and Recreation: $1.7M
TOP TEN POTENTIAL OPPORTUNITIES

$41.3M

$15.9M Investment Management Services
$13.9M Banking Services
$10K Financial Services
$5.5M Insurance Services
$1M Appraisal Services
$2.6M Auditing
$914.7K Accounting and Billing Services
$796.6K Credit Card, Charge Card Services
$778.8K Real Estate/Land Consulting
$200K Audit Services
$475K Auctioneering Services
$233.1K Tax Preparation Services

AGENCIES NEEDING THESE SERVICES

Child and Family Services Agency $2.5M
Health Benefit Exchange Authority $843K
Department of Health $71.7K
Department of Insurance, Securities, and Banking $475
District of Columbia Retirement Board $15.8M
Housing Finance Agency $778.8K
Not-For-Profit Hospital Corporation Subsidy $3M
Office of Contracting and Procurement $475K
Office of the Attorney General for the District of Columbia $59.8K
Office of the Chief Financial Officer $17.4M
Office of the District of Columbia Auditor $160K
Office of the People's Counsel $200K

FY 2021
## Top Ten Potential Opportunities

**$23.5M**

### Education Services

- **$19.9M** Educational/Training Services
- **$3.2M** Textbooks
- **$378.7K** Education and Training Consulting

### Agencies Needing These Services

<table>
<thead>
<tr>
<th>Agency</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Department of Energy and Environment</td>
<td>$3.8K</td>
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<tr>
<td>Department of Human Services</td>
<td>$30K</td>
</tr>
<tr>
<td>Department of Insurance, Securities, and Banking</td>
<td>$20.1K</td>
</tr>
<tr>
<td>Department of Parks and Recreation</td>
<td>$1.4M</td>
</tr>
<tr>
<td>Department on Disability Services</td>
<td>$2.5M</td>
</tr>
<tr>
<td>District of Columbia Public Schools</td>
<td>$18M</td>
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<tr>
<td>Housing Finance Agency</td>
<td>$99.5K</td>
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<tr>
<td>Office of Human Rights</td>
<td>$223.9K</td>
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<tr>
<td>Office of Neighborhood Safety and Engagement</td>
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<tr>
<td>Office of the Chief Financial Officer</td>
<td>$640K</td>
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<tr>
<td>Office of the City Administrator</td>
<td>$294.2K</td>
</tr>
<tr>
<td>Office of Unified Communications</td>
<td>$55.4K</td>
</tr>
</tbody>
</table>
**TOP TEN POTENTIAL OPPORTUNITIES**

**TRANSPORTATION**

$22.8M

- $14.9M Automobiles, Vehicles, Etc.
- $7.3M Automobile/Passenger Vehicle Maintenance and Repair
- $237K Parking Management Services
- $171.4K Automotive Accessories and Equipment
- $145K Transportation Services
- $17K Rental of Automobiles and Other Passenger Vehicles

**AGENCIES NEEDING THESE SERVICES**

- Department of Consumer and Regulatory Affairs: $237K
- Department of Energy and Environment: $5K
- Department of Forensic Sciences: $154K
- Department of Insurance, Securities, and Banking: $7K
- Department of Parks and Recreation: $561.1K
- Department of Public Works: $5.4M
- Fire and Emergency Medical Services Department: $1.9M
- Metropolitan Police Department: $14.5M
- Office of the People’s Counsel: $10K

FY 2021
TOP TEN
POTENTIAL OPPORTUNITIES

$6.6M

SECURITY & SAFETY
EQUIPMENT

$3.5M  Crime Prevention Services
$1.3M  Security/Safety Consulting
$441.2K  Fire Protection Equipment and Supplies
$414.8K  Police and Prison Equipment and Supplies
$375K  Armored Car Services
$306K  Defense System and Homeland Security Equipment, Weapons, and Accessories
$216K  Disaster Relief Services
$4.2K  Security, Fire, Safety, and Emergency Services

AGENCIES NEEDING THESE SERVICES

District of Columbia Public Schools  $1.3M
Metropolitan Police Department  $280.6K
Office of Neighborhood Safety and Engagement  $3.5M
Office of the Chief Financial Officer  $939.3K
Office of the District of Columbia Auditor  $4.2K
Office of the Inspector General  $10K
Washington Convention and Sports Authority  $523.6K
TOP TEN
POTENTIAL OPPORTUNITIES

Office of Human Rights
Office of the Chief Medical Examiner

$6M

$3.5M Consulting Services
$1.3M Professional Services
$1.2M Management Services
$52K Administrative Consulting
$14K Transcription Services: Academic, Braille, Legal, Medical, etc.

AGENCIES NEEDING THESE SERVICES

Department of Corrections $175.8K
Department of Forensic Sciences $100K
Department of Parks and Recreation $1.3M
District of Columbia Public Schools $1.3M
Office of Cable Television, Film, Music, and Entertainment $125K
Office of Human Rights $337.3K
Office of the Attorney General for the District of Columbia $415.5K
Office of the Chief Financial Officer $1.8M
Office of the Chief Medical Examiner $14K
Office of the District of Columbia Auditor $400K
TOP TEN POTENTIAL OPPORTUNITIES

LEGAL SERVICES

$5M

$3.6M  Legal Services Including Depositions and Expert Witness Testimony

$693.4K  Legal Consulting

$590K  Legal Services, Attorneys

$98K  Arbitration, Mediation, and Alternative Dispute Resolution Services

AGENCIES NEEDING THESE SERVICES

- Department of Corrections  $98K
- District of Columbia Retirement Board  $401.7K
- Office of Human Rights  $20K
- Office of the Attorney General for the District of Columbia  $3.6M
- Office of the Chief Financial Officer  $211.7K
- Office of the City Administrator  $100K
- Office of the People’s Counsel  $400K
- Public Employee Relations Board  $150K
TESTIMONIALS
“In 2020, we were awarded a Dream Grant, provided by DSLBD. This funding allowed us to make decisions about purchases and staffing that were not rooted in financial fear. We were able to hire new contractors, acquire new tools and software, and increase our working capacity.

Last year, with the help of our PTAC Specialist, we were also able to successfully get on the DC Supply schedule. And this year, we received assistance with contract research, and marketing to DC agencies, that resulted in our first BPA contract award.”

CBE Testimonials
“Plum Good LLC sells unique blends of spices, herbs, and teas. We became a District of Columbia Certified Business Enterprise (CBE) five years ago and there has been no looking back. With technical assistance and overall business support from the staff at DSLBD, our company has grown from a one-woman Ward 8 Farmer’s Market stall to hiring three employees living East of the River. The consistent information on CBE and Made in DC merchant workshops and opportunities have bolstered our skills, networking, and funding sources. We were awarded a concession at the DC Entertainment and Sports Arena (ESA), and recipients of a Dream Grant in Fiscal Year 2018. With the funds it provided, we purchased equipment to make Hot Pops (our original spicy popcorn) for customers.

Plum Good is the only concession at the Arena where you can buy a salad. We are dedicated to providing healthy food alternatives in our community. Post COVID-19, we’ve made a pivot to expand our e-commerce platform at www.tasteplumgood.com. This strategy employs social media marketing tips from DSLBD’s Innovation & Equitable Development Division series and is making a beneficial difference in our work to create new streams of income.”

CBE Testimonials
“It has always been my belief that the certified local business status is a marketplace designation, not a business definition. That said, the foundation upon which my business stands and many more like mine, is the CBE program. The Certified Business Enterprise (CBE) program has been an incubator for local business innovation, a conduit for leveling the playing field, and a tool for job creation for thousands of DC residents. While laser-focused on customer service and value-based contracting, the CBE program has enabled local businesses to develop the requisite skills, experience, and core competencies required to compete for and win substantive local business opportunities effectively. As local contractors, CBEs develop, socialize, and leverage crucial marketplace intelligence, and recruit, train, and employ highly educated and skilled local talent. This intellectual capital and talent are exported nationally and, often, globally.

DigiDoc has been a Certified Business Enterprise firm in the District since 2000. The program has allowed our organization to build an extensive professional network, develop specific marketplace skills, enhance, elevate performance, and leverage local talent while generating revenue. Also, the opportunity to contract and partner with non-CBE Prime contractors has enabled DigiDoc to expand beyond local markets and develop a national footprint in which we have reciprocal relationships, whereby the same prime contractor is now the subcontractor to us.

The opportunities afforded by the CBE program allow local CBEs to demonstrate equivalent on-time and on-budget performance while showcasing flexibility and innovation. The DC Department of Small and Local Business Development (DSLBD) team has always shown a willingness to support DigiDoc as a local DC-based firm through intentional, sustained engagement and active collaboration to create an overall local business ecosystem that enables us all to compete on a level playing field.”

CBE Testimonials

DigiDoc
Daryl Wiggins
“The CBE program has been a real benefit to me. Further, DSLBD has provided much mentorship and training in understanding the complexities involved with preparing my business to be qualified for and useful to the contracting opportunities and the businesses who have contracts and need CBE participation.

As the owner and operator of several small businesses located in multiple Wards (2, 5, 6, and 7) in the District, it has been a great relief to have the DSLBD support and the CBE Certification Program. Aside from being certified and enhancing our direct bids, the certification process and training have helped build a foundation to grow our opportunities and achieve credibility without denying such an opportunity. The support and experience mentoring have been a welcome breath of fresh air as their aim is our success – it shows in their follow-through and in the continued work to assist us in getting recognition and awards!”

CBE Testimonials
“My name is Socrates A. Cala’, and along with my brother, Roman A. Cala’, we own a District-based CBE business called ‘The CALPRO Group. We have enjoyed doing business in the District, neighboring areas, and internationally for over 30 years. Our family-owned meeting planning firm produces tradeshows, conferences, meetings, and special events and offers security services, staffing services, and entertainment services, amongst many other hospitality industry services.

After the devastating halt that the COVID-19 pandemic took on our hospitality business in 2020, we found ourselves immediately pivoting to provide and add other relevant services to keep our over 80% DC resident staff force employed. Previous positive and successful coaching that DSLBD and their technical arm PTAC provided our company helped lay the groundwork to launch these new services. We added services to our wheelhouse. Due to the relevant adjustments and innovative support programs that DSLBD has continued to cultivate, we have again successfully participated in the DC Government market with our current and pivoted services.

We are looking forward to using the “Green Book” as we have done in the past to flush out opportunities that our current services can participate in and also inject our pivoted services. Family is important to us, as brothers, and the culture of our business. We definitely feel that the Mayor Muriel Bowser’s Administration, Director Kristi Whitfield, the DSLBD team, and the District business community they support are all part of our true family. Thank you for all your continued hard work to make sure that our small businesses have the resources and the tools to participate in all DC opportunities.”
“The main thing I have to say about DSLBD – and the people who lead the agency and its programs – is that they want you and your business to succeed. In everything they do – from funding programs that uplift small businesses in marginalized communities, to providing a variety of support and advisory services, and to inviting input from the audiences served, DSLBD displays understanding and openness to collaborating with the people it helps.

Every person I have ever dealt with at DSLBD has provided excellent and respectful service – from walking me through Haul Masters’ CBE application process to supporting me in applying for various grants and opportunities. Not every government agency welcomes your phone calls, remembers your name, and treats you like a valued client. At DSLBD, that is the rule, not the exception.”
“As a relatively new CBE which provides training and website accessibility testing services, I have been impressed with the current staff at DLSBD. Whenever I have a call or send an email, I am responded to with accurate information quickly. The team has always exhibited patience, empathy, and an understanding that this is all very new to many of us new entrepreneurs.

I have participated in many DSLBD training workshops, and the PTAC - CBE Speaker Series, and every instructor, including Ariel Giles, has been outstanding. The courses have been timely, productive, and very informative. DSLBD has helped me to secure business, respond to RFPs, and win business! The DSLBD Small Biz Quarterly is also a welcomed resource to small businesses!

As a small business owner, I am a sponge for information that will help me grow my business, especially during this turbulent and chaotic time. Being a CBE has also helped me to win business with other companies as the certification validates you as a business and gives you credibility. Results One LLC received one of its first contracts as a subcontractor to a large CBE due to being a CBE! This opportunity gave us the much-needed past performance that so many small businesses need.

The Green Book has also helped me identify agencies with training and professional development budgets. As a result, I have had the benefit of holding several meetings with some of the agencies!

DSLBD, under the leadership of Director Kristi Whitfield, has “taken on the challenge of identifying and implementing new ways to help small businesses in DC to have their fair shot at opportunities.” I am thrilled with all of her work on the new reforms to the CBE Law that, as Director Whitfield says, “will keep local dollars local.” I am very excited about the impact this reform may potentially have on my small business.”

CBE Testimonials
“Becoming a Certified Business Enterprise (CBE) with the District was a big game-changer for us as a small company. Over the past four years, our revenue has increased by over 400%, primarily driven off by CBE-based opportunities with the District Government.

The work that DSLBD does is critical to ensuring that District tax dollars are being spent with small business owners in the District. The CBE program has allowed us to grow and develop so that we can compete for more opportunities across the country.

For any DC-based business owners out there who are interested in pursuing government contracts, I highly recommend applying for the CBE program and taking advantage of DSLBD’s various workshops.”
“Government contract opportunities are more important now than ever before for small businesses. An agency like DSLBD plays a vital role in helping small local businesses access opportunities. I appreciate having the ability to speak to someone at DSLBD to discuss an agency’s contracting needs. Ms. Whitfield and Mr. Edwards are spearheading positive changes for small businesses in the city.

DC is a wonderful city to start and build a business. Mayor Bowser has stated that small businesses are the lifeblood of the city. DC provides many opportunities that enable small businesses to grow through contracting. It takes hard work to create success in business and contracting requires a degree of patience. You must familiarize yourself with the agencies in the city and their contracting staff. Start by researching how your business can benefit an agency.”
“I am Cora Williams, President/CEO and Founder of Ideal Electrical Supply (T/A Ideal Electric). Ideal Electric was founded and incorporated in the District of Columbia 30 years ago. Our headquarters and warehouse are located in northeast DC, Ward 5. I tell my staff constantly that we are very blessed to still be here, as it takes more than hard work to be successful.

Additionally, we must have strong community, customer, vendor and employee relationships. District government agencies (including DSLBD and Councilmember Kenyan McDuffie) have always made themselves available to discuss a wide variety of issues (the good, the bad, and the ugly). This continued communication has been instrumental and extremely beneficial to the growth of our firm.”
HOW TO USE THIS GUIDE

GUIDE OVERVIEW

The Green Book — coupled with the online resource greenbookdc.com — is designed to help Small Business Enterprise (SBE) business owners:

**Understand the Government of District of Columbia’s:**

- Goal for spending its Fiscal Year 2021 budget with SBEs via agencies subject to monitoring (summary page 9; agency detail pages (43 to 130); and
- Progress on spending its Fiscal Year 2021 budget with SBEs subject to monitoring (summary page 9).

**Learn How to Use the Data in this Guide and at greenbookdc.com to:**

- Understand the types of products and services sought by the D.C. Government;
- Locate current and pending contract opportunities for these products and services;
- Consider whether to expand a business to compete for contracts that request products/services similar to its current business model; and
- Connect with free, in-depth contracting assistance to help small and local businesses build their capacity to compete effectively for D.C. Government contracts.

WHICH AGENCIES ARE INCLUDED IN THE GUIDE?

There are 88 Monitored Agencies included in this guide.

Monitored Agencies have budgets with expenditures that can be spent with SBEs and will be monitored to determine if they meet their annual SBE Spending Goal. Review the list of these agencies on pages 40 to 42, and their individual agency detail on pages 43 to 130.

Non-monitored Agencies or Funds do not have an expendable budget and are not required to participate in the D.C. Government’s SBE goal-setting process.

WHAT ARE SMALL BUSINESS ENTERPRISES (SBEs)?

This guide focuses on Small Business Enterprises (SBEs). SBE is a subcategory of the D.C. Government’s Certified Business Enterprise (CBE) program that gives certified businesses a preference when bidding on D.C. Government contracts.

To be certified as an SBE, a business must demonstrate that they are local and receive the Local Business Enterprise (LBE) designation. Then, the business must demonstrate that it is independently owned, operated, and controlled; meets the U.S. Small Business Administration definition of a small business; and has not exceeded DSLBD thresholds for annualized gross receipts over the past three years.
1. FY21 BUDGET Details

**Total Budget**: is the Fiscal Year 2021 (FY21) Total Appropriated Monitored Budget, which includes operating and capital dollars. FY21 begins October 1, 2020 and ends September 30, 2021. FY21 BUDGET information published in this book is current as of October 30, 2020. For the most current data, please visit greenbookdc.com.

**Personnel & Fixed Costs**: are the expenditures for agency staff salaries, utilities, rent, and other fixed costs that cannot be contracted out to SBEs. These costs are not subject to the SBE spending requirement. These are also called Automatic Exclusions.

**Expenditures that agencies proposed and DSLBD confirmed are not SBE eligible & Anticipated Transfers**: This amount is also referred to as Special Exceptions and comprises the types of expenditures listed below. During FY21, agencies may report that some of these funds are contracts for which SBEs may apply. DSLBD will update the agency’s online record at greenbookdc.com.

a) **Anticipated Transfers**: are funds that one agency will transfer to another agency for services. For example, the transfer of funds from an agency to the Office of Chief Technology Officer to provide technology upgrades.

b) **Reasons to approve Special Exceptions** are outlined in 27 DCMR 830.6 and approved by the DSLBD Director, which may include:
   - No SBEs are available to provide the product/service due to lack of availability, interest and/or business capacity;
   - Local or federal law controlling the expenditure of the funds (such as Medicaid services);
   - Proprietary products/services that are owned by another entity or require special licensure (such as LexisNexis subscription service); and
   - Specialized services that require specific expertise unique to a particular agency (such as biologists to support watershed restoration efforts).

c) **Waivers**: District Government contracts exceeding $250,000 require a 35 percent subcontracting set-aside with SBEs. Subcontracting requirements may be waived by the Department of Small and Local Business Development (DSLBD) if an agency submits an official waiver request to DSLBD justifying why the requirement cannot be met by SBEs.

Businesses are encouraged to review the detailed records for this budget category at greenbookdc.com to identify potential areas in which to expand their business and pursue contract opportunities.
2. FY21 SBE Spending Goal & Calculation
The FY21 SBE Spending Goal is the minimum amount that each D.C. government agency is required to spend with SBEs between October 1, 2020 and September 30, 2021. The goal is set by dividing the Expendable Budget in half (50%). Goals will be adjusted throughout the year based on budget changes and adjustments (ADJUSTED GOAL).

3. FY21 SBE Spending Goal & Calculation
Annually, agencies report how they plan to spend their procurement dollars on various products and services. They update their forecasted spending plans throughout the year.

This guide highlights some of the Planned Acquisitions by category and includes the associated NIGP/commodity code. These highlighted examples may be of particular interest to SBEs because:

• in the past agencies indicated they could not find SBEs for the product/service; or
• these are products/services that SBEs could provide directly, via subcontracting with primes, teaming with other CBEs and/or building the business’ capacity.

FY21 Planned Acquisitions Highlights data published in this book is current as of November 25, 2021. For the most current data, please visit greenbookdc.com.

4. Previous Fiscal Years’ SBE Spending
The SBE Spending is the total amount of funds that an agency spent with SBEs. The amounts for FY17, FY18 and FY19 are final (audited and verified).

The FY20 Preliminary SBE Spending amounts included herein are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited, which are subject to change based on final adjustments and modifications to the District’s accounting records in preparation for the District of Columbia 2020 Comprehensive Annual Financial Report (CAFR).

Agencies SBE spending amounts may vary year to year depending on several factors including:

• Priorities specific to a fiscal year;
• Overall budget increases and decreases, such as technology upgrades or other mission-critical procurements that may be funded in one fiscal year but not the next; and
• The source of the funds received may have a restricted use and is not available to SBEs.

Goals will be adjusted throughout the year based on budget changes and adjustments.
To view the FY20 Adjusted SBE Spending Goal and Actual SBE Spending based on final, audited data, visit greenbookdc.com in February 2021 and click Reporting.

Requirements Behind the SBE Goal Setting and Spending
To read the full text of the policy and legislation governing the SBE goal setting, agency spending requirements and the CBE program, visit greenbookdc.com and click Review Agency SBE Requirements.
WHY DO CERTAIN DSLBD DOCUMENTS REFERENCE CBE SPENDING GOALS?

Prior to the 2014 Small and Certified Business Enterprise Development and Assistance Amendment Act, all CBEs received equal preference for District contracts and procurements. The 2014 act added priority to SBEs. Public recognition of the program has continued to follow the term CBE. While DSLBD has implemented the update in the law, rebranding of the spending goal to match the new priority will take time.

WHAT IS A CBE?

- **Procurement Preference.** CBEs are registered companies with the Department of Small and Local Business Development (DSLBD) and receive preference in District Government contracting and procurement.

- **Certification Categories.** To become certified, a business must meet the requirements of an LBE, a Local Business Enterprise, by demonstrating the business is headquartered in the District and that more than fifty percent of employees, owners, or assets or gross receipts reside in the District of Columbia.

- **Subcategory.** CBEs can apply for additional certifications to receive added preference in procurement, including Small, Disadvantaged, Resident-Owned, Longtime Resident, Enterprise Zone, Veteran-Owned, and Local Manufacturing.

WHAT IS A SBE?

- **Procurement Preference.** SBEs are a CBE subcategory. District agencies monitored by DSLBD are subject to an annual SBE spending goal requirement, and SBEs receive preference within set-aside procurements.

- **Certification Requirements.** To be certified as an SBE, a business must demonstrate that they are: local; independently owned, operated, and controlled; meet the U.S. Small Business Administration definition of a small business; and have not exceeded DSLBD thresholds for annualized gross receipts over the past three years.

- **Agency Requirements.** While agencies have SBE spending requirements, if no SBEs are available to complete work, agencies must spend with CBEs.
CONTRACTING ASSISTANCE

This guide is part of a larger suite of services that the District offers to connect SBEs to procurement opportunities.

1. Finding Contract Opportunities Using greenbookdc.com

DSLBD is dedicated to maximizing SBE participation by linking existing SBEs to contracting opportunities. The Green Book DC website (greenbookdc.com) is a comprehensive and robust undertaking by DSLBD to provide CBEs a one-stop shop for all contracting and procurement needs.

2. Available Assistance to Help SBEs Compete for Contract Opportunities

DSLBD’s D.C. Procurement and Technical Assistance (DC PTAC) program offers free, in-depth contracting assistance to qualified D.C. businesses. Once SBEs meet DC PTAC requirements, they may work with PTAC contracting specialists to expand their business to identify and compete for local and federal contract opportunities.

Requirements: Must have a business plan, have a DUNS number, be a registered business with DCRA, and have past performance (government preferred). People often have the misconception that any business can work with PTAC, but they must meet the requirements.

Contact DC PTAC at 202.727.3900 or dslbd.dc.gov/ptac.

OCP Ombudsman

The Office of Contracting and Procurement (OCP) Ombudsman provides contractors and subcontractors performing work or providing services under a District contract a fair, informal, impartial and confidential voice through which they may communicate their complaints and concerns regarding contracting and procurement.

Contact OCP Ombudsman William Peter Teague (Pete) at 202.724.4197 or William.Teague2@dc.gov.

3. Worksheet

DSLBD created a worksheet (page 38) as a companion tool to help SBEs use this book and CBEconnect.dc.gov to find and prepare for DC Government contracts. Download a fillable version of this form at greenbookdc.com/worksheet.

HOW TO FIND AN AGENCY’S CONTRACT OPPORTUNITIES

Visit greenbookdc.com

Click FIND OPPORTUNITIES

Current Contracts open for bid

Potential Business Expansion Opportunities to provide products/services for which agencies are seeking waivers

FY21 Planned Acquisitions

WORKSHEET

A companion tool to help SBEs use this book. Visit greenbookdc.com to find and prepare for DC Government contracts. Download a fillable version of this form at greenbookdc.com/worksheet.

<table>
<thead>
<tr>
<th>1</th>
<th>PRODUCTS &amp; SERVICES: What products/services does your business sell?</th>
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<tbody>
<tr>
<td>2</td>
<td>NIGP CODES: Look up at esp.dc.gov/page/nigp-commodity-codes</td>
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<th>968-88-00</th>
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</table>

<table>
<thead>
<tr>
<th>3</th>
<th>SIMILAR PRODUCTS/SERVICES: What related products/services could my business provide if I expanded my business? Visit esp.dc.gov/page/nigp-commodity-codes. Search using the first 3 digits of the above code(s) that you wrote above in Step 2. Use Step 7 to note ways your business may need to expand.</th>
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<tr>
<td>SNOW REMOVAL</td>
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## WORKSHEET

A companion tool to help SBEs use this book. Visit greenbookdc.com to find and prepare for DC Government contracts. Download a fillable version of this form at greenbookdc.com/worksheet.

<table>
<thead>
<tr>
<th><strong>PRODUCTS &amp; SERVICES:</strong> What products/services does your business sell?</th>
<th><strong>NIGP CODES:</strong> Look up at ocp.dc.gov/page/nigp-commodity-codes</th>
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</thead>
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<td>TREE REMOVAL</td>
<td><strong>968-88-00</strong></td>
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<tr>
<th><strong>SIMILAR PRODUCTS/SERVICES:</strong> What related products/services could my business provide if I expanded my business? Visit ocp.dc.gov/page/nigp-commodity-codes. Search using the first 3 digits of the above code(s) that you wrote above in Step 2. Use Step 7 to note ways your business may need to expand.</th>
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<tbody>
<tr>
<td>GRAFFITI REMOVAL</td>
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<tr>
<td>SNOW REMOVAL</td>
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</tbody>
</table>

| **CURRENT CONTRACTS:** Which contracts are out for bid that seek products/services that my business already provides? Visit greenbookdc.com and click Find Opportunities. |

<table>
<thead>
<tr>
<th>Name of Opportunity</th>
<th>Solicitation #</th>
<th>Closing Date</th>
<th>Contracting Officer</th>
</tr>
</thead>
</table>

| **WAIVERS:** Are agencies requesting not to spend funds with SBEs for products/services that I provide? Visit greenbookdc.com and click Find Opportunities. |

<table>
<thead>
<tr>
<th>Name of Opportunity</th>
<th>Waiver #</th>
<th>Comments Deadline</th>
<th>Contracting Officer Email</th>
</tr>
</thead>
</table>

| **PLANNED ACQUISITIONS:** Are agencies planning to purchase products/services that I provide? Visit greenbookdc.com and click Find Opportunities. |

<table>
<thead>
<tr>
<th>Project</th>
<th>Agency</th>
<th>NIGP Code</th>
<th>Contracting Officer Email</th>
</tr>
</thead>
</table>

| **BUSINESS GROWTH STRATEGY:** How should I prepare my business to compete for contracts? For example: hire staff, buy equipment, team/subcontract, get certified, research market. Contact the DC Procurement Technical Assistance Center for assistance at 202.727.3900 or dslbd.dc.gov/ptac |

For in-depth contracting assistance, contact DSLBD’s DC Procurement Technical Assistance Center (DC PTAC) at **202.727.3900** or dslbd.dc.gov/ptac.
FY21 MONITORED AGENCIES
**AGENCIES MONITORED FOR FY21 SBE SPENDING**

SBE Spending will be adjusted throughout the year based on budget changes and adjustments. To review the most current agency budget and SBE spending goal, visit greenbookdc.com. This data is current as of October 30, 2020.

<table>
<thead>
<tr>
<th>Agency Name</th>
<th>Agency Code</th>
<th>FY21 SBE Spending Goal</th>
<th>Page No.</th>
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<td>District of Columbia Sentencing Commission</td>
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<td>Agency Name</td>
<td>Agency Code</td>
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<td>Office of the Chief Financial Officer</td>
<td>ATØ</td>
<td>$13,943,349</td>
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<tr>
<td>Office of the Chief Medical Examiner</td>
<td>FXØ</td>
<td>$344,047</td>
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<td>TOØ</td>
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<td>Office of the City Administrator</td>
<td>AEØ</td>
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<tr>
<td>Office of the Deputy Mayor for Education</td>
<td>GWØ</td>
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<tr>
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<td>HGØ</td>
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<td>EBØ</td>
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<td>Office of the Inspector General</td>
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<td>AAØ</td>
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<td>DJØ</td>
<td>$635,558</td>
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<tr>
<td>Office of the Secretary</td>
<td>BAØ</td>
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<td>Office of the Tenant Advocate</td>
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<td>FOØ</td>
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<tr>
<td>Office of Zoning</td>
<td>BJØ</td>
<td>$123,920</td>
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<tr>
<td>Public Employee Relations Board</td>
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<td>$1,213,006</td>
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<tr>
<td>Real Property Tax Appeals Commission</td>
<td>DAØ</td>
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<tr>
<td>Special Education Transportation</td>
<td>GOØ</td>
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<td>University of the District of Columbia</td>
<td>GFØ</td>
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<tr>
<td>Washington Convention and Sports Authority</td>
<td>ESØ</td>
<td>$12,839,482</td>
<td>130</td>
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</table>
The mission of the Advisory Neighborhood Commissions (ANC) is to advise the District government on matters of public policy, including decisions regarding planning, streets, recreation, social service programs, health, safety, and sanitation in respective neighborhood areas. This mission, supported by the Office of ANCs in the Agency Management program, includes reviewing and making recommendations on zoning changes, variances, public improvements, licenses, and permits of significance for neighborhood planning and development.

**FY21 SPENDING GOAL**

- **Goal:** $133.4K
- **Total:** $266.7K

**TOTAL FY21 BUDGET**

$1,630,234

- $563.8K
- $799.7K

**PRODUCT/SERVICE NIGP CODES**

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
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</thead>
<tbody>
<tr>
<td>Educational Services</td>
<td>918-38-00</td>
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<tr>
<td>Technology</td>
<td>918-71-00</td>
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**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>SBE Spending</th>
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<tbody>
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<td>FY20</td>
<td>$0.4K</td>
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</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
ALCOHOLIC BEVERAGE REGULATION ADMINISTRATION


The mission of the Alcoholic Beverage Regulation Administration (ABRA) is to support the public’s health, safety, and welfare through the control and regulation of the sale and distribution of alcoholic beverages.

$255,439
FY 21 SPENDING GOAL

Total: $510.9K

Goal: $255.4K

$10,615,389
TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $510,878, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

PRODUCT/SERVICE | NIGP CODES
---|---
Communications Advertising Agency Services 915-01-10
Construction Painting Services 910-54-35
Educational Services Educational Research Services 924-19-00
Equipment Copiers, Bond (Plain) Paper Type, New 600-38-25
Copy Machine Maintenance and Repair 939-27-00

PRODUCT/SERVICE | NIGP CODES
---|---
Office Supplies Furniture, Office and File 425-48-10
Professional Services Transcription Services: Academic, Braille, Legal, Medical, Etc. 961-72-00
Translation Services, Multiple Languages 961-75-50
Technology Computer System (CPU, Monitor, and Keyboard) 204-53-27

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>SBE Expenditures</th>
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<tbody>
<tr>
<td>FY17</td>
<td>$226.7K</td>
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<tr>
<td>FY18</td>
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<td>FY19</td>
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<tr>
<td>FY20</td>
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</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The Board of Elections, a chartered independent agency, is comprised of a three-member Board along with a small, dedicated staff that carries out the agency’s mission. The mission of the Board is to enfranchise eligible residents, conduct elections, and assure the integrity of the electoral process as mandated by both federal and local laws.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $385,646, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
$117,124
FY 21 SPENDING GOAL

Goal: $117.1K
Total: $234.2K

$3,134,276
TOTAL FY21 BUDGET

Personnel and Fixed Costs
(not subject to SBE spending goal)

Expenditures that are not SBE eligible

Planned Acquisitions: SBE Eligible
(50% + Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $234,249, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

PRODUCT/SERVICE NIGP CODES

Office Supplies
Accessories, Cubicle Furniture System 425-94-18

Professional Services
Labor, Miscellaneous 961-96-40

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
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<tbody>
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<td>FY18</td>
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<td>FY19</td>
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<td>FY20</td>
<td>$61.9K</td>
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</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Child and Family Services Agency is to ensure the safety, permanence, and well-being of abused and neglected children in the District of Columbia and to strengthen their families.

**FY 21 SPENDING GOAL**

- **Goal:** $5.0M
- **Total:** $9.9M

**TOTAL FY21 BUDGET**

- **$226,607,910**

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $990,514, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**PRODUCT/SERVICE**

- Human Services
- Office Supplies

**NIGP CODES**

- Human Services 952-59-00
- Office Supplies, General 615-60-40

**TOTAL FY21 BUDGET**

- $226,607,910

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**PRODUCT/SERVICE**

- Support Services
- Human Services
- Investigation Services

**TOTAL**

- Support Services $15,348,361
- Human Services $3,363,768
- Investigation Services $2,539,678

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports, and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Contract Appeals Board (CAB) is to provide an impartial, expeditious, inexpensive, and knowledgeable forum for the hearing and resolving of contractual disputes, protests, debarments, and suspensions involving the District and its contracting communities.

**FY21 SPENDING GOAL**

- **Goal:** $12.4K
- **Total:** $24.8K
- **Total FY21 Budget:** $1,779,796

**PRODUCT/SERVICE NIGP CODES**

- **Human Resources**
  - Personnel Services, Temporary: 962-69-41

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

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<th>Spending Goal</th>
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<td>FY20</td>
<td>$122.3K</td>
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Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.

For definitions and details about the information on this page, please refer to pages 33-39.
The Corrections Information Council (CIC) is mandated by the federal and District governments to monitor and inspect the prisons, jails, and halfway houses where District residents convicted of D.C. Code offenses are incarcerated. The facilities to be monitored and inspected include all Federal Bureau of Prisons facilities, Department of Corrections facilities, and contract facilities where District residents are incarcerated. The CIC reports its findings and commendations on conditions of confinement to the Mayor, City Council, the District’s Congressional representatives, corrections agency heads, and the community.

$21,001
FY 21 SPENDING GOAL

Goal: $21K
Total: $42K

$877,940
TOTAL FY21 BUDGET

Personnel and Fixed Costs (not subject to SBE spending goal)
Expenditures that are not SBE eligible
Planned Acquisitions: SBE Eligible (50% = Goal)
Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $42,001, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
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For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Criminal Justice Coordinating Council (CJCC) is to serve as the District of Columbia’s forum for District and federal members to identify cross-cutting, local criminal and juvenile justice system issues and achieve coordinated solutions for the criminal and juvenile justice systems. CJCC also facilitates and supports member-identified priorities, strategies, and initiatives that will improve public safety and the related criminal and juvenile justice services for District of Columbia residents, visitors, victims, and justice-involved individuals.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $1,331,289, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE | NIGP CODES
--- | ---
Professional Services |  
Transcription Services: Academic, Braille, Legal, Medical, Etc. 961-72-00
Technology |  
Data Processing Software, Mini/Mainframe Computer 209-37-00
Consultant Services, Computer Systems/Networking 918-28-10
Desktop Publishing Services 920-26-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE | TOTAL
--- | ---
Application, Infrastructure, Hosting and Cloud Computing Services | $80,878

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

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</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Commission on the Arts and Humanities (CAH) is to provide grants, programs, and educational activities that encourage diverse artistic expressions and learning opportunities so that all District of Columbia residents and visitors can experience the District’s rich arts and humanities community.

### FY 21 SPENDING GOAL

**Goal:** $257.6K  
**Total:** $515.3K

### TOTAL FY21 BUDGET

$38,725,884

### FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $515,274, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

#### PRODUCT/SERVICE  NIGP CODES

**Communications**  
Advertising Consulting 918-07-00  
Document Management  
Print-On-Demand Printing Services 966-76-00

**Educational Services**  
Education and Training Consulting 918-38-00

**Human Resources**  
Organizational Development Consulting 918-85-00

**Office Supplies**  
Miscellaneous Promotional Items, Imprinted 037-52-56  
Office Supplies, General 615-60-40

**Professional Services**  
Transcription Services: Academic, Braille, Legal, Medical, Etc. 961-72-00  
Arts Services (Cultural, Design, Visual, Etc.) 962-07-00

**Technology**  
Microcomputers, Laptop 204-54-46

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

### SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>Spending</th>
<th>NIGP CODES</th>
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<tbody>
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<tr>
<td>2019</td>
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<td>2018</td>
<td>$920.8K</td>
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<tr>
<td>2017</td>
<td>$403.4K</td>
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</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.

D.C. Commission on the Arts and Humanities
website: dcarts.dc.gov | email: cah@dc.gov | phone: 202.724.5613 | address: 200 1 Street SE, Suite 1400, Washington, DC 20003
The mission of the DC Department of Human Resources (DCHR) is to strengthen individual and organizational performance and enable the District government to attract, develop, and retain a highly qualified, diverse workforce.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $3,044,321, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of Risk Management (ORM) is to reduce the probability, occurrence, and cost of risk to the District of Columbia government through the provision of risk identification and insurance analysis and support to District agencies, and by efficiently and fairly administering the District’s public sector Workers’ Compensation, Tort Liability, and Insurance programs.

NY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $191,852, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

Potential Business Growth Opportunities
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

Spendings with SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17 | $99.6K
FY18 | $114.6K
FY19 | $185.9K
FY20 | $135.3K

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.

NY21 SPENDING GOAL

Goal: $95.9K
Total: $191.9K

$4,266,384 TOTAL FY21 BUDGET

PRODUCT/SERVICE NIGP CODES
Office Supplies
Organizers, Desk Supply 615-33-45

Technology
Computers, Parts and Supplies 998-29-00

Website: orm.dc.gov | Email: orm@dc.gov | Phone: 202.727.8600 | Address: 441 4th Street NW, Suite 800 South, Washington, DC 20001

Review SBE goal calculation formula and agency budget details at greenbookdc.com.
The mission of the District of Columbia State Board of Education (SBOE) is to provide policy leadership, support, advocacy, and oversight of public education to ensure that every student is valued and gains the skills and knowledge necessary to become an informed, competent, and contributing global citizen.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $260,710, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communications</td>
<td></td>
</tr>
<tr>
<td>Advertising Agency Services</td>
<td>915-01-10</td>
</tr>
<tr>
<td>Document Management</td>
<td></td>
</tr>
<tr>
<td>Graphic Design Services for Printing</td>
<td>965-46-00</td>
</tr>
<tr>
<td>Photocopying Services</td>
<td>966-18-54</td>
</tr>
<tr>
<td>Educational Services</td>
<td></td>
</tr>
<tr>
<td>Educational/Training Services</td>
<td>924-00-00</td>
</tr>
<tr>
<td>Office Supplies</td>
<td></td>
</tr>
<tr>
<td>Office Supplies, General</td>
<td>615-60-40</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Services</td>
<td></td>
</tr>
<tr>
<td>Analytical Studies and Surveys</td>
<td>918-12-00</td>
</tr>
<tr>
<td>Interpreter Services</td>
<td>961-46-00</td>
</tr>
<tr>
<td>Translation Services, Multiple Languages</td>
<td>961-75-50</td>
</tr>
<tr>
<td>Technology</td>
<td></td>
</tr>
<tr>
<td>Microcomputers, Laptop</td>
<td>204-54-46</td>
</tr>
</tbody>
</table>

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising Agency Services</td>
<td>$28,000</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>17</td>
<td>$38.7K</td>
</tr>
<tr>
<td>18</td>
<td>$54.5K</td>
</tr>
<tr>
<td>19</td>
<td>$62.8K</td>
</tr>
<tr>
<td>20</td>
<td>$59.6K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of Aging and Community Living (DACL) is to advocate, plan, implement, and monitor programs in health, education, and social services that promote longevity, independence, dignity, and choice for older District residents (age 60 plus), people with disabilities (age 18 to 59), and their caregivers.

**FY21 Spending Goal**

- **Goal**: $3.4M
- **Total**: $6.8M
- **Personnel and Fixed Costs (not subject to SBE spending goal)**: $3.41M
- **Expenditures that are not SBE eligible**: $1.4M
- **Planned Acquisitions: SBE Eligible (50% = Goal)**: $11.4M

**Total FY21 Budget**: $52,293,743

**FY21 Planned Acquisitions (Select Highlights)**

This agency’s FY21 Planned Acquisitions total approximately $6,811,279, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**Product/Service**

- **Communications**
  - Public Information Services 915-73-00
- **Human Services**
  - Elderly Assistance Services 952-40-20
- **Office Supplies**
  - Office Supplies, General 615-60-40
- **Professional Services**
  - Labor, Miscellaneous 961-96-40
- **Technology**
  - Microcomputers, Desktop or Tower Based 204-53-00

**Potential Business Growth Opportunities**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**Spending with SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>Total SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$3.0M</td>
</tr>
<tr>
<td>FY18</td>
<td>$4.3M</td>
</tr>
<tr>
<td>FY19</td>
<td>$3.8M</td>
</tr>
<tr>
<td>FY20</td>
<td>$2.8M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
DEPARTMENT OF BEHAVIORAL HEALTH

website: dbh.dc.gov | email: dbh@dc.gov | phone: 202.673.2200 | address: 64 New York Avenue NE, 3rd Floor, Washington, DC 20002

The mission of the Department of Behavioral Health (DBH) is to support prevention, treatment, resiliency, and recovery for District residents with mental health and substance use disorders through the delivery of high-quality, integrated services.

FY21 SPENDING GOAL

$26,792,749

Goal: $26.8M

Total: $53.6M

$169.7M

$92.3M

$315,357,505

TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $53,585,497, may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE NIGP CODES

Apparel
Pants, Disposable, General Purpose 200-19-65
Personal Protective Equipment Ensemble 200-31-58

Construction/Facility Maintenance Supplies
Janitorial Supplies, General Line 485-00-00

Educational Services
Educational/Training Services 924-00-00

Facility Maintenance
Locksmith Services 910-48-46

Food Services
Food, Sale Of Surplus and Obsolete Items 998-44-00

Health Care Services
Health Related Services 948-00-00
Tests, Clinical Laboratory, Drug Screening 948-55-84

Health Care Services
Nurse Staffing, Supplemental 948-64-52
Psychologists/Psychological and Psychiatric Services 948-76-00

Professional Services
Administrative Support, Consulting Services 918-06-10

Technology
Consultant Services, Computer Systems/Networking 918-28-10

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE TOTAL

Assisted Living Services $6,811,778
Mental Health Services: Vocational, Residential, Etc. $1,583,447
Dental Equipment and Supplies $910,039

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY17 $12.4M
FY18 $12.0M
FY19 $10.5M
FY20 $13.9M

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Department of Consumer and Regulatory Affairs (DCRA) protects the health, safety, economic interests, and quality of life of residents, businesses, and visitors in the District of Columbia by ensuring code compliance and regulating business.

FY 2021 Spending Goal

$7,717,056

Total: $15.4M

Goal: $7.7M

$73,715,960

TOTAL FY21 BUDGET

FY 21 Planned Acquisitions (Select Highlights)

This agency’s FY 21 Planned Acquisitions total approximately $15,434,111, which may include potential opportunities for SBEs. Review all FY 21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

Product/Service NIGP Codes

Construction
- Building Construction, Residential 909-23-00

Educational Services
- Educational Services, Alternative 924-18-00
- Assessment, Observation Of Skills 924-20-10

Office Supplies
- Envelopes, Coin, Open End, Plain Rigid Set Up Box 310-24-30
- Folders, Hanging File 615-43-13
- Paper, Copier, Multi-Purpose 645-33-37

Technology
- Microcomputer Server, Hardware and Software 204-55-50
- Data Processing, Computer, Programming, and Software Services 920-00-00
- Software Maintenance/Support 920-45-00
- Maintenance and Support, Software, Mainframe 920-45-31

Potential Business Growth Opportunities

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

Spending with SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.
The mission of the District of Columbia Department of Corrections (DOC) is to provide a safe, secure, orderly, and humane environment for the confinement of pretrial detainees and sentenced inmates, while affording those in custody meaningful rehabilitative opportunities for successful community reintegration.

## FY21 Planned Acquisitions (Select Highlights)

This agency’s FY21 Planned Acquisitions total approximately $6,277,802, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Total FY21 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td></td>
</tr>
<tr>
<td>Clothing (Apparel) and Accessory Manufacturing Services</td>
<td>967-34-00</td>
</tr>
<tr>
<td>Document Management</td>
<td></td>
</tr>
<tr>
<td>Print-On-Demand Printing Services</td>
<td>966-76-00</td>
</tr>
<tr>
<td>Educational Services</td>
<td></td>
</tr>
<tr>
<td>Educational/Training Services</td>
<td>924-00-00</td>
</tr>
<tr>
<td>Facility Maintenance</td>
<td></td>
</tr>
<tr>
<td>Laundry Management Services</td>
<td>958-64-00</td>
</tr>
<tr>
<td>Human Resources</td>
<td></td>
</tr>
<tr>
<td>Employment Agency and Search Firm Services</td>
<td>961-30-00</td>
</tr>
<tr>
<td>Legal Services</td>
<td></td>
</tr>
<tr>
<td>Arbitration, Mediation, and Alternative Dispute Resolution Services</td>
<td>961-05-00</td>
</tr>
<tr>
<td>Legal Services Including Depositions and Expert Witness Testimony</td>
<td>961-50-00</td>
</tr>
<tr>
<td>Office Supplies</td>
<td></td>
</tr>
<tr>
<td>Accessories, Desk</td>
<td>615-33-01</td>
</tr>
<tr>
<td>Office Supplies, General</td>
<td>615-60-40</td>
</tr>
<tr>
<td>Professional Services</td>
<td></td>
</tr>
<tr>
<td>Administrative Support, Consulting Services</td>
<td>918-06-10</td>
</tr>
<tr>
<td>Waste Management</td>
<td></td>
</tr>
<tr>
<td>Waste Management Services</td>
<td>958-96-00</td>
</tr>
</tbody>
</table>

### Potential Business Growth Opportunities

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Total FY21 Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health Care Services</td>
<td></td>
</tr>
<tr>
<td>Uniforms, Blended Fabric</td>
<td>$29,876,540</td>
</tr>
<tr>
<td>Bedding, All Types, Maintenance and Repair</td>
<td>$902,154</td>
</tr>
<tr>
<td>Quality Assurance/Control Consulting</td>
<td>$374,788</td>
</tr>
<tr>
<td>Arbitration, Mediation, and Alternative Dispute Resolution Services</td>
<td>$175,834</td>
</tr>
<tr>
<td>Intelligent Transportation System Software</td>
<td>$3,138,901</td>
</tr>
<tr>
<td>Snow and Ice Removal Services</td>
<td>$98,000</td>
</tr>
</tbody>
</table>

## Spending with SBEs

The Fiscal Year 2020 SBE expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$7.9M</td>
</tr>
<tr>
<td>FY18</td>
<td>$6.8M</td>
</tr>
<tr>
<td>FY19</td>
<td>$8.2M</td>
</tr>
<tr>
<td>FY20</td>
<td>$9.3M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Department of Employment Services (DOES) puts people to work. DOES achieves its mission by providing the necessary tools for the District of Columbia workforce to become more competitive using tailored approaches to ensure that workers and employers are successfully paired. DOES also fosters and promotes the welfare of job seekers and wage earners by ensuring safe working conditions, advancing opportunities for employment, helping employers find qualified workers, and tracking labor market information and other national economic measurements impacting the District of Columbia.

**FY21 SPENDING GOAL**

$14,995,183

**FY21 BUDGET**

$163,607,205

**Total:** $30M

**Goal:** $15M

Personnel and Fixed Costs

(50% = Goal)

Expenditures that are not SBE eligible

$112.9M

$20.7M

**PRODUCT/SERVICE NIGP CODES**

**Apparel**

Shirts, Tee, Men’s and Boy’s, 100% Cotton Jersey Knit 200-70-88

**Communications**

Advertising/Public Relations 915-03-00

**Construction**

Construction Consulting 918-31-00

**Document Management**

Forms Printing (Not Continuous) 966-36-00

**Educational Services**

Teaching and Instruction Services 924-78-00

**Human Resources**

Personnel Services, Temporary 962-69-41

**Office Supplies**

Binders, Loose Leaf, 3 Ring 615-09-64

Corrugated Boxes and Sheets 640-25-00

**Technology**

Software, Microcomputer, Fixed Asset Management System 208-55-40

Programming Services, Computer 920-40-00

**PRODUCT/SERVICE TOTAL**

**Training and Instruction** $189,154

**Educational Software: Foreign Languages, Math, Science, Social Studies, etc.** $71,666

**TOTAL FY21 SPENDING GOAL** $15M

**FY20**

$11.5M

**FY19**

$9.8M

**FY18**

$7.8M

**FY17**

$9.3M

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**PRODUCT/SERVICE**

**TOTAL**

Training and Instruction $189,154

Educational Software: Foreign Languages, Math, Science, Social Studies, etc. $71,666

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
THE MISSION OF THE DEPARTMENT OF ENERGY AND ENVIRONMENT (DOEE) IS TO IMPROVE THE QUALITY OF LIFE FOR THE RESIDENTS AND NATURAL INHABITANTS OF THE NATION'S CAPITAL BY PROTECTING AND RESTORING THE ENVIRONMENT, CONSERVING OUR NATURAL RESOURCES, MITIGATING POLLUTION, INCREASING ACCESS TO CLEAN AND RENEWABLE ENERGY, AND EDUCATING THE PUBLIC ON WAYS TO SECURE A SUSTAINABLE FUTURE.
The mission of the Department of Forensic Sciences (DFS) is to produce high-quality, timely, accurate, and reliable forensic science with the use of the best available technology and practices, unbiased science, and transparency with the overall goal of enhancing public health and safety.

### FY 21 SPENDING GOAL

$2,103,076

**Goal:** $2.1M  
**Total:** $4.2M

### TOTAL FY21 BUDGET

$35,194,560

**Goal:** $2.1M  
**Total:** $4.2M

### FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $4,206,153, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td></td>
</tr>
<tr>
<td>Uniforms, Blended Fabric 200-85-53</td>
<td></td>
</tr>
<tr>
<td>Document Management</td>
<td>966-76-00</td>
</tr>
<tr>
<td>Equipment</td>
<td></td>
</tr>
<tr>
<td>Chemical Laboratory Equipment and Supplies 175-00-00</td>
<td></td>
</tr>
<tr>
<td>Forensic Equipment Maintenance and Repair 938-41-00</td>
<td></td>
</tr>
<tr>
<td>Human Resources</td>
<td></td>
</tr>
<tr>
<td>Personnel Services, Temporary 962-69-41</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Laboratory Supplies</td>
<td>175-13-75</td>
</tr>
<tr>
<td>Office Supplies</td>
<td>037-52-56</td>
</tr>
<tr>
<td>Scientific Services</td>
<td>961-40-00</td>
</tr>
<tr>
<td>Technology</td>
<td>206-27-00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Project Management Services</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>Forensic Services</td>
<td>$1,544,641</td>
</tr>
<tr>
<td>Software Maintenance/Support</td>
<td>$1,117,614</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vans, Cargo</td>
<td>$154,000</td>
</tr>
<tr>
<td>Consulting Services</td>
<td>$100,000</td>
</tr>
<tr>
<td>Hazardous Material and Waste Services</td>
<td>$57,500</td>
</tr>
</tbody>
</table>

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

### SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

- **FY17:** $1.4M
- **FY18:** $1.6M
- **FY19:** $1.7M
- **FY20:** $2.1M

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of For-Hire Vehicles (DFHV) is to protect the public interest by regulating the vehicle-for-hire industry to allow the residents and visitors of the District of Columbia to have safe, affordable, and accessible transportation options.

**FY21 SPENDING GOAL**

$3,980,788

Goal: $4M
Total: $8M

**TOTAL FY21 BUDGET**

$17,806,643

- **Personnel and Fixed Costs**
  - (not subject to SBE spending goal)
- **Expenditures that are not SBE eligible**
- **Planned Acquisitions: SBE Eligible**
  - (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $7,961,576, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

**PRODUCT/SERVICE** | **NIGP CODES**
--- | ---
Apparel |  
- Pajamas, Hospital Patient, Two-Piece, Uniform Blue 200-32-66
Communications |  
- Marketing Consulting 918-76-00
Document Management |  
- Decal Printing 966-22-00
Equipment |  
- Accessories for Canon Digital Copier Models 600-46-75

**PRODUCT/SERVICE** | **NIGP CODES**
--- | ---
Office Supplies |  
- Office Supplies, General 615-60-40
Technology |  
- License, Application Software (Microcomputer) 208-11-49
- IT Consulting 918-71-00

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY21**

- FY17: $4.2M
- FY18: $5.6M
- FY19: $7.2M
- FY20: $8.8M

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The goal of the Department of General Services (DGS) is to ensure the delivery of new or modernized, well-equipped, well-maintained, safe and secure buildings and facilities for the benefit of District residents and employees. Further, the agency’s mission is to promote the efficient and effective management of the District’s real estate investments and interests through strategic portfolio management, construction, and facilities management. To this end, DGS will incorporate best management practices from both the public and private sectors where useful.

**FY 2021 Spending Goal**

- **Goal:** $244.8M
- **Total:** $489.6M

**Total FY21 Budget**

- **$89.7M** Personnel and Fixed Costs (not subject to SBE spending goal)
- **$463.8M** Expenditures that are not SBE eligible
- **$1,042,776,905** Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

**FY21 Planned Acquisitions (Select Highlights)**

This agency’s FY21 Planned Acquisitions total approximately $489,565,424, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**Product/Service NIGP Codes**

- **Equipment**
  - Disposal Units: 165-35-00

- **Facility Maintenance**
  - Pest Control Services: 910-59-60

- **Human Resources**
  - Personnel Services, Temporary: 962-69-00

- **Security and Safety Services**
  - Security Guard Services, Buildings: 990-46-04

**Potential Business Growth Opportunities**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**Product/Service**

| Building Construction Services, New | $89,740,000 |

**Spending with SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
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<td>FY20</td>
<td>$301.7M</td>
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For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The District of Columbia Department of Health (DOH) promotes health, wellness and equity, across the District, and protects the safety of residents, visitors and those doing business in our nation's capital.

**FY21 SPENDING GOAL**

$6,788,563

Goal: $6.8M

Total: $13.6M

$264,141,405

TOTAL FY21 BUDGET

### FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $13,577,125, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**PRODUCT/SERVICE** | **NGP CODES**
--- | ---
Communications | Communications and Media Related Services 915-00-00
Film Processing and Printing Services | 915-38-42
Graphic Design Services for Printing | 965-46-00
Educational/Training Services | 924-00-00
Public Speaking Services | 961-61-00
Hors D’oeuvres, Meat Trays, Vegetable Trays, Etc. | 390-33-00

**PRODUCT/SERVICE** | **NGP CODES**
--- | ---
Health Care Services | Health Related Services 948-00-00
Personnel Services, Temporary | 962-69-41
Bags: Imprinted, Printed or Screen Printed | 037-52-22
Administrative Support, Consulting Services | 918-06-10
Analytical Studies and Surveys | 918-12-00
IT Consulting | 918-71-00

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**PRODUCT/SERVICE** | **TOTAL**
--- | ---
Health Care Center Services | $4,930,657
Accounting/Auditing/Budget Consulting | $71,695

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

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<td>FY20</td>
<td>$7.8M</td>
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</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of Health Care Finance (DHCF) is to improve health outcomes by providing access to comprehensive, cost-effective, and quality health care services for residents of the District of Columbia.

$112,733,918
FY 21 SPENDING GOAL

Goal: $112.7M
Total: $225.5M

$3,622,316,534
TOTAL FY21 BUDGET

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
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<td>FY20</td>
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</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of Housing and Community Development (DHCD) is to create and preserve opportunities for affordable housing and economic development, and to revitalize underserved communities in the District of Columbia.

**FY21 SPENDING GOAL**

- **Goal:** $4.6M
- **Total:** $9.3M
- **$4,635,504**

**TOTAL FY21 BUDGET**

- **$84,310,284**
- **$56.6M**
- **$18.4M**

**PERSONNEL AND FIXED COSTS** (not subject to SBE spending goal)

- **Expenditures that are not SBE eligible**
- **Planned Acquisitions: SBE Eligible** (50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](http://greenbookdc.com).

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $9,271,009, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](http://greenbookdc.com).

**PRODUCT/SERVICE** |
| **NIGP CODES** |
| Communications |
| Communications Marketing Services 915-22-00 |
| Editorial Services 915-27-00 |
| Construction |
| Construction Consulting 918-31-00 |
| Document Management |
| Graphic Design Services for Printing 965-46-00 |
| Educational Services |
| Teaching and Instruction Services 924-78-00 |
| Financial Services |
| Auditing Services 946-20-10 |

**PRODUCT/SERVICE** |
| **NIGP CODES** |
| Human Resources |
| Personnel Services, Temporary 962-69-41 |
| Office Supplies |
| Office Supplies, General 615-60-40 |
| Technology |
| Consultant Services, Computer Systems/Networking 918-28-10 |
| Software Maintenance/Support 920-45-00 |

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit [greenbookdc.com](http://greenbookdc.com) for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit [greenbookdc.com](http://greenbookdc.com).

**FY17** | $2.2M
**FY18** | $1.9M
**FY19** | $2.0M
**FY20** | $774.4K

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site [greenbookdc.com](http://greenbookdc.com) for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the District of Columbia Department of Human Services (DHS) is to empower every District resident to reach their full potential by providing meaningful connections to work opportunities, economic assistance, and supportive services.

**FY 2021 SPENDING GOAL**

- **$12,143,258**
  - Goal: $12.1M
  - Total: $24.3M

**TOTAL FY21 BUDGET**

- **$609,933,995**
  - Personnel and Fixed Costs
  - Expenditures that are not SBE eligible
  - Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at [greenbookdc.com](http://greenbookdc.com).

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $24,286,516, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](http://greenbookdc.com).

**PRODUCT/SERVICE**

**NIGP CODES**

- **Document Management**
  - Document Shredding Services 962-27-00

- **Educational Services**
  - Education and Training Consulting 918-38-00
  - Development, Course, for Environmental Training 924-16-36

- **Facility Maintenance**
  - Electrical Maintenance and Repair Services 910-82-50

- **Human Services**
  - Homelessness Prevention Services 952-55-00

- **Office Supplies**
  - Toner Cartridges, Laser Jet Printer, Remanufactured 207-79-84

- **Professional Services**
  - Administrative Support, Consulting Services 918-06-10

- **Technology**
  - Computer System (CPU, Monitor, and Keyboard) 204-53-27
  - Servers, Microcomputer 204-91-00
  - Software Maintenance/Support 920-45-00

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**PRODUCT/SERVICE**

**TOTAL**

- Human Services $80,045,071
- In-service Training $30,000

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit [greenbookdc.com](http://greenbookdc.com).

<table>
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<tr>
<td>FY20</td>
<td>$7.2M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site [greenbookdc.com](http://greenbookdc.com) for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of Insurance, Securities, and Banking (DISB) is three-fold: (1) cultivate a regulatory environment that protects consumers and attracts and retains financial services firms to the District; (2) empower and educate residents on financial matters; and (3) support the development and expansion of small businesses by providing financing and other services.

**FY21 SPENDING GOAL**

$2,937,111

**Total: $5.9M**

**TOTAL FY21 BUDGET**

$32,557,303

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
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<tr>
<td>Public Information</td>
<td>208-54-95</td>
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<tr>
<td>Not-for-credit Classes</td>
<td>208-54-95</td>
</tr>
<tr>
<td>Equipment With Operator</td>
<td>208-54-95</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.
The mission of the Department of Motor Vehicles (DMV) is to promote the safe operation of motor vehicles and public safety while providing outstanding customer service.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of Parks and Recreation (DPR) is to provide equal and open access to Gold Standard recreational programs, services, and facilities - across all 8 Wards.

**$3,321,609**

**FY 21 SPENDING GOAL**

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
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<td>Educational Services</td>
<td>924-42-00</td>
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<tr>
<td>Event Management</td>
<td>962-05-00</td>
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<tr>
<td>Food Services</td>
<td>918-52-40</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>948-64-00</td>
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</table>

**$61,938,713**

**TOTAL FY21 BUDGET**

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $6,643,218, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
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<th>Fiscal Year</th>
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<tr>
<td>FY17</td>
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<td>FY18</td>
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</tr>
<tr>
<td>FY20</td>
<td>$1.4M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department of Public Works (DPW) is to provide the highest quality sanitation, parking enforcement, and fleet management services that are both ecologically sound and cost-effective.

$28,770,899
FY 21 SPENDING GOAL

Goal: $28.8M
Total: $57.5M

$224,649,415
TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $57,541,798, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly.
$439,690
FY 21 SPENDING GOAL

Goal: $439.7K
Total: $879.4K

$6.3M

$16,783,201
TOTAL FY21 BUDGET

$9.6M

Personnel and Fixed Costs
(not subject to SBE spending goal)

Expenditures that are not SBE eligible

Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

FY20 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $879,380, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY17 $282.2K
FY18 $751.1K
FY19 $887.7K
FY20 $785.9K

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The mission of the Department of Youth Rehabilitation Services (DYRS) is to improve public safety and give court-involved youth the opportunity to become more productive citizens by building on the strengths of youth and their families in the least restrictive, most home-like environment consistent with public safety.

**DEPARTMENT OF YOUTH REHABILITATION SERVICES**

Website: dyrs.dc.gov | Email: dyrs@dc.gov | Phone: 202.299.5362 | Address: 450 H Street NW, Washington, DC 20001

The mission of the Department of Youth Rehabilitation Services (DYRS) is to improve public safety and give court-involved youth the opportunity to become more productive citizens by building on the strengths of youth and their families in the least restrictive, most home-like environment consistent with public safety.

**FY 2021 SPENDING GOAL**

- **Total:** $5.4M
- **Goal:** $2.7M

**$2,705,572**

**TOTAL FY21 BUDGET**

**$84,520,323**

- Personnel and Fixed Costs (not subject to SBE spending goal)
- Expenditures that are not SBE eligible
- Planned Acquisitions: SBE Eligible (50% + Goal)

Review SBE goal calculation formula and agency budget details at **greenbookdc.com**.

**FY 21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $5,411,144, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at **greenbookdc.com**.

**PRODUCT/SERVICE** | **NIGP CODES**
--- | ---
Apparel | Undershirts, Men’s, T-Shirt Style 201-87-87
Educational Services | Education and Training Consulting 918-38-00
| Vocational Training, All Types 924-86-00
Human Services | Counseling Services (Emergency Telephone) and Referrals 952-21-34
| Youth Care Services 952-95-00
Legal Services | Professional Court Reporter Services 961-24-58

**PRODUCT/SERVICE** | **NIGP CODES**
--- | ---
Medical Supplies | CPR Accessories and Supplies 345-10-33
Office Supplies | Paper, Copier, Multi-Purpose 645-33-37
Professional Services | Interpreter Services 961-46-00
Technology | Training Software for Computer Software 208-81-84
| Maintenance and Support, Software, Mainframe 920-45-31

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit **greenbookdc.com** for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit **greenbookdc.com**.

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<th>Fiscal Year</th>
<th>SBE Spending</th>
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<td>FY17</td>
<td>$4.3M</td>
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<td>FY18</td>
<td>$4.6M</td>
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<tr>
<td>FY20</td>
<td>$5.7M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion website **greenbookdc.com** for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Department on Disability Services (DDS) is to provide innovative, high-quality services that enable people with disabilities to lead meaningful and productive lives as vital members of their families, schools, workplaces, and communities in every neighborhood in the District of Columbia.
DDOT executes its mission through the work of the following administrations: The Project Delivery Administration is responsible for multi-modal infrastructure project planning, design and construction, transit delivery, and traffic engineering and safety; the Operations Administration maintains the District’s transportation infrastructure assets, such as streets, alleys, sidewalks, and trees, manages traffic operations and provides vehicle and pedestrian safety control, manages public space and parking regulations, and conducts snow removal operations; the Administrative Management manages the operating and capital budgets, liaisons with the Office of the Chief Financial Officer and the Chief Procurement Officer, and manages human resources and workforce development; the Performance Administration tracks and reports performance metrics, manages facilities, fleet, and information technology resources, and provides customer service; and the External Affairs Administration provides enhanced community engagement and outreach to District residents, and coordinates communication and messaging to the public, media, and other Stakeholders. The Office of the Director of Administration is responsible for the oversight and management of the department.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $245,811,330, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $946,985, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

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<tr>
<th>PRODUCT/SERVICE</th>
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<td>Office Equipment</td>
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<td>Facility Maintenance</td>
<td>909-60-00</td>
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<td>615-60-40</td>
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POTENTIAL BUSINESS GROWTH OPPORTUNITIES
These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
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<tbody>
<tr>
<td>Food Service Clothing</td>
<td>$44,000</td>
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<tr>
<td>Forms Printing</td>
<td>$9,288</td>
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SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<p>| | |</p>
<table>
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<tr>
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</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$1.4M</td>
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<tr>
<td>FY18</td>
<td>$856.1K</td>
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<tr>
<td>FY19</td>
<td>$894.8K</td>
</tr>
<tr>
<td>FY20</td>
<td>$682.0K</td>
</tr>
</tbody>
</table>
DC Public Charter School Board’s (DCPCS B) mission is to provide quality public school options for District students, families, and communities by conducting a comprehensive application review process, providing effective oversight and meaningful support to District public charter schools, and actively engaging key stakeholders.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $473,618, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The District of Columbia Public Library (DCPL) supports children, teens, and adults with services and materials that promote reading, success in school, lifelong learning, and personal growth.

**FY21 SPENDING GOAL**

Goal: $7.2M  
Total: $14.4M  
$74,165,921 TOTAL FY21 BUDGET

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
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<tbody>
<tr>
<td>Construction</td>
<td>909-37-00</td>
</tr>
<tr>
<td>Construction/Facility Maintenance Supplies</td>
<td>320-20-99</td>
</tr>
<tr>
<td>Facility Maintenance</td>
<td>910-09-00</td>
</tr>
<tr>
<td>Window Washing Services, Office Buildings, Multi-Storied</td>
<td>910-81-46</td>
</tr>
<tr>
<td>Elevator/Escalator/Moving Walks Consulting Services</td>
<td>918-39-00</td>
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<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
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</thead>
<tbody>
<tr>
<td>Facility Maintenance</td>
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<tr>
<td>Landscape Replacement Services</td>
<td>988-52-54</td>
</tr>
<tr>
<td>Medical Supplies</td>
<td>345-32-00</td>
</tr>
<tr>
<td>Office Supplies</td>
<td>615-00-00</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$13.5M</td>
</tr>
<tr>
<td>FY18</td>
<td>$15.1M</td>
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<tr>
<td>FY19</td>
<td>$22.0M</td>
</tr>
<tr>
<td>FY20</td>
<td>$32.1M</td>
</tr>
</tbody>
</table>

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the DC Public Schools (DCPS) is to ensure that every school guarantees students reach their full potential through rigorous and joyful learning experiences provided in a nurturing environment.

**FY 2021 SPENDING GOAL**

Goal: $39.3M
Total: $78.6M

**TOTAL FY21 BUDGET**

$1,145,265,705

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $78,591,468, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**PRODUCT/SERVICE**

- **Professional Services**
  - Murals, Wall
  - Records Management Services
  - Education and Training Consulting
  - Janitorial Equipment Maintenance and Repair
  - Event Planning Services

**PRODUCT/SERVICE**

- **Professional Services**
  - Compliance Consulting, American Disabilities Act (ADA)
  - Sports Professionals Services
  - Guard and Security Services
  - Computer Software Consulting
  - Processing System Services, Data

**PRODUCT/SERVICE TOTAL**

- **Food Service Consulting** $49,652,569
- **Educational/T raining Services** $18,017,119
- **IT Consulting** $15,986,591
- **Security/Safety Consulting** $1,346,460
- **Consulting Services** $1,298,856
- **Buildings, Large, Prefabricated** $550,000

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
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<tr>
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<td>$34.1M</td>
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<td>18</td>
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<td>19</td>
<td>$29.6M</td>
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<tr>
<td>20</td>
<td>$28.6M</td>
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For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the District of Columbia Retirement Board (DCRB) is to prudently invest the assets of the pension plans of the police officers, firefighters, and teachers of the District of Columbia, while providing plan members with retirement administration services.

**FY21 SPENDING GOAL**

$1,322,450

**TOTAL FY21 BUDGET**

$44,099,430

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment Management Services</td>
<td>$15,782,750</td>
<td>Legal Consulting</td>
<td>$6,215,000</td>
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</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>SBE Spending</th>
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<tbody>
<tr>
<td>FY17</td>
<td>$1.4M</td>
</tr>
<tr>
<td>FY18</td>
<td>$637.1K</td>
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<tr>
<td>FY19</td>
<td>$283.7K</td>
</tr>
<tr>
<td>FY20</td>
<td>$90.8K</td>
</tr>
</tbody>
</table>
The mission of the District of Columbia Sentencing Commission (the Commission) is to implement, monitor, and support the District’s voluntary sentencing guidelines; promote fair and consistent sentencing policies; increase public understanding of sentencing policies and practices; and evaluate the effectiveness of the guidelines system in order to recommend changes based on actual sentencing and corrections practice and research.

FY 2021 SPENDING GOAL

- **Goal:** $179K
- **Total:** $357.9K

$1,258,110 TOTAL FY21 BUDGET

<table>
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<tr>
<th>Product/Service</th>
<th>NIGP Codes</th>
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<tbody>
<tr>
<td>Technology</td>
<td>920-40-59</td>
</tr>
</tbody>
</table>

Programming for Database Web Development Environment (Html, Xml)

$178,966 FY 21 SPENDING GOAL

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
**EMPLOYEES’ COMPENSATION FUND**

website: orm.dc.gov | email: orm@dc.gov | phone: 202.727.9600 | address: 441 4th Street, NW, Suite 800 South, Washington, DC 20001

The mission of the Employees’ Compensation Fund is to provide fiscal resources to administer the Public Sector Workers’ Compensation program for District of Columbia government employees and to pay the required claims costs of eligible claimants, pursuant to applicable District laws.

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### FY21 SPENDING GOAL

$274,697

**Goal:** $274.7K

**Total:** $549.4K

$5.9M

$17.7M

$22,146,569

**TOTAL FY21 BUDGET**

---

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $549,393, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

---

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

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**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
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<th>Year</th>
<th>Expenditures</th>
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<tr>
<td>FY17</td>
<td>$2.2M</td>
</tr>
<tr>
<td>FY18</td>
<td>$1.6M</td>
</tr>
<tr>
<td>FY19</td>
<td>$238.4K</td>
</tr>
<tr>
<td>FY20</td>
<td>$426.3K</td>
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</table>

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For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Fire and Emergency Medical Services Department (FEMS) is to preserve life and promote health and safety through excellent pre-hospital treatment and transportation, fire prevention, fire suppression, rescue activities, and homeland security awareness.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY 17, FY 18, FY 19 and FY 20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY 21 Planned Acquisitions total approximately $2,470,262, which may include potential opportunities for SBEs. Review all FY 21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY 21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**FY 2021**

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td></td>
</tr>
<tr>
<td>Clothing Maintenance and Repair</td>
<td>936-18-00</td>
</tr>
<tr>
<td>Communications</td>
<td></td>
</tr>
<tr>
<td>Public Information Services</td>
<td>915-73-00</td>
</tr>
<tr>
<td>Construction/Facility Maintenance Supplies</td>
<td></td>
</tr>
<tr>
<td>Cleaner, Disinfectant/Deodorizer, Aerosol</td>
<td>485-37-13</td>
</tr>
<tr>
<td>Document Management</td>
<td></td>
</tr>
<tr>
<td>Electrostatic Printing Services</td>
<td>966-27-00</td>
</tr>
<tr>
<td>Educational Services</td>
<td></td>
</tr>
<tr>
<td>Educational/Training Services</td>
<td>924-00-00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment</td>
<td></td>
</tr>
<tr>
<td>Protection Equipment, Personal (PPE)</td>
<td>345-74-52</td>
</tr>
<tr>
<td>Health Care Services</td>
<td></td>
</tr>
<tr>
<td>Physical Fitness Programs</td>
<td>948-73-00</td>
</tr>
<tr>
<td>Medical Supplies</td>
<td></td>
</tr>
<tr>
<td>Medical and Dental Equipment and Supplies, Sale Of Surplus and Obsolete Items</td>
<td>998-67-00</td>
</tr>
<tr>
<td>Office Supplies</td>
<td></td>
</tr>
<tr>
<td>Office Supplies, General</td>
<td>615-60-40</td>
</tr>
<tr>
<td>Technology</td>
<td></td>
</tr>
<tr>
<td>Maintenance, Microcomputer Software</td>
<td>920-45-33</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
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</thead>
<tbody>
<tr>
<td>Non-emergency Ambulance Services</td>
<td>$13,862,269</td>
</tr>
<tr>
<td>Automobiles, School Buses, SUVs, and Vans</td>
<td>$1,918,600</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer Software for Microcomputers</td>
<td>$1,359,069</td>
</tr>
<tr>
<td>Uniforms, Blended Fabric</td>
<td>$35,000</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the DC Health Benefit Exchange Authority is to implement a health care exchange program in the District of Columbia in accordance with the Patient Protection and Affordable Care Act, thereby ensuring access to quality and affordable health care to all District of Columbia residents.

**HEALTH BENEFIT EXCHANGE AUTHORITY**

website: hbx.dc.gov | email: hbx@dchbx.com | phone: 202.715.7576 | address: 1225 Eye Street NW, Suite 400, Washington, DC 20005

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $9,250,990, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**PRODUCT/SERVICE TOTAL**

**Accounting and Billing Services** $842,980

**Application, Infrastructure, Hosting and Cloud Computing Services** $630,000

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**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**PRODUCT/SERVICE TOTAL**

Accounting and Billing Services $842,980

Application, Infrastructure, Hosting and Cloud Computing Services $630,000

---

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY17** $38.8M

**FY18** $20.4M

**FY19** $12.6M

**FY20** $10.7M

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For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The mission of the District of Columbia Homeland Security and Emergency Management Agency (HSEMA) is to ensure DC agencies, businesses, and residents are prepared to prevent, protect against, respond to, mitigate, and recover from all threats and hazards.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $4,903,460, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Housing Finance Agency (HFA) was established in 1979 as a corporate body with a legal existence separate from the Government of the District of Columbia to stimulate and expand homeownership and rental housing opportunities for low- and moderate-income families in the District.

**FY21 SPENDING GOAL**

- **Goal:** $1.8M
- **Total:** $3.7M

**TOTAL FY21 BUDGET**

$1,846,761

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $3,693,521, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**PRODUCT/SERVICE TOTAL**

- Laboratory Supplies: $6,962
- Database Software: $3,600
- Hardware: $3,400
- Software: $1,895
- Total: $14,280,596

**Dollar figures displayed have been rounded accordingly**

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
The mission of the Office on Asian and Pacific Islander Affairs (OAPIA) is to improve the quality of life for District Asian Americans and Pacific Islanders (AAPI) through advocacy and engagement.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $20,701, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Office on Returning Citizen Affairs will serve to provide advocacy, constituent services, and information for the empowerment of previously incarcerated persons in order to create a productive and supportive environment for persons returning to the community.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit [greenbookdc.com](http://greenbookdc.com).

<table>
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<th>Year</th>
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<tr>
<td>FY18</td>
<td>Not-monitored</td>
</tr>
<tr>
<td>FY19</td>
<td>Not-monitored</td>
</tr>
<tr>
<td>FY20</td>
<td>Not-monitored</td>
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**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $156,486, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](http://greenbookdc.com).

This agency has no new planned acquisitions that have not already been awarded.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit [greenbookdc.com](http://greenbookdc.com) for more information.

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site [greenbookdc.com](http://greenbookdc.com) for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the District of Columbia Office of Veterans’ Affairs (OVA) is to assist, recognize, and effectively advocate on behalf of District of Columbia veterans and their families.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

**FY20 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $167,031, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**PRODUCT/SERVICE NIGP CODES**

- **Communications**
  - Public Information Services: 915-73-00
- **Document Management**
  - Printing Of Business Cards: 966-07-19
- **Equipment**
  - Copiers, Bond (Plain) Paper Type, New: 600-38-25
- **Office Supplies**
  - Binders, Loose Leaf, 3 Ring: 615-09-64

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Mayor’s Office on Latino Affairs (MOLA) is to improve the quality of life of the District’s Latino residents by addressing a broad range of social and economic needs through strategic management of public and private partnerships, expertise on policy, community relations, civic engagement, and community-based grants.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $68,773, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.
This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$28.3K</td>
</tr>
<tr>
<td>FY18</td>
<td>$69.1K</td>
</tr>
<tr>
<td>FY19</td>
<td>$30.4K</td>
</tr>
<tr>
<td>FY20</td>
<td>$46.1K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly.
The mission of the Metropolitan Police Department is to safeguard the District of Columbia and protect its residents and visitors with the highest regard for the sanctity of human life. We will strive at all times to accomplish our mission with a focus on service, integrity, and fairness by upholding our city’s motto, Justitia Omnibus - Justice for All.

**$19,998,365**  
FY 21 SPENDING GOAL

**$554,925,561**  
TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $39,996,730, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personal Protective Equipment Ensemble</td>
<td>200-31-58</td>
<td></td>
</tr>
<tr>
<td>Communications</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advertising, Outdoor Billboard, Etc.</td>
<td>915-04-00</td>
<td></td>
</tr>
<tr>
<td>Educational Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Educational/Training Services</td>
<td>924-00-00</td>
<td></td>
</tr>
<tr>
<td>Equipment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Exercise Equipment, and Parts and Accessories</td>
<td>805-57-31</td>
<td></td>
</tr>
<tr>
<td>Medical Supplies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Kits, First Aid, Lifeboat</td>
<td>345-32-49</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Supplies</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Paper, Copier, Multi-Purpose</td>
<td>645-33-37</td>
<td></td>
</tr>
<tr>
<td>Security and Safety Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Polygraph Testing Services</td>
<td>990-70-00</td>
<td></td>
</tr>
<tr>
<td>Technology</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Software Implementation Consulting</td>
<td>918-29-30</td>
<td></td>
</tr>
<tr>
<td>Maintenance and Support, Software, Mainframe</td>
<td>920-45-31</td>
<td></td>
</tr>
<tr>
<td>Waste Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Refuse/Garbage Burning Equipment</td>
<td>545-61-00</td>
<td></td>
</tr>
</tbody>
</table>

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Automobiles, Police and Security Equipped</td>
<td>$9,038,928</td>
</tr>
<tr>
<td>Fleet Management Services</td>
<td>$4,708,755</td>
</tr>
<tr>
<td>Video Camera-recorders, Accessories and Parts</td>
<td>$3,611,040</td>
</tr>
<tr>
<td>IT Consulting</td>
<td>$517,756</td>
</tr>
<tr>
<td>Automobiles, School Buses, SUVs, and Vans</td>
<td>$169,000</td>
</tr>
</tbody>
</table>

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY17**  
$16.5M

**FY18**  
$48.7M

**FY19**  
$41.8M

**FY20**  
$27.5M

For definitions and details about the information on this page, please refer to pages 33-39.  
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.  
Dollar figures displayed have been rounded accordingly.
The mission of the Not-For-Profit Hospital Corporation (NFPHC) is dedicated to the health and well-being of individuals and communities entrusted to our care. NFPHC will be an efficient, high value, patient-focused provider of high-quality healthcare to improve the lives of District residents. We will employ innovative approaches that yield excellent experiences and will empower healthcare professionals as they work to care for our patients. We will pursue this vision through collaboration with other providers and as part of a larger District-based delivery system.

**FY21 SPENDING GOAL**

Goal: $14.1M
Total: $28.3M

**TOTAL FY21 BUDGET**

$155,000,000

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health Care Management Services</td>
<td>$7,076,000</td>
</tr>
<tr>
<td>Insurance and Risk Management Services</td>
<td>$2,956,316</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$771.3K</td>
</tr>
<tr>
<td>FY18</td>
<td>$2.1M</td>
</tr>
<tr>
<td>FY19</td>
<td>$2.5M</td>
</tr>
<tr>
<td>FY20</td>
<td>$6.6M</td>
</tr>
</tbody>
</table>

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
OFFICE OF ADMINISTRATIVE HEARINGS


The mission of the Office of Administrative Hearings (OAH) is to provide the District of Columbia’s citizens and government agencies with a fair, efficient, and effective forum to manage and resolve administrative disputes.

FY 21 SPENDING GOAL

$313,405
Goal: $313.4K
Total: $626.8K

$13,228,535
TOTAL FY21 BUDGET

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $626,811, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

PRODUCT/SERVICE | NIGP CODES
--- | ---
Construction | 910-06-00
Educational Services | 924-00-00
Financial Services | 958-39-00
Office Supplies | 615-69-15
Professional Services | 961-72-52
Technology | 204-48-54

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

<table>
<thead>
<tr>
<th>Year</th>
<th>Total FY21 Spending Goal</th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
<th>FY20</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$313,405</td>
<td>$238.1K</td>
<td>$226.0K</td>
<td>$366.0K</td>
<td>$505.0K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of Cable Television, Film, Music, and Entertainment (OCTFME) is to produce and broadcast programming for the District of Columbia’s public, educational, and government access (PEG) cable channels; regulate the District of Columbia’s cable television service providers; provide customer service for cable subscribers; and support a sustainable creative economy and labor market in the District of Columbia.
The Office of Campaign Finance (OCF) is to regulate and provide public disclosure of the conduct, activities, and financial operations of candidates, political committees, political action committees, independent expenditure committees, and constituent service and statehood fund programs to ensure public trust in the integrity of the election process and government service. The Office of Campaign Finance must also fairly administer and enforce the provisions of the Fair Elections Amendment Act of 2018, which provides for the public financing of campaign operations.

**FY 2021 Spending Goal**

**Goal: $2.3M**

**Total: $4.7M**

![Pie chart showing spending allocations](image)

- **$8,577,340** total FY21 budget
- **$2,341,071** FY 21 spending goal
- **$4,703,293** total expenditures
- **$2,302,222** personnel and fixed costs (not subject to SBE spending goal)
- **$701,051** expenditures that are not SBE eligible
- **$1,700,000** planned acquisitions: SBE eligible (50% = Goal)

**Review SBE goal calculation formula and agency budget details at greenbookdc.com.**

**FY21 Planned Acquisitions (Select Highlights)**

This agency’s FY21 Planned Acquisitions total approximately $4,682,142, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

**Potential Business Growth Opportunities**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**Spending with SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>Planned Acquisitions: SBE Eligible (50% = Goal)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$92.7K</td>
</tr>
<tr>
<td>FY18</td>
<td>$174.1K</td>
</tr>
<tr>
<td>FY19</td>
<td>$305.7K</td>
</tr>
<tr>
<td>FY20</td>
<td>$470.3K</td>
</tr>
</tbody>
</table>

**FY 2021 Spending Goal**

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Office of Contracting and Procurement’s (OCP) mission is to procure quality goods and services through a streamlined procurement process that is transparent and responsive to the needs of government agencies and the public, and ensures all purchases are conducted fairly and impartially.

**$582,350**

**FY 21 SPENDING GOAL**

- **Goal**: $582.4K
- **Total**: $1.2M

**$30,046,691**

**TOTAL FY21 BUDGET**

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $1,164,700, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Document Management</td>
<td>Document Shredding Services 962-27-00</td>
</tr>
<tr>
<td>Educational Services</td>
<td>Educational/Training Services 924-00-00</td>
</tr>
</tbody>
</table>

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Auctioneering Services</td>
<td>$475,000</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$570.5K</td>
</tr>
<tr>
<td>FY18</td>
<td>$803.6K</td>
</tr>
<tr>
<td>FY19</td>
<td>$1.4M</td>
</tr>
<tr>
<td>FY20</td>
<td>$43.7M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
OFFICE OF DISABILITY RIGHTS

website: odr.dc.gov | email: odr@dc.gov | phone: 202.724.5055 | address: 441 4th Street NW, Suite 729 North, Washington, DC 20001

The mission of the Office of Disability Rights (ODR) is to ensure that every program, service, benefit, and activity operated or funded by the District of Columbia is fully accessible to, and usable by, qualified people with disabilities, with or without reasonable accommodations or modifications.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $198,927, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

FY 2021

Personnel and Fixed Costs
(not subject to SBE spending goal)
Expenditures that are not SBE eligible
Planned Acquisitions: SBE Eligible (50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

$99,464
FY 21 SPENDING GOAL

Goal: $99.5K
Total: $198.9K

$2,105,734
TOTAL FY21 BUDGET

$225.2K
$199.7K
$165.5K
$225.1K

FY17
FY18
FY19
FY20

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of Employee Appeals (OEA) is to render impartial, legally sufficient, and timely decisions on appeals filed by District of Columbia government employees. OEA has jurisdiction over appeals in which an employee has been removed as a result of an adverse action for cause, placed on enforced leave for 10 days or more, suspended for 10 days or more, reduced in grade, or been subjected to a reduction in force.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$20.7K</td>
</tr>
<tr>
<td>FY18</td>
<td>$47.9K</td>
</tr>
<tr>
<td>FY19</td>
<td>$59.2K</td>
</tr>
<tr>
<td>FY20</td>
<td>$21.1K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $290,031, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly.
The mission of the D.C. Office of Human Rights (OHR) is to eradicate discrimination, increase equal opportunity, and protect human rights in the city.

### FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $781,007, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](http://greenbookdc.com).

#### Product/Service | NIGP Codes
--- | ---
Communications Marketing Services | 915-22-00
Public Awareness Programs | 915-73-56
Discrimination Investigation | 952-31-00
Consumer Protection Arbitration Services | 961-05-30
Professional Court Reporter Services | 961-24-58
Legal Services Including Research Time, Travel Time, Etc. | 961-50-40

### POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

#### Product/Service | Total
--- | ---
Education and Training Consulting | $223,869
Housing Consulting | $200,000
Support Services, Management | $100,000
Application Service Provider | $50,000
Analytical Studies and Surveys | $37,308

#### Product/Service | Total
--- | ---
Engineering Consulting | $30,000
Legal Consulting | $20,000
Communications: Public Relations Consulting | $12,629
Public Information Services | $10,000

### SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit [greenbookdc.com](http://greenbookdc.com).

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$182.8K</td>
</tr>
<tr>
<td>FY18</td>
<td>$137.5K</td>
</tr>
<tr>
<td>FY19</td>
<td>$177.9K</td>
</tr>
<tr>
<td>FY20</td>
<td>$122.4K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion website [greenbookdc.com](http://greenbookdc.com) for the most current data, reports, and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of Lottery and Gaming (OLG) is to provide revenue-generating entertainment through the sale of innovative lottery products and promotions that directly benefits the residents and the economic vitality of the District of Columbia.

FY 2021 SPENDING GOAL

$20,408,546

Goal: $20.4M
Total: $40.8M

$507,308,471 TOTAL FY21 BUDGET

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $40,817,092, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

PRODUCT/SERVICE NIGP CODES

Equipment
Lottery Equipment and Supplies 578-53-00

Professional Services
Lottery Management Services 958-66-00

Security and Safety Services
Guard and Security Services 990-46-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

FY17 $7.3M
FY18 $7.9M
FY19 $8.5M
FY20 $9.1M

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the DC Office of Neighborhood Safety and Engagement (ONSE) is to build a community-oriented model for violence prevention and public safety. ONSE employs a strategy rooted in public health, recognizing that crime reduction is not accomplished through law enforcement alone. ONSE programs consolidate violence prevention efforts across agencies in an effort to create a comprehensive violence prevention strategy throughout the District.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**
This agency’s FY21 Planned Acquisitions total approximately $2,462,980, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td>200-92-10</td>
</tr>
<tr>
<td>Suits, Work, Utility, Rubber</td>
<td>200-92-87</td>
</tr>
<tr>
<td>Educational Services</td>
<td></td>
</tr>
<tr>
<td>Teaching and Instruction Services</td>
<td>924-78-00</td>
</tr>
<tr>
<td>Event Management</td>
<td></td>
</tr>
<tr>
<td>Event Planning Services</td>
<td>962-34-00</td>
</tr>
<tr>
<td>Food Services</td>
<td>961-15-00</td>
</tr>
<tr>
<td>Medical Supplies</td>
<td>257-26-00</td>
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<tr>
<td>Cbrne Medical Supplies and</td>
<td></td>
</tr>
<tr>
<td>Pharmaceuticals</td>
<td></td>
</tr>
<tr>
<td>Office Supplies</td>
<td>595-28-00</td>
</tr>
<tr>
<td>Flowers, Fresh</td>
<td></td>
</tr>
<tr>
<td>Office Supplies, General</td>
<td>615-60-40</td>
</tr>
<tr>
<td>Security and Safety Services</td>
<td></td>
</tr>
<tr>
<td>Crime Prevention Services</td>
<td>990-25-00</td>
</tr>
</tbody>
</table>

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**
These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crime Prevention Services</td>
<td>$3,455,697</td>
</tr>
<tr>
<td>Instructor-led, Classroom Training</td>
<td>$248,250</td>
</tr>
<tr>
<td>Mental Health Management Services</td>
<td>$118,200</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>Not-monitored</th>
<th>$74.6K</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY18</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY19</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FY20</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Office of Planning is tasked with planning for the long-term growth of the District of Columbia, to help ensure it reflects our values of an inclusive and vibrant city. We help the District work toward a positive future in which all District residents can thrive, regardless of income, race, age, or background. OP guides development in the District of Columbia’s distinctive neighborhoods by engaging stakeholders and residents, performing research and analysis, serving as the steward of our historic resources, and publishing various planning documents, including the Comprehensive Plan.
The mission of the Office of Police Complaints (OPC) is to increase community trust in the police and promote positive community-police interactions.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $92,321, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**PRODUCT/SERVICE | NIGP CODES**

- **Legal Services**
  - Consumer Protection Arbitration Services
  - NIGP Code: 961-05-30

- **Office Supplies**
  - Office Supplies, General
  - NIGP Code: 615-60-60

- **Technology**
  - Software, Microcomputer, Foreign Language Translation
  - NIGP Code: 208-43-32

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**TOTAL FY21 BUDGET**

$2,612,656

**FY21 SPENDING GOAL**

$46,160

Goal: $46.2K

Total: $92.3K

$2.5M

**For definitions and details about the information on this page, please refer to pages 33-39.**

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The mission of the Office of the Attorney General (OAG) is to enforce the laws of the District of Columbia, provide legal services to the District government, and independently and objectively pursue the public interest.

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of the Chief Financial Officer (OCFO) is to provide financial management services to the government and the people of the District of Columbia to sustain the District’s long-term fiscal and economic viability.

**$13,943,349**

**FY 21 SPENDING GOAL**

Goal: $13.9M

Total: $27.9M

$133.2M

**$212,280,336**

**TOTAL FY21 BUDGET**

$51.3M

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $27,886,698, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

### PRODUCT/SERVICE NIGP CODES

<table>
<thead>
<tr>
<th><strong>PRODUCT/SERVICE</strong></th>
<th><strong>NIGP CODES</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td></td>
</tr>
<tr>
<td>Accounting/Auditing/Budget Consulting</td>
<td>918-04-00</td>
</tr>
<tr>
<td>Financial Services</td>
<td></td>
</tr>
<tr>
<td>Tax Services</td>
<td>946-82-00</td>
</tr>
<tr>
<td>Technology</td>
<td></td>
</tr>
<tr>
<td>IT Consulting</td>
<td>918-71-00</td>
</tr>
</tbody>
</table>

**Potential Business Growth Opportunities**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th><strong>PRODUCT/SERVICE</strong></th>
<th><strong>TOTAL</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Internet and Web Site Software for Microcomputers</td>
<td>$5,500,000</td>
</tr>
<tr>
<td>IT Consulting</td>
<td>$3,015,800</td>
</tr>
<tr>
<td>Auditing</td>
<td>$2,358,000</td>
</tr>
<tr>
<td>Desktop Publishing</td>
<td>$2,352,691</td>
</tr>
<tr>
<td>Property Management Services</td>
<td>$801,233</td>
</tr>
<tr>
<td>Consulting Services</td>
<td>$765,000</td>
</tr>
<tr>
<td>Tax Preparation Services</td>
<td>$233,128</td>
</tr>
<tr>
<td>Legal Consulting</td>
<td>$211,728</td>
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</table>

<table>
<thead>
<tr>
<th><strong>PRODUCT/SERVICE</strong></th>
<th><strong>TOTAL</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment Management Services</td>
<td>$100,000</td>
</tr>
<tr>
<td>Personnel/Employment Consulting</td>
<td>$68,019</td>
</tr>
<tr>
<td>Marketing Consulting</td>
<td>$25,000</td>
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</table>

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The mission of the Office of the Chief Medical Examiner (OCME) is to ensure that justice is served and that the health and safety of the public is improved by conducting quality death investigations and certification and providing forensic services for government agencies, health care entities, and grieving families.

**Spending with SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

**FY21 Planned Acquisitions (Select Highlights)**

This agency’s FY21 Planned Acquisitions total approximately $688,093, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**Product/Service NIGP Codes**

**Apparel**
- Scrubs, Medical: 200-34-77
- Shirts, Uniform, Men’s, Long Sleeve: 200-88-74

**Equipment**
- Chemical Laboratory Equipment and Supplies: 175-00-00

**Facility Maintenance**
- Maintenance and Repair, Medical Building: 909-67-00

**Health Care Services**
- Tests, Clinical Laboratory, Drug Screening: 948-55-84

**Medical Supplies**
- Medical Examination Equipment and Supplies: 475-55-00

**Office Supplies**
- Office Supplies, General: 615-60-40

**Technology**
- Networking Services: 920-37-00

**Waste Management**
- Containers, Waste Disposal Hosp./Lab. (and Parts): 475-70-91
- Bags, Biohazard, Infectious Waste: 475-77-13

**Total FY21 Budget**

- Personnel and Fixed Costs: $344,047
- Expenditures that are not SBE eligible: $15,543,143
- Planned Acquisitions: SBE Eligible: $688.1K (50% = Goal)
- New planned acquisitions only.

**Potential Business Growth Opportunities**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**Product/Service**
- Medical Testing and Services, Specialized: $99,530
- Transcription Services: Academic, Braille, Legal, Medical, etc.: $13,990
- Medical Services, Physical Examination: $3,000
- Dental Laboratory Services: $2,000

**For definitions and details about the information on this page, please refer to pages 33-39.**

Visit the companion website greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $78,158,426, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

**PRODUCT/SERVICE** | **NIGP CODES**
--- | ---
Document Management |  
Printing and Typesetting Services 966-00-00
Office Supplies |  
Office Supplies, General 615-60-40
Technology |  
Computer Software for Microcomputers 208-00-00
Software, Microcomputer, Inventory Management 208-55-46

**PRODUCT/SERVICE** | **NIGP CODES**
--- | ---
Technology |  
Software Implementation Consulting 918-29-30
IT Consulting 918-71-00
Maintenance, Mainframe Computer Hardware 939-21-52
Maintenance, Micro-Computer Hardware and Peripherals 939-21-55

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$66.5M</td>
</tr>
<tr>
<td>FY18</td>
<td>$51.6M</td>
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<tr>
<td>FY19</td>
<td>$57.0M</td>
</tr>
<tr>
<td>FY20</td>
<td>$59.0M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
OFFICE OF THE CITY ADMINISTRATOR

website: oca.dc.gov | email: oca.eom@dc.gov | phone: 202.478.9200 | address: 1350 Pennsylvania Avenue NW, Suite 513, Washington, DC 20004

The mission of the Office of the City Administrator (OCA) is to facilitate the effective and efficient implementation of the Mayor’s vision and priorities by providing leadership, support, and oversight of District government agencies.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY 21 SPENDING GOAL

Goal: $472.3K
Total: $944.7K

$472,331
FY 21 SPENDING GOAL

$11,396,589
TOTAL FY 21 BUDGET

$527.2K
Personnel and Fixed Costs (not subject to SBE spending goal)

$9.9M
Expenditures that are not SBE eligible

$527.2K
Planned Acquisitions: SBE Eligible (50% = Goal)

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $944.662, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

PRODUCT/SERVICE NIGP CODES

Educational Services
Educational/Training Services 924-00-00

Professional Services
Labor, Miscellaneous 961-96-40

Technology
Database Software 208-37-00

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

PRODUCT/SERVICE TOTAL

Educational/Training Services $264,213
Legal Services, Attorneys $100,000

FY 2021

Authorized: $472.3K

Goal: $472.3K

Table for FY 2021 Spent in FY 2021 BUDGET

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$143.0K</td>
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<td>FY18</td>
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<td>FY19</td>
<td>$226.8K</td>
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<tr>
<td>FY20</td>
<td>$63.2K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The Office of the Deputy Mayor for Education (ODME) is responsible for developing and implementing the Mayor’s vision for academic excellence and supporting the education-related and workforce-related District Government agencies in creating and maintaining a high quality education continuum from birth to adulthood (from early childhood to K-12 to post-secondary and the workforce). The ODME also houses the Office of Out of School Time Grants and Youth Outcomes, the Workforce Investment Council, and the Students in the Care of DC Coordinating Committee.

**$1,103,553**

**FY 21 SPENDING GOAL**

- **Goal:** $1.1M
- **Total:** $2.2M

**$22,599,717**

**TOTAL FY21 BUDGET**

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $2,207,105, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

**PRODUCT/SERVICE**

- **Technology**
  - Microcomputers, Laptop: 204-54-46
  - Data Processing, Computer, Programming, and Software Services: 920-00-00

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of the Deputy Mayor for Health and Human Services (DMHHS) is to support the Mayor in coordinating a comprehensive system of benefits, goods and services across multiple agencies to ensure that children, youth and adults, with and without disabilities, can lead healthy, meaningful and productive lives.

$133,408
FY 21 SPENDING GOAL

Goal: $133.4K
Total: $266.8K

$2,115,940
TOTAL FY21 BUDGET

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)
This agency’s FY21 Planned Acquisitions total approximately $266,816, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. This agency has no new planned acquisitions that have not already been awarded.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$120.4K</td>
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<tr>
<td>FY18</td>
<td>$79.2K</td>
</tr>
<tr>
<td>FY19</td>
<td>$701.9K</td>
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<tr>
<td>FY20</td>
<td>$445.1K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Deputy Mayor for Operations and Infrastructure (DMOI) is to support the Mayor to ensure a strong and sustained District government focused on maintaining, strengthening, and investing in the District's infrastructure (built and natural environment) and delivering high-quality government services to residents, non-residents and businesses.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $69,170, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**PRODUCT/SERVICE NIGP CODES**

<table>
<thead>
<tr>
<th>Educational Services</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Educational/Training Services</td>
<td>924-00-00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Office Supplies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cases, Attache, for Notebook Type Computers, etc.</td>
</tr>
</tbody>
</table>

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**Dollar figures displayed have been rounded accordingly.**

For definitions and details about the information on this page, please refer to pages 33-39.
SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The mission of the Office of the District of Columbia Auditor (ODCA) is to support the Council of the District of Columbia by making sound recommendations aimed at improving the economy, efficiency, and accountability of the District government.

**$170,702**

**FY 21 SPENDING GOAL**

Goal: $170.7K  
Total: $341.4K

**$5,652,794**

**TOTAL FY21 BUDGET**

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Professional Services</td>
<td>918-12-00</td>
</tr>
<tr>
<td>Analytical Studies and Surveys</td>
<td></td>
</tr>
<tr>
<td>Auditing</td>
<td></td>
</tr>
<tr>
<td>Alarm Services</td>
<td></td>
</tr>
</tbody>
</table>

New planned acquisitions only.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $341,404, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analytical Studies and Surveys</td>
<td>$400,000</td>
</tr>
<tr>
<td>Auditing</td>
<td>$160,000</td>
</tr>
<tr>
<td>Alarm Services</td>
<td>$4,200</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$75.4K</td>
</tr>
<tr>
<td>FY18</td>
<td>$87.6K</td>
</tr>
<tr>
<td>FY19</td>
<td>$22.8K</td>
</tr>
<tr>
<td>FY20</td>
<td>$6.7K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of the Inspector General (OIG) is to independently audit, inspect, and investigate matters pertaining to the District of Columbia government in order to: prevent and detect corruption, mismanagement, waste, fraud, and abuse; promote economy, efficiency, effectiveness, and accountability; inform stakeholders about issues relating to District programs and operations; and recommend and track the implementation of corrective actions.

**FY 2021 SPENDING GOAL**

$1,217,588

**Goal:** $1.2M  
**Total:** $2.4M

$14.8M

$1.3M

$1.3M

$956.2K

**TOTAL FY21 BUDGET**

$18,910,640

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $2,435,177, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

**PRODUCT/SERVICE**

- **Communications**  
  - Communications Marketing Services  
    - NIGP Code: 915-22-00

- **Construction/Facility Maintenance**
  - Hardware and Related Items  
    - NIGP Code: 450-41-00

- **Financial Services**
  - Auditing Services  
    - NIGP Code: 946-20-10

- **Office Supplies**
  - Office Supplies, General  
    - NIGP Code: 615-60-40

**PRODUCT/SERVICE**

- **Professional Services**
  - Business Management Services  
    - NIGP Code: 958-16-00

- **Interpretation**
  - Sign Language  
    - NIGP Code: 961-67-30

- **Transcription Services**
  - Academic, Braille, Legal, Medical, Etc.  
    - NIGP Code: 961-72-00

- **Technology**
  - Software, Microcomputer  
    - NIGP Code: 208-80-75

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

**FY17**  
$956.2K

**FY18**  
$1.3M

**FY19**  
$1.3M

**FY20**  
$810.1K

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of the People’s Counsel (“OPC” or “The Office”) is to: advocate for the provision of safe and reliable quality utility service and equitable treatment at rates that are just, reasonable, and nondiscriminatory; assist individual consumers in disputes with utility providers; provide technical assistance, education, and outreach to consumers and rate-payers, community groups, and associations, and provide legislative analysis and information to the Council of the District of Columbia on matters relating to utilities. The Office’s mission further includes consideration of the District’s economy and promotion of the environmental sustainability of the District.

**FY21 SPENDING GOAL**

- **Goal:** $635.6K
- **Total:** $1.3M
- **Total FY21 Budget:** $10,569,390

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $1,271,116, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at [greenbookdc.com](http://greenbookdc.com).

**PRODUCT/SERVICE**

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>NIGP Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Construction</td>
<td>918-97-00</td>
</tr>
<tr>
<td>Utilities: Gas, Water, Electric Consulting</td>
<td>918-04-05</td>
</tr>
</tbody>
</table>

**Financial Services**

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting/Auditing/Budget Consulting Services</td>
<td>$200,000</td>
</tr>
</tbody>
</table>

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>Product/Service</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legal Services, Attorneys</td>
<td>$400,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>$200,000</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit [greenbookdc.com](http://greenbookdc.com).

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Total Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$646.6K</td>
</tr>
<tr>
<td>FY18</td>
<td>$630.0K</td>
</tr>
<tr>
<td>FY19</td>
<td>$990.3K</td>
</tr>
<tr>
<td>FY20</td>
<td>$743.7K</td>
</tr>
</tbody>
</table>
OFFICE OF THE SECRETARY

website: os.dc.gov | email: secretary@dc.gov | phone: 202.727.6306 | address: 1350 Pennsylvania Avenue NW, Suite 419, Washington, DC 20004

The Office of the Secretary of the District of Columbia is the official resource for protocol, legal records, history, and recognitions for the public, governments, and the international community.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $781,108, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**PRODUCT/SERVICE**

**NIGP CODES**

- Professional Services
  - Labor, Miscellaneous: 961-96-40
- Technology
  - Data Processing, Computer, Programming, and Software Services: 920-00-00

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>Total</th>
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<tbody>
<tr>
<td>FY17</td>
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<td>FY18</td>
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<tr>
<td>FY19</td>
<td>$324.7K</td>
</tr>
<tr>
<td>FY20</td>
<td>$253.3K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports, and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $666,439, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
$33,800,753
FY 21 SPENDING GOAL

Goal: $33.8M
Total: $67.6M

$599,843,989
TOTAL FY21 BUDGET

For definitions and details about the information on this page, please refer to pages 33-39.
Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.
Dollar figures displayed have been rounded accordingly.
The mission of the Office of the Tenant Advocate (OTA) is to provide technical advice and other legal services to tenants regarding disputes with landlords; to educate and inform the tenant community about tenant rights and rental housing matters; to advocate for the rights and interests of District renters in the legislative, regulatory, and judicial contexts; and to provide financial assistance to displaced tenants for certain emergency housing and tenant relocation expenses.

**FY 2021 Spending Goal**

**$172,388**

FY 21 Spending Goal

**Total FY21 Budget**

$4,010,396

**FY21 Planned Acquisitions (Select Highlights)**

This agency’s FY21 Planned Acquisitions total approximately $344,777, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

This agency has no new planned acquisitions that have not already been awarded.

**Potential Business Growth Opportunities**

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

**Product/Service**

Software Maintenance/Support

**Total**

$437,301

**Spending with SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>Total</th>
<th>Goal</th>
</tr>
</thead>
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<tr>
<td>17</td>
<td>$139.5K</td>
<td>$172.4K</td>
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<tr>
<td>18</td>
<td>$218.4K</td>
<td></td>
</tr>
<tr>
<td>19</td>
<td>$137.6K</td>
<td></td>
</tr>
<tr>
<td>20</td>
<td>$59.5K</td>
<td></td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Office of Unified Communications (OUC) is to provide accurate, professional and expedited service to the citizens and visitors of the District of Columbia. This service is performed by a team that handles emergency and non-emergency calls that are received when individuals dial 911 and 311 in Washington, DC. OUC also provides centralized, District-wide coordination and management of public safety voice radio technology and other public safety communications systems and resources to District government agencies and several local, state, and federal partners.

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19, and FY20 SBE spending, visit greenbookdc.com.

$6,264,797
FY 21 SPENDING GOAL

Goal: $6.3M
Total: $12.5M
$28M
$40.9M

$81,479,126
TOTAL FY21 BUDGET

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer's System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $12,529,593, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Mayor’s Office of Victim Services and Justice Grants (OVSJG) is to develop, fund, and coordinate programs that improve public safety; enhance the administration of justice; and create systems of care for crime victims, youth, and their families in the District.

**$72,301**
FY 21 SPENDING GOAL

**Goal: $72.3K**
Total: $144.6K
$2.8M

$60,188,873
TOTAL FY21 BUDGET

Personnel and Fixed Costs
(not subject to SBE spending goal)

Expenditures that are not SBE eligible

Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**
This agency’s FY21 Planned Acquisitions total approximately $144,601, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

This agency has no new planned acquisitions that have not already been awarded.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**
There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Not-monitored</th>
<th>FY17</th>
<th>$26.8K</th>
<th>FY18</th>
<th>$19.2K</th>
<th>FY19</th>
<th>$26.8K</th>
<th>FY20</th>
<th>$19.2K</th>
</tr>
</thead>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
Personnel and Fixed Costs
(not subject to SBE spending goal)
Expenditures that are not SBE eligible

Planned Acquisitions: SBE Eligible
(50% = Goal)

Review SBE goal calculation formula and agency budget details at greenbookdc.com.

SPENDING WITH SBEs
The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES
These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The District of Columbia Public Employee Relations Board (hereafter, “PERB”) is an impartial, quasi-judicial, independent agency empowered with the exclusive jurisdiction to resolve labor-management disputes between agencies of the District government, its labor organizations representing employees of the various District government agencies, and employees covered by the Comprehensive Merit Personnel Act.

**FY21 SPENDING GOAL**

- **Goal:** $46.8K
- **Total:** $93.6K

**TOTAL FY21 BUDGET**

- $1,295,666

**PRODUCT/SERVICE**

<table>
<thead>
<tr>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communications</td>
</tr>
<tr>
<td>Editorial Services 915-27-00</td>
</tr>
<tr>
<td>Legal Services</td>
</tr>
<tr>
<td>Professional Court Reporter Services 961-24-58</td>
</tr>
<tr>
<td>Legal Services</td>
</tr>
<tr>
<td>Legal Services, Attorneys 961-49-00</td>
</tr>
</tbody>
</table>

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $93,591, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

These are examples of "Expenditures that are not SBE eligible" (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legal Services, Attorneys</td>
<td>$90,000</td>
</tr>
<tr>
<td>Legal Consulting</td>
<td>$60,000</td>
</tr>
</tbody>
</table>

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>FY</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$14.6K</td>
</tr>
<tr>
<td>FY18</td>
<td>$29.1K</td>
</tr>
<tr>
<td>FY19</td>
<td>$20.7K</td>
</tr>
<tr>
<td>FY20</td>
<td>$19.6K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$646.5K</td>
</tr>
<tr>
<td>FY18</td>
<td>$1.3M</td>
</tr>
<tr>
<td>FY19</td>
<td>$1.2M</td>
</tr>
<tr>
<td>FY20</td>
<td>$929.4K</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of the Real Property Tax Appeals Commission (RPTAC) is to conduct fair and impartial hearings to review disputed real property tax assessments (to ensure that properties are assessed at 100 percent of market value) and to resolve claims of improper real property classifications and homestead (domicile) and senior eligibility issues.

**$79,737**

**FY 21 SPENDING GOAL**

- **Goal:** $79.7K
- **Total:** $159.5K
- **$1.7M**
- **$1,825,886**
  - **TOTAL FY21 BUDGET**

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Year</th>
<th>SBE Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$19.7K</td>
</tr>
<tr>
<td>FY18</td>
<td>$24.8K</td>
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<tr>
<td>FY19</td>
<td>$20.2K</td>
</tr>
<tr>
<td>FY20</td>
<td>$23.7K</td>
</tr>
</tbody>
</table>

**POTENTIAL BUSINESS GROWTH OPPORTUNITIES**

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources.

Dollar figures displayed have been rounded accordingly.
The mission of Special Education Transportation, also known as the Office of the State Superintendent of Education, Division of Student Transportation (OSSE-DOT), is to provide safe, reliable, and efficient transportation services that positively support learning opportunities for eligible students from the District of Columbia. The agency’s work is designed to achieve four main objectives: Safety, Efficiency, Reliability, and Customer Focus.

**FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)**

This agency’s FY21 Planned Acquisitions total approximately $7,180,552, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apparel</td>
<td></td>
</tr>
<tr>
<td>Uniforms, Business and Work</td>
<td>200-85-98</td>
</tr>
<tr>
<td>Construction</td>
<td></td>
</tr>
<tr>
<td>Design Build Services</td>
<td>906-25-00</td>
</tr>
<tr>
<td>Facility Maintenance</td>
<td></td>
</tr>
<tr>
<td>Snow Removal Services</td>
<td>968-72-70</td>
</tr>
<tr>
<td>Human Resources</td>
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</tr>
<tr>
<td>Personnel Services, Temporary</td>
<td>962-69-41</td>
</tr>
<tr>
<td>Human Services</td>
<td></td>
</tr>
<tr>
<td>Alcohol and Drug Testing Services</td>
<td>952-07-00</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
<th>NIGP CODES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology</td>
<td></td>
</tr>
<tr>
<td>Access Control Systems and Security Systems</td>
<td>680-02-00</td>
</tr>
<tr>
<td>Maintenance, Microcomputer Software</td>
<td>920-45-33</td>
</tr>
<tr>
<td>Transportation</td>
<td></td>
</tr>
<tr>
<td>Automobile and Other Passenger Vehicles Maintenance and Repair</td>
<td>928-15-00</td>
</tr>
<tr>
<td>Vehicle Cleaning Services</td>
<td>928-93-25</td>
</tr>
<tr>
<td>Passenger Transportation Services</td>
<td>959-56-58</td>
</tr>
<tr>
<td>Towing and Storage Services, Vehicle</td>
<td>968-90-45</td>
</tr>
</tbody>
</table>

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

**SPENDING WITH SBEs**

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY18 and FY20 SBE spending, visit greenbookdc.com.

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>Spending</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY17</td>
<td>$5.2M</td>
</tr>
<tr>
<td>FY18</td>
<td>$4.7M</td>
</tr>
<tr>
<td>FY19</td>
<td>$4.9M</td>
</tr>
<tr>
<td>FY20</td>
<td>$3.9M</td>
</tr>
</tbody>
</table>

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
SPENDING WITH SBEs

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

FY21 PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $44,004,737, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com. New planned acquisitions only.

$196,215,835 TOTAL FY21 BUDGET

$22,002,369 FY 21 SPENDING GOAL

Goal: $22M
Total: $44M

$99M

Personnel and Fixed Costs
(not subject to SBE spending goal)

$95.3M

Planned Acquisitions: SBE Eligible
(50% = Goal)

$196.2M

Expenditures that are not SBE eligible

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

There were no potential growth opportunities where CBEs were deemed not available/qualified as of the date this document was printed. Please visit greenbookdc.com for more information.

For definitions and details about the information on this page, please refer to pages 33-39.

Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
The mission of Events DC is to generate economic and community benefits for the residents and businesses of the District of Columbia by creating the premier event experience in the nation's capital, and through the promotion of Washington, DC, as a world-class tourist destination.

The Fiscal Year 2020 SBE Expenditures are based on transactions recorded to the Office of the Chief Financial Officer’s System of Accounting Record (SOAR) as of November 1, 2020. These expenditures are preliminary and unaudited and are subject to change. To view the final audited amounts and additional details about FY17, FY18, FY19 and FY20 SBE spending, visit greenbookdc.com.

NEW PLANNED ACQUISITIONS (SELECT HIGHLIGHTS)

This agency’s FY21 Planned Acquisitions total approximately $25,678,963, which may include potential opportunities for SBEs. Review all FY21 Planned Acquisitions at greenbookdc.com.

New planned acquisitions only.

POTENTIAL BUSINESS GROWTH OPPORTUNITIES

These are examples of “Expenditures that are not SBE eligible” (special exceptions depicted in the gray slice of the FY21 chart to the left) where contracts are currently in place or the agencies determined that SBE capacity was not available.

For definitions and details about the information on this page, please refer to pages 33-39. Visit the companion web site greenbookdc.com for the most current data, reports and contracting assistance resources. Dollar figures displayed have been rounded accordingly.
Regional Partners
The District of Columbia Water and Sewer Authority (DC Water) is committed to promoting economic and business development in the District of Columbia and the region it services. DC Water actively encourages and supports the participation of certified local businesses, local small business enterprises, and disadvantaged (minority- and women-owned) business enterprises in its contracting and procurement activities, at all tier levels. Its mission is to: foster the growth and competitiveness of the local, small, and disadvantaged business community; to help remove barriers to their participation in DC Water procurements; and to assist the development of firms that can compete on an equal footing in the market place and have a positive impact on the regional economy.

$189,000,000

FY19 Spend with Certified small, disadvantaged, and women owned business enterprises

**PRODUCT/SERVICE**

- Awards Program Services
- Casualty Insurance
- Chemical Root Control
- Chemicals
- Cisco Systems
- Construction
- Control Equipment Maintenance
- Control Systems
- Crane Operations
- Dental Benefits
- Design Services
- Disability Insurance
- Document Management Services
- Drug and Alcohol Testing
- EAP

- Electronic Control Systems
- Elevators
- Engineering
- Financial Services
- Fire Protection
- Hauling
- HVAC Maintenance
- Investment Advisory Services
- IT Support
- Janitorial
- Laboratory Services
- Major Construction
- Merchant Card Services
- Monitoring of Biosolids Disposal Site
- Plumbing
- Polymer
- Power Distribution
- Repair and Rehab of Pumps and Motors
- Retirement Plans
- Risk Management
- Safety Eyewear
- Sand and Gravel
- Scaffold Equipment
- Security Systems
- Small Construction
- Software Applications
- Software
- Solid Screening Hauling
- Staffing
- Temporary Staffing
- Vision Benefits
- Water Reservoir and Tank Cleaning
- Wet Well Cleaning
The Metropolitan Washington Airports Authority (Airports Authority) manages four key entities: Ronald Reagan Washington National Airport, Washington Dulles International Airport, the Dulles Toll Road, and construction of Metrorail Silver Line expansion to Dulles Airport and beyond through the Dulles Corridor Metrorail Project. The Airports Authority provides world-class travel options and plays a key role in generating new business, creating jobs to support the local economy, boosting economic development through supplier diversity, and promoting tourism.

Additionally, the Airports Authority, through its business enterprises, contractors and dependent industries, provides or supports nearly 400,000 jobs across the region, more than 100,000 of which are based in the District of Columbia, generating more than $4.5 billion in annual labor income. Regionally, jobs provided or supported by the Airports Authority account for approximately $15 billion in annual labor income, approximately $3 billion in state and local taxes, and nearly $21 billion in business revenue.

Through the Department of Supplier Diversity (DSD), the Airports Authority encourages the participation of DC-based businesses in its contracting opportunities by engaging in various strategic events, supplier development programs, and partnerships throughout the DC metropolitan area to promote the Airports Authority’s Small Business Programs, and ultimately increase DC-based firms’ participation in Airports Authority procurement opportunities.

The Airports Authority LDBE Program provides opportunities to local small business firms without regard to race or sex. These LDBE firms are eligible for any Authority contract that requires LDBE participation. An LDBE is defined as a small business concern, which is organized for profit and located within a 100-mile radius of Washington, DC’s Zero Mile Marker. The average annual gross receipts, based on the firm’s last three years of receipts, must not exceed the small business size standard established by the Authority for the services or goods that will be provided in an Authority contract. The receipts of all affiliates are counted in determining size.

As part of the Airports Authority’s ongoing efforts to maximize opportunities to DC-based firms, the Airports Authority’s DSD continues to engage DC businesses and business organization groups through the dissemination and posting of Airports Authority solicitation notices and planned procurement reports; the partnerships with DC business organizations through targeted strategic outreach, sponsorship, speaking engagements and business opportunity seminars; the promotion of the Joint Certification Program Addendum between the Airports Authority and DC DSLBD; the hosting of Airports Authority specific outreach events including trainings, workshops and events; and the inclusion of DC firms in its Small Business University initiatives. Useful links are provided below for your reference:

- MWAA Current and Forecasted Contracting Opportunities: [www.mwaa.com/contracting](http://www.mwaa.com/contracting)
- MWAA Certification Portal: [www.mwaa.diversitycompliance.com](http://www.mwaa.diversitycompliance.com)
- MWAA Annual Budget: [www.mwaa.com/about/current-financial-data](http://www.mwaa.com/about/current-financial-data)
- MWAA Small Business Programs and Outreach Calendar: [www.mwaa.com/supplierdiversity](http://www.mwaa.com/supplierdiversity)
As the primary energy provider in the District of Columbia, Pepco is committed to delivering safe, reliable affordable and sustainable energy to our customers through numerous projects and initiatives, as well as the ongoing maintenance and upgrades made to the electric distribution system. Examples of key infrastructure projects include the District of Columbia Power Line Undergrounding (“DC PLUG”) Initiative and the Capital Grid Project. These critical infrastructure projects contribute to the economic sustainability and growth of the District of Columbia, resulting in opportunities for local and diverse businesses.

The DC PLUG Initiative is a partnership between the District of Columbia and Pepco to improve the reliability and resiliency of the District energy grid by placing select feeders underground in Wards 3, 4, 5, 7, and 8. The Task Force determined that improvements to the District of Columbia’s electric distribution system to enhance its resiliency and reduce power outages caused by storms would require new investments. Pepco and the District Department of Transportation (DDOT) have jointly hosted contractor forums, sponsored a DC PLUG Initiative Networking Event for contractors, and hosted a project schedule update webinar for contractors. Pepco and DDOT will continue to conduct one-on-one meetings with Certified Business Enterprises and attend local events to learn about the capacity and capability of the local contracting community.

The Capital Grid Project is an integrated solution that helps strengthen the Capital area energy grid over the long term, promoting enhanced reliability and resiliency. Through this project, we are continuing our purposeful work, delivering on our promise to provide safe and reliable energy to our customers, and acting on our commitment to continually driving our communities forward. The project includes an upgrade to three existing Pepco substations in the District and Maryland, construction of a new substation to serve an area in the District experiencing rapid growth and development and the creation of a networked system by installing approximately 10 miles of underground transmission cable.

Pepco will continue to engage local and diverse contractors regarding these and other opportunities that are available with the company.

$47,000,000
FY19 Local Businesses Spend

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
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</thead>
<tbody>
<tr>
<td>Distribution Construction</td>
<td>Distribution Transformers</td>
</tr>
<tr>
<td>Transmission &amp; Substation</td>
<td>Electric Distribution Equipment</td>
</tr>
<tr>
<td>Engineering/Technical Consulting</td>
<td>Construction</td>
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<tr>
<td></td>
<td>Communications</td>
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<td></td>
<td>Wire &amp; Cable</td>
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<tr>
<td></td>
<td>Vegetation Management</td>
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<td>Energy Efficiency</td>
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<td></td>
<td>Facilities Services</td>
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<td></td>
<td>Transmission &amp; Substation Materials</td>
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</tbody>
</table>

Planned products/services procurement does not imply a promise by Pepco to either include a supplier in a sourcing event or enter into a contract(s) for work.
Washington Gas Light Company’s (WGL) economic development initiative is focused on supporting regional growth and prosperity through the improvement of our region’s energy security, infrastructure, transportation, housing, and economic resiliency. A robust natural gas infrastructure is critical to meeting these needs. Partnering with the public and private sector, WGL is committed to fostering regional economic growth through serving the energy needs of our community.

$45,245,997

FY21 Projected Local Business Spend

<table>
<thead>
<tr>
<th>PRODUCT/SERVICE</th>
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<tbody>
<tr>
<td>Financial Services</td>
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<tr>
<td>Legal Services</td>
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<tr>
<td>Construction</td>
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<tr>
<td>Information Technology (IT)</td>
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<td>Human Resources (HR)</td>
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</tbody>
</table>
The Washington Metropolitan Area Transit Authority (WMATA) is responsible for 91 Metrorail stations and 117 miles of track, along with managing 1,500 buses 24 hours a day, seven days a week. Building and maintaining our transit system is done with financial assistance from the Federal Transit Administration (FTA). Through the Disadvantaged Business Enterprise (DBE) program, it is WMATA’s policy that DBEs have an equal opportunity to receive and participate in federally-assisted contracts. WMATA’s advanced procurement planning structures contract requirements to facilitate competition by small business concerns; taking all reasonable steps to eliminate obstacles to their participation, including unnecessary; and unjustified bundling of contract requirements that may preclude small business participation in procurements as prime contractors or subcontractors. WMATA also ensures that no contractors or vendors are discriminated against on the basis of race, color, national origin, sex or any other unlawful basis in the award and performance of contracts and subcontracts. WMATA procurements are designed to remove artificial barriers to participation on federally-assisted contracts and create a level playing field on which DBEs can compete fairly.

WMATA has three Small and Minority Business Program opportunities that support the prosperity of the local, small business community. The Small Business Enterprise Program (SBE), the Small Business Local Preference Program (SBLPP) and the new Minority Business Enterprise Program (MBE). WMATA is committed to its support and growth of the small business community and strives to ensure business opportunities are marketed, published and meet regulatory requirements. These programs have structured contracting requirements to facilitate competition by small and minority local business concerns, taking all reasonable steps to eliminate obstacles to their participation in procurements as prime contractors or subcontractors. The 8k series rail cars project is the first solicitation of this magnitude issued using locally funded source money. This solicitation has a small business element of 8% of the total contract value. WMATA encouraged offerers to incorporate both small and local business participation in their proposed economic benefits plans. Offerers demonstrated a good faith effort to subcontract with both small and local businesses, taking all reasonable steps to eliminate obstacles to their participation. The participation goal for both small and local businesses is 8% of total contract value.

FY21 Planned Contract Awards

$682,145,119
### PRODUCT/SERVICE

<table>
<thead>
<tr>
<th>ATC Rooms Package 1C</th>
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<tbody>
<tr>
<td>6 Tunnel Fan Shaft Electrical Rehabilitation</td>
</tr>
<tr>
<td>Structural Priorities Program (Package B)</td>
</tr>
<tr>
<td>Fare Box Parts</td>
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<tr>
<td>Tunnel Ventilation Pilot</td>
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<tr>
<td>Metro-Access Paratransit vehicles</td>
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<tr>
<td>Retrofit 60 Metro-Access Paratransit Vans</td>
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<tr>
<td>Steel and Brass - IDIQ PLNT</td>
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<tr>
<td>Backflow Devices - PLNT</td>
</tr>
<tr>
<td>Fire Hydrant Repair and Maintenance Service</td>
</tr>
<tr>
<td>Rockville Station Canopy</td>
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<tr>
<td>Tunnel Liner Rehabilitation/Replacement</td>
</tr>
<tr>
<td>Turnout Frog Alternative Design and Testing</td>
</tr>
<tr>
<td>Maintenance parts for 7000 Series Rail Cars</td>
</tr>
<tr>
<td>Vehicle Production Line Inspection Services</td>
</tr>
<tr>
<td>Bus Filters</td>
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<tr>
<td>Bus Engine Hardware</td>
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<tr>
<td>Common Hardware</td>
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<tr>
<td>Electrical Ignition</td>
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<tr>
<td>Hydraulic System Hardware</td>
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<tr>
<td>Miscellaneous Bus Hardware</td>
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<tr>
<td>New ERP Solution</td>
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<tr>
<td>Structural Priorities Program (Package C)</td>
</tr>
<tr>
<td>Platform Phase 3</td>
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<tr>
<td>Platform Phase 4</td>
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</tbody>
</table>

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<tr>
<th>Station Modernization (Package A)</th>
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<tbody>
<tr>
<td>Fire Extinguisher Parts and Recharging Service</td>
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<tr>
<td>Bottles of Water &amp; Gatorade</td>
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<tr>
<td>Landscape Services and Staff Augmentation</td>
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<tr>
<td>Surplus Scrap removal and disposal</td>
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<tr>
<td>Long Term Disinfectant</td>
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<tr>
<td>Disparity Study</td>
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<tr>
<td>Moving Services - COOP</td>
</tr>
<tr>
<td>Packing Materials - COOP</td>
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<tr>
<td>Furniture - COOP</td>
</tr>
<tr>
<td>Rental of Trailers</td>
</tr>
<tr>
<td>Brake system inventory parts</td>
</tr>
<tr>
<td>Coupler system inventory parts</td>
</tr>
<tr>
<td>Railcar Maintenance Parts</td>
</tr>
<tr>
<td>Security (Armed and Unarmed Guards) Multiple Locations</td>
</tr>
<tr>
<td>Clinicians (Nurse Practitioner Physician Assistant and Registered Nurse)</td>
</tr>
<tr>
<td>Plumbing MATOC - Closes mid August (already Posted)</td>
</tr>
<tr>
<td>Trash and Recycling Services - Plant Services Authority-Wide</td>
</tr>
<tr>
<td>Cyber Security Software - Network Intrusion Detection System for 7000 Series Rail Cars</td>
</tr>
<tr>
<td>Design of Masonry repairs at Metro supply and Glenmont Yard Train Wash</td>
</tr>
</tbody>
</table>

- GPS Tracking
- CCTV upgrades at 4 Rail yards
- ATC Rooms Package 1B
- Chiller Facility Rehabilitation 4 Locations
- Structural Priorities Program (Package A)
- 10 Tunnel Ventilation Control System PLC’s
- Leak Mitigation Pilot
- Non Police Vehicles
- Certified Therapeutic Recreation Specialist
- Parking Services - On Call
- SAFT inventory parts
- Outreach Contract
- 2021 Metro Rail Passenger Survey
- On Call Signs
- McAfee Endpoint Protection Support
- IT AIM System Operations and Maintenance
- BAE Rehab Kits
- Revenue Service Vehicles Replacement
- Bus Video Monitoring System
- Purchase of Sedans
- Real Time Bus Customer Information System
- Bus Seat Repair
- Third Party Major Bus Accident Repairs
- Fabrication & Materials
- Entrance Canopies PH IV